# Banks

## Sector Update | 03 December 2019



#### **Summary Valuation Metrics**

P/E (x)	Dec-19F	Dec-20F	Dec-21F
( )			
BMRI IJ	12.2	11.1	9.7
BBNI IJ	9.2	8.1	7.3
BBTN IJ	13.6	6.5	5.7
P/BV (x)	Dec-19F	Dec-20F	Dec-21F
BMRI IJ	1.9	1.7	1.5
BBNI IJ	1.3	1.2	1.1
BBTN IJ	1.0	1.1	1.0
Div. Yield	Dec-19F	Dec-20F	Dec-21F
BMRI IJ	3.0%	3.3%	3.6%
BBNI IJ	3.7%	3.8%	4.3%
BBTN IJ	2.4%	1.1%	2.7%

## **Jovent Muliadi**

PT Indo Premier Sekuritas jovent.muliadi@ipc.co.id +62 21 5088 7168 ext. 710

## Anthony

PT Indo Premier Sekuritas anthony@ipc.co.id +62 21 5088 7168 ext. 715

## 10M19 results: lower mom provision

- Overall 10M19 bank-only net profit grew 6% yoy (+5% mom); BBCA and BMRI posted the strongest profit growth, while BBTN was the weakest.
- Overall Oct19 mom profit growth was largely driven by lower provision (-50% mom) as PPOP came slower (-11% mom).
- Maintain Overweight with BBNI, BMRI, and BBTN as top picks amid improving outlook next year and no more M&A overhang.

### Moderate net profit growth – BBCA was the clear outperformer

Aggregate big 4 + BBTN bank-only 10M19 net profit of Rp84.8tr (+6% yoy/+5% mom in Oct) was broadly in-line at 79%/78% of our/consensus FY19 estimates, except for BBRI (net profit growth of 5% in 10M19 vs. our/cons expectation of 8% yoy) and BBTN, though the latter was expected. BBCA (+14% yoy) and BMRI (+9% yoy) saw the strongest EPS growth.

### Decent growth in NII, NIM was flat except for BBRI

NII grew 6% yoy (-4% mom) in 10M19 as overall loan growth was partly offset by lower NIM (5.7% in 10M19 vs. 5.9%/5.8% in 10M18/9M19) – most banks posted flattish NIM, except for BBRI which saw NIM contraction (-20bp mom). Among our coverage, BBCA (+14% yoy/+5% mom) and BMRI (+9% yoy/-1% mom) saw the strongest pick-up in NII growth.

## Significant mom improvement in provisioning

Provisions rose 10% yoy but saw a significant improvement mom (-50% mom), as most banks prefer to book bulk of its provisioning in Jan20 using its balance sheet (IFRS 9 implementation will be in Jan20 and shall impact aggregate CAR of banks under our coverage by 150bp, though it will also raise aggregate NPL coverage to 216% from 143%). CoC improved slightly to 1.5% in 10M19 from 1.6% in 10M18 (1.6% in 9M19).

## Liquidity remains relatively tight

Loans grew 9% yoy (-1% mom) in Oct19, with BBNI (+13% yoy/-1% mom) growing the fastest while BMRI was the slowest (+5% yoy/-1% mom). Loan still outpaced deposit growth (+7% yoy/-1 %mom), TD still grew 9% yoy (flat mom), outpacing CASA growth (+6% yoy/-1% mom). LDR stood at 93% in 10M19 vs. 92% in 10M18 (flat mom).

### Maintain Overweight

Maintain Overweight as we see improving outlook going into next year with BBNI, BMRI and BBTN as our top picks. The sector is trading at 1.8x 2020 P/BV (ex-BBCA), below 10-year avg of 2x P/BV. Catalyst is improving CoF in subsequent months and better asset quality (from IFRS 9 clean-up). Risk will be government intervention, though we think its less likely.

