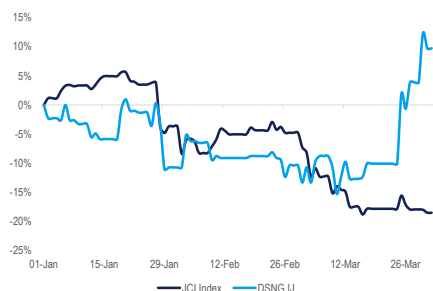


Stock Data

Target price	Rp1,700
Prior TP	Rp1,700
Current price	1,690
Upside/downside	+0.59%
Shares outstanding (mn)	10,600
Market cap (Rp bn)	17,914
Free float	26%
Avg. 6m daily T/O (Rp bn)	39

Price Performance

	3M	6M	12M
Absolute	9.7%	5.6%	122.4%
Relative to JCI	28.2%	18.0%	114.1%
52w low/high (Rp)	690 – 1,950		



Major Shareholders

Triputra Investindo Arya	28.3%
Krishna Kapital Investama	14.6%
Tri Nur Cakrawala	7.4%

Halima Yefany

PT Indo Premier Sekuritas
halima.yefany@ipc.co.id
+62 21 5088 7168 ext. 719

Aurelia Barus

PT Indo Premier Sekuritas
aurelia.barus@ipc.co.id
+62 21 5088 7168 ext. 719

4Q25 result: in-line earnings, with strong operational improvement

- 4Q25 core NP of Rp526bn (+29% qoq) was in line with our and consensus estimates.
- Sales volume rose 15% qoq in 4Q25, driven by delayed deliveries; cash margin improved 11% qoq on higher ASP and flat cash costs.
- Maintain BUY on strong earnings growth and limited exposure to forestry land issues.

An in-line set of results in 4Q25

DSNG reported core NP of Rp526bn (+29% qoq) in 4Q25, bringing FY25 to Rp1.9tr (+70% yoy), in line with our and consensus estimates at 102%/100%, respectively. 4Q25 revenue came in at Rp3.3tr (+18% qoq), lifting FY25 to Rp12.3tr (+22% yoy), with the palm oil segment contributing 88% of total revenue. This was slightly above consensus (104%) and in line with our estimate (101%), supported by in-line CPO sales volume and ASP. EBITDA reached Rp978bn (+9% qoq) in 4Q25 and Rp3.8tr (+29% yoy) in FY25, in line with our and consensus estimates (99%/98%). Debt stood at Rp4.1tr as of Dec25, in line with our estimate.

Palm segment operational: strong margin expansion in 4Q25

Sales volume was mixed against our estimates, with CPO in line while PK and PKO exceeded expectations. CPO sales volume rose 15% qoq to 169k tonnes in 4Q25, driven by delayed deliveries from 3Q25, bringing FY25 to 629k tonnes (+5% yoy), or 99% of our estimate. Meanwhile, combined PK and PKO volume reached 21k tonnes (+48% qoq) in 4Q25 and 68k tonnes (+9% yoy) in FY25, above our estimate at 109%. Palm segment margin improved significantly, rising 11% qoq to Rp6.3mn/t in 4Q25, supported by a 3% qoq increase in blended ASP to Rp15.7mn/t and a 1% qoq decline in cash cost to Rp9.4mn/t. Notably, ASP outperformed the CPO FOB Dumai benchmark, which slightly normalized (-1% qoq), reflecting the one-month lag in realized pricing. This brought FY25 margin to Rp5.9mn/t (+27% yoy), in line with our estimate.

Maintain BUY; TP under review post B50 implementation

We maintain our FY26–27F earnings estimates pending further company guidance. We reiterate our BUY call on DSNG, underpinned by strong earnings growth and limited exposure to forestry land issues. However, our TP is under review following the B50 implementation effective 1 Jul 2026. Key risks include escalating geopolitical tensions and potential regulatory changes.