Fig. 1: Banks' 10M19 results	s summary					
Income statement (Rp bn)	10M19	10M18	yoy%	Oct-19	Sep-19	mom%
Net interest income	180,084	169,571	6%	18,131	18,902	-4%
PPOP	(142,349)	(132,750)	7%	(13,966)	(15,667)	-11%
Provision expense	(35,975)	(32,585)	10%	(2,649)	(5,263)	-50%
Credit costs	1.5%	1.6%	(3)	1.5%	1.6%	(5)
Net income	84,838	80,087	6%	8,838	8,422	5%
Balance sheet (Rp tr)	10M19	10M18	yoy%	Oct-19	Sep-19	mom%
Gross loans	2,922,834	2,690,260	9%	2,690,260	2,938,519	-1%
CASA	1,990,236	1,876,735	6%	1,876,735	2,013,195	-1%
TD	1,139,035	1,044,027	9%	1,044,027	1,136,801	0%
Total deposits	3,129,271	2,920,762	7%	2,920,762	3,149,996	-1%

Sources: Company, IndoPremier

## **OVERWEIGHT** (unchanged)

# Moderate net profit growth – BBCA was the clear outperformer

Aggregate big 4 + BBTN 10M19 net profit of Rp84.8tr (+6% yoy/+5% mom in Oct) was broadly in-line at 79%/78% of our/consensus FY19 estimates – most banks reported in-line 10M19 results, except for BBRI (net profit growth of 5% in 10M19 vs. our/consensus expectation of 8% yoy) and BBTN (59% of 59/64% of estimates). BBCA (+14% yoy) and BMRI (+9% yoy) saw the strongest EPS growth.

Fig. 2: Aggregate big 4 banks + BBTN's 10M19 net profit summary – BBCA (+14% yoy) saw the strongest growth, followed by BMRI (+9% yoy)

Net profit (Rp bn)	10M19	10M18	yoy%	Oct-19	Sep-19	mom%	FY19 IPS	% of IPS	FY19 Cons	% of cons
BMRI	21,239	19,451	9%	2,250	2,129	6%	27,083	78%	27,727	77%
BBRI	27,313	26,021	5%	2,539	2,359	8%	34,993	78%	34,875	78%
BBCA	22,756	19,985	14%	2,607	2,134	22%	28,343	80%	28,805	79%
BBNI	12,739	12,320	3%	1,452	2,599	-44%	15,331	83%	15,605	82%
BBTN	791	2,310	-66%	(10)	(800)	-99%	1,233	64%	1,339	59%
Total	84,838	80,087	6%	8,838	8,422	5%	106,984	79%	108,351	78%

Sources: Company, IndoPremier

# Decent NII growth, NIM was flat except for BBRI

NII grew 6% yoy (-4% mom) in 10M19 - overall loan growth was partly offset by lower NIM (5.7% in 10M19 vs. 5.9%/5.8% in 10M18/9M19), largely as increase in CoF (3.4% in 10M19 vs. 3%) outpaced improvement in yields (8.7% in 10M19 vs. 8.5% in 10M17). Among our coverage, BBCA (+14% yoy/+5% mom) and BMRI (+9% yoy/-1% mom) saw the strongest pick-up in NII growth. On a mom basis, most banks saw flattish NIM, except for BBRI that saw NIM contraction (-20bp mom in Oct).

Interest income still grew 12% yoy (-2% mom) largely driven by overall loan growth and yoy improvement in asset yields – BBTN (+17% yoy), BBCA (+16% yoy) and BMRI (+13% yoy) saw the strongest yoy increase in interest income. However, this was offset by a steep increase in interest expenses across the board (+24% yoy/+2% mom) amid a steep increase in cost of funds.

Fig. 3: Big				ummary -	- BBTN,	• •					summar	y – all	
BBCA, and Interest income	10M19	Ŭ		Oct-19	Sep-19	mom%	banks saw s Interest expenses	10M19			Oct-19	Sep-19	mom%
BMRI	62,925	55,531	13%	6,499	6,404	1%	BMRI	(21,498)	(17,417)	23%	(2,275)	(2,133)	7%
BBRI	95,368	87,535	9%	9,040	9,912	-9%	BBRI	(31,084)	(25,674)	21%	(3,083)	(2,934)	5%
BBCA	50,242	43,487	16%	5,215	5,048	3%	BBCA	(11,075)	(9,038)	23%	(1,060)	(1,107)	-4%
BBNI	44,903	41,016	9%	4,505	4,845	-7%	BBNI	(17,605)	(14,244)	24%	(1,684)	(1,746)	-4%
BBTN	21,722	18,531	17%	2,396	2,041	17%	BBTN	(13,813)	(10,156)	36%	(1,424)	(1,428)	0%
Total	275,160	246,101	12%	27,656	28,250	-2%	Total	(95,075)	(76,529)	24%	(9,525)	(9,348)	2%

Sources: Company, IndoPremier

Sources: Company, IndoPremier

	g 4 + aggrega / the stronge		est incon	ne summa	ary –	Fig. 6: Big 4 + aggregate banks' non-interest income summary – BBNI, BBCA, and BBRI saw the strongest growth							
NII	10M19	10M18	yoy%	Oct-19	Sep-19	mom%	Non-interest income	10M19	10M18	yoy%	Oct-19	Sep-19	mom%
BMRI	41,427	38,113	9%	4,224	4,271	-1%	BMRI	18,395	19,178	-4%	1,910	1,995	-4%
BBRI	64,284	61,862	4%	5,958	6,978	-15%	BBRI	20,943	17,719	18%	2,465	1,659	49%
BBCA	39,167	34,450	14%	4,156	3,941	5%	BBCA	15,241	12,851	19%	1,584	1,569	1%
BBNI	27,298	26,772	2%	2,821	3,099	-9%	BBNI	11,035	9,086	21%	1,093	1,123	-3%
BBTN	7,909	8,375	-6%	972	613	59%	BBTN	1,753	1,607	9%	166	165	1%
Total	180,084	169,571	6%	18,131	18,902	-4%	Total	67,367	60,442	11%	7,217	6,512	11%

Sources: Company, IndoPremier

Sources: Company, IndoPremier

Fig. 7: Big 4 + aggregate banks' total income summary – BBCA was Fig. 8: Big 4 + aggregate banks' opex summary – BBCA saw the the strongest amid robust NII and non-interest income steepest increase

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Total income	10M19	10M18	yoy%	Oct-19	Sep-19	mom%	Opex	10M19	10M18	yoy%	Oct-19	Sep-19	mom%
BMRI	59,822	57,291	4%	6,133	6,266	-2%	BMRI	(24,460)	(23,070)	6%	(2,721)	(2,471)	10%
BBRI	85,227	79,581	7%	8,423	8,637	-2%	BBRI	(35,131)	(32,126)	9%	(3,850)	(2,931)	31%
BBCA	54,408	47,301	15%	5,739	5,510	4%	BBCA	(22,702)	(20,394)	11%	(2,268)	(2,214)	2%
BBNI	38,333	35,858	7%	3,914	4,223	-7%	BBNI	(16,838)	(15,752)	7%	(2,017)	(1,691)	19%
BBTN	9,662	9,982	-3%	1,138	778	46%	BBTN	(5,973)	(5,921)	1%	(653)	(566)	16%
Total	247,451	230,013	8%	25,348	25,413	0%	Total	(105,103)	(97,263)	8%	(11,509)	(9,873)	17%

Sources: Company, IndoPremier

Sources: Company, IndoPremier

# Significant mom improvement in provisioning

PPOP grew 7% yoy (-11% mom) – BBCA (+18% yoy/+5% mom) was the strongest, while BBTN (-9% yoy/-1% mom) and BMRI (+3% yoy/-10% mom) were weakest.

Provisions rose 10% yoy but saw a significant improvement mom (-50% mom), as most banks prefer to book bulk of its provisioning in Jan20 using its balance sheet (IFRS 9 implementation will be in Jan20 and shall impact aggregate CAR of banks under our coverage by 150bp, though it will also raise aggregate NPL coverage to 216% from 143%). CoC improved slightly to 1.5% in 10M19 from 1.6% in 10M18 (1.6% in 9M19)

Loans grew 9% yoy (-1% mom) in Oct19, with BBNI (+13% yoy/-1% mom) growing the fastest while BMRI was the slowest (+5% yoy/-1% mom). Loan still outpaced deposit growth (+7% yoy/-1 %mom), TD still grew 9% yoy (flat mom), outpacing CASA growth (+6% yoy/-1% mom). LDR stood at 93% in 10M19 vs. 92% in 10M18 (flat mom).