Financial Summary (Rp bn)	2023A	2024A	2025F	2026F	2027F
Revenue	9,499	10,119	12,144	12,468	12,576
EBITDA	2,379	2,937	3,828	4,036	4,129
Core net profit	840	1,104	1,845	2,059	2,114
Core EPS	79	104	174	194	199
Core EPS growth	-33%	31%	67%	12%	3%
ROE	10%	11%	16%	16%	15%
PER (x)	21.3	16.2	9.7	8.7	8.5
EV/EBITDA	9.8	7.9	5.7	5.1	4.7
Dividend yield	2%	1%	1%	3%	4%
IPS vs. consensus			98%	98%	89%

Source: Company, Indo Premier

Share price closing as of: 31 Mar 2026

FY25 result review

Fig. 1: Financial and operational result in FY25

	4Q25	4Q24	Growth yoy	3Q25	Growth qoq	12M25	12M24	Growth yoy	IPC FY25F	% to IPC	Cons FY25F	% to Cons
Revenue	3,370	2,947	14%	2,864	18%	12,315	10,119	22%	12,144	101%	11,788	104%
Cost of revenue	- 2,353	- 2,084	13%	- 1,986	18%	- 8,465	- 7,115	19%	- 8,301			
Gross profit	1,017	863	18%	878	16%	3,850	3,004	28%	3,844	100%		
GPM	30.2%	29.3%		30.7%		31.3%	29.7%		31.7%			
Opex	- 300	- 286	5%	- 223	34%	- 1,035	- 981	6%	- 985			
EBIT	716	578	24%	655	9%	2,815	2,023	39%	2,859	98%	2,986	94%
EBITDA	978	821	19%	893	9%	3,788	2,937	29%	3,828	99%	3,861	98%
EBITDA margin	29.0%	27.9%		31.2%		30.8%	29.0%		31.5%			
Other income/expense (exc. JV and asso income)	- 101	- 182	-44%	- 128	-21%	- 484	- 478	1%	- 497			
JV and asso income	90	67	35%	19	375%	168	94	78%	105			
Pretax income	705	462	52%	545	29%	2,500	1,640	52%	2,467	101%		
Tax expense	- 189	- 189	0%	- 147	28%	- 671	- 499	35%	- 658			
Net profit attributable	524	282	86%	401	31%	1,840	1,142	61%	1,815			
Core NP	526	280	88%	409	29%	1,873	1,104	70%	1,845	102%	1,875	100%
Core NP margin	15.6%	9.5%		14.3%		15.2%	10.9%		15.2%			

Operational		4Q25	4Q24	Growth yoy	3Q25	Growth qoq	12M25	12M24	Growth yoy	IPC FY25F	% to IPC
Plantation performance											
FFB production	th tonne	571.8	554.6	3%	530.1	8%	2,189.3	2,109.6	4%	2,174.1	101%
FFB production - Nucleus	th tonne	447.3	434.0	3%	414.8	8%	1,721.0	1,661.9	4%	1,709.3	101%
FFB production - Plasma	th tonne	124.5	120.6	3%	115.3	8%	468.2	447.7	5%	464.8	101%
FFB yield											
Total FFB yield	t/ha	5.6	5.3	5%	5.1	9%	21.4	20.3	6%	21.0	
FFB Nucleus yield	t/ha	5.7	5.4	6%	5.3	9%	22.1	20.8	6%	21.6	
FFB Plasma yield	t/ha	5.1	5.0	3%	4.7	8%	19.3	18.5	4%	19.1	
Mill performance											
FFB processed	th tonne	746.6	681.8	10%	627.2	19%	2,706.5	2,515.1	8%	2,613.6	104%
CPO production	th tonne	173.1	160.7	8%	147.0	18%	631.1	601.5	5%	611.2	103%
PK production	th tonne	33.3	30.3	10%	26.8	24%	119.4	114.2	5%	114.0	105%
PKO production	th tonne	10.3	9.9	4%	8.8	17%	37.8	38.1	-1%	36.7	103%
OER	%	23.18%	23.57%		23.43%		23.32%	23.92%		23.38%	100%
KER	%	4.47%	4.44%		4.27%		4.41%	4.54%		4.36%	101%
Sales