Fig. 9: Big 4 +	+ aggregate	vas the	Fig. 10: Big 4 +	- aggregate	ə banks'	provisio	ons – BB	RI, BBCA	, and				
outperformed	, while BMR	I and BB	TN wer	e the lage	gards		BBTN saw high	er provisio	on yoy, tl	nough p	rovision	normaliz	ed mom
PPOP	10M19	10M18	yoy%	Oct-19	Sep-19	mom%	Provisions	10M19	10M18	yoy%	Oct-19	Sep-19	mom%
BMRI	35,362	34,221	3%	3,413	3,795	-10%	BMRI	-8,730	-10,060	-13%	-526	-1,125	-53%
BBRI	50,096	47,455	6%	4,573	5,706	-20%	BBRI	-15,848	-14,109	12%	-1,368	-2,957	-54%
BBCA	31,706	26,907	18%	3,472	3,296	5%	BBCA	-3,336	-1,961	70%	-210	-673	-69%
BBNI	21,495	20,106	7%	1,897	2,531	-25%	BBNI	-5,436	-5,307	2%	-94	727	-113%
BBTN	3,689	4,061	-9%	485	212	129%	BBTN	-2,626	-1,149	129%	-451	-1,236	-64%
Total	142,349	132,750	7%	13,839	15,540	-11%	Total	-35,975	-32,585	10%	-2,649	-5,263	-50%

Sources: Company, IndoPremier

Sources: Company, IndoPremier

		DDINI ar	nd BBTN sa	w the	Fig. 12: Big 4	+ aggregate bar	nks' deposit	s – BBT	N and BBC	A saw
vth in 10M1	9				the strongest	deposit growth	in 10M19			
10M19	10M18	yoy%	9M19	mom%	Deposits	10M19	10M18	yoy%	9M19	mom%
728,209	696,253	5%	728,122	0%	BMRI	782,378	737,659	6%	783,960	0%
850,862	782,903	9%	857,285	-1%	BBRI	902,524	850,607	6%	913,556	-1%
566,386	522,304	8%	570,626	-1%	BBCA	679,389	616,282	10%	677,932	0%
521,808	463,734	13%	525,553	-1%	BBNI	538,705	521,840	3%	544,195	-1%
255,568	225,066	14%	256,934	-1%	BBTN	226,275	194,375	16%	230,352	-2%
2,922,834	2,690,260	9%	2,938,519	-1%	Total	3,129,271	2,920,762	7%	3,149,996	-1%
	10M19   728,209   850,862   566,386   521,808   255,568	728,209 696,253   850,862 782,903   566,386 522,304   521,808 463,734   255,568 225,066	10M1910M18yoy%728,209696,2535%850,862782,9039%566,386522,3048%521,808463,73413%255,568225,06614%	10M1910M18yoy%9M19728,209696,2535%728,122850,862782,9039%857,285566,386522,3048%570,626521,808463,73413%525,553255,568225,06614%256,934	10M1910M18yoy%9M19mom%728,209696,2535%728,1220%850,862782,9039%857,285-1%566,386522,3048%570,626-1%521,808463,73413%525,553-1%255,568225,06614%256,934-1%	10M1910M18yoy%9M19mom%Deposits728,209696,2535%728,1220%BMRI850,862782,9039%857,285-1%BBRI566,386522,3048%570,626-1%BBCA521,808463,73413%525,553-1%BBNI255,568225,06614%256,934-1%BBTN	10M1910M18yoy%9M19mom%Deposits10M19728,209696,2535%728,1220%BMRI782,378850,862782,9039%857,285-1%BBRI902,524566,386522,3048%570,626-1%BBCA679,389521,808463,73413%525,553-1%BBNI538,705255,568225,06614%256,934-1%BBTN226,275	10M1910M18yoy%9M19mom%Deposits10M1910M18728,209696,2535%728,1220%BMRI782,378737,659850,862782,9039%857,285-1%BBRI902,524850,607566,386522,3048%570,626-1%BBCA679,389616,282521,808463,73413%525,553-1%BBNI538,705521,840255,568225,06614%256,934-1%BBTN226,275194,375	10M1910M18yoy%9M19mom%Deposits10M1910M18yoy%728,209696,2535%728,1220%BMRI782,378737,6596%850,862782,9039%857,285-1%BBRI902,524850,6076%566,386522,3048%570,626-1%BBCA679,389616,28210%521,808463,73413%525,553-1%BBNI538,705521,8403%255,568225,06614%256,934-1%BBTN226,275194,37516%	10M1910M18yoy%9M19mom%Deposits10M1910M18yoy%9M19728,209696,2535%728,1220%BMRI782,378737,6596%783,960850,862782,9039%857,285-1%BBRI902,524850,6076%913,556566,386522,3048%570,626-1%BBCA679,389616,28210%677,932521,808463,73413%525,553-1%BBNI538,705521,8403%544,195255,568225,06614%256,934-1%BBTN226,275194,37516%230,352

Sources: Company, IndoPremier

Sources: Company, IndoPremier

Fig. 13: Big 4	4 + aggregate banl	ks' CA – rel	atively	sluggish C	A	Fig. 14: Big	4 + aggregate bar	ıks' SA – BE	BCA and	I BMRI saw	the
growth acros	s the board, BMR	was the w	orst			strongest S	A growth				
CA	10M19	10M18	yoy%	9M19	mom%	SA	10M19	10M18	yoy%	9M19	mom%
BMRI	185,198	188,785	-2%	184,650	0%	BMRI	331,545	306,065	8%	332,436	0%
BBRI	144,197	134,988	7%	141,267	2%	BBRI	379,880	360,391	5%	402,176	-6%
BBCA	164,512	155,608	6%	165,428	-1%	BBCA	350,381	321,638	9%	347,292	1%
BBNI	146,129	137,366	6%	144,219	1%	BBNI	200,344	186,692	7%	206,359	-3%
BBTN	51,009	49,161	4%	50,196	2%	BBTN	37,042	36,042	3%	39,170	-5%
Total	691,045	665,907	4%	685,761	1%	Total	1,299,191	1,210,828	7%	1,327,434	-2%

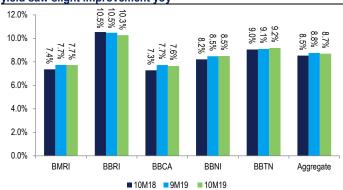
Sources: Company, IndoPremier

Sources: Company, IndoPremier

Fig. 15: Big 4	+ aggregate bar	nks' CASA –	BBCA	saw the fas	test	Fig. 16: Big	y 4 + aggregate bar	nks' TD – BB	TN and	BBCA saw	the	
growth in CAS	SA among our co	overage				steepest yoy increase in TDs						
CASA	10M19	10M18	yoy%	9M19	mom%	TD	10M19	10M18	yoy%	9M19	mom%	
BMRI	516,742	494,850	4%	517,087	0%	BMRI	265,636	242,809	9%	266,874	0%	
BBRI	524,077	495,379	6%	543,443	-4%	BBRI	378,446	355,228	7%	370,113	2%	
BBCA	514,893	477,245	8%	512,721	0%	BBCA	164,496	139,037	18%	165,212	0%	
BBNI	346,473	324,058	7%	350,578	-1%	BBNI	192,232	197,781	-3%	193,616	-1%	
BBTN	88,050	85,203	3%	89,366	-1%	BBTN	138,225	109,172	27%	140,987	-2%	
Total	1,990,236	1,876,735	6%	2,013,195	-1%	Total	1,139,035	1,044,027	9%	1,136,801	0%	

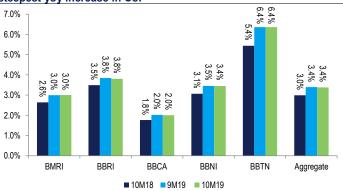
Sources: Company, IndoPremier

Fig. 17: Big 4 banks + BBTN asset yield summary – overall asset yield saw slight improvement yoy



#### Sources: Company, IndoPremier

Fig. 18: Big 4 banks + BBTN asset yield summary – BBTN saw the steepest yoy increase in CoF

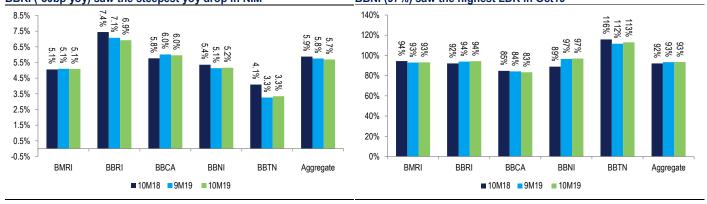


Sources: Company, IndoPremier

Sources: Company, IndoPremier

Fig. 19: Big 4 banks + BBTN NIM summary – BBTN (-80bp yoy) and Fig. 20: Big 4 banks + BBTN LDR summary – among big banks, BBRI (-50bp yoy) saw the steepest yoy drop in NIM

BBNI (97%) saw the highest LDR in Oct19

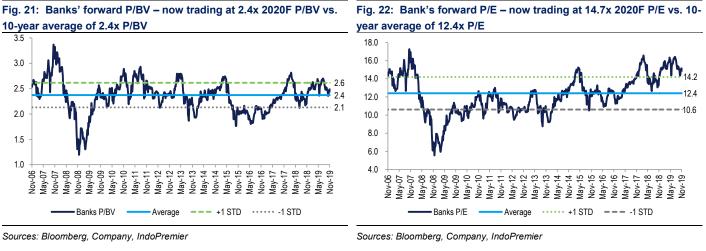


Sources: Company, IndoPremier

Sources: Company, IndoPremier

## Maintain Overweight

Maintain Overweight as we see improving outlook going into next year with BBNI, BMRI and BBTN as our top picks. The sector is trading at 1.8x 2020 P/BV (ex-BBCA), below 10-year avg of 2x P/BV. Catalyst is improving CoF in subsequent months and better asset quality (from IFRS 9 clean-up). Risk will be government intervention, though we think its less likely.





Sep-10 Mar-11-Sep-10 Mar-12 Sep-15 Mar-16 Mar-16 Mar-16 Sep-17 Sep-19 Sep-19 Sep-19

---- -1 STD

••••• +1 STD

Fig. 23: Bank sector's forward P/BV (ex-BBCA) – now trading at 1.8x

Fig. 24: Bank sector's forward P/E (ex-BBCA) - now trading at 11.2x 2020F P/E vs. 10-year average of 10.6x P/E



Sources: Bloomberg, Company reports, IndoPremier

Sep-08

Banks P/BV

80 8 60

Mar⊣ Mar-( Sep-( Mar-

0.5

8

Mar-( Sep-(

90

Mar-07

Sources: Bloomberg, Company reports, IndoPremier

Average

	Closing	ТР	P/BV			P/E	(x)	P/BV	(x)
Ticker	Price (Rp/share)	(Rp/share)	multiple target (x)	Upside	Recommendation	2019F	2020F	2019F	2020F
BMRI	7,100	8,000	1.9	13%	Buy	12.2	11.1	1.9	1.7
BBRI	4,210	4,600	2.5	9%	Buy	14.8	13.3	2.6	2.3
BBCA	32,125	31,000	4.0	-4%	Hold	27.9	24.6	4.7	4.1
BBNI	7,550	8,500	1.3	13%	Buy	9.2	8.1	1.3	1.2
BBTN	2,170	2,750	1.3	27%	Buy	13.6	6.5	1.0	1.1

Sources: Bloomberg, Company, IndoPremier

Share price closing as of 02 Dec 2019

## **INVESTMENT RATINGS**

OVERWEIGHT	:	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a
		positive absolute recommendation
NEUTRAL	:	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral
		absolute recommendation
UNDERWEIGHT	:	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a
		negative absolute recommendation

## **ANALYSTS CERTIFICATION**

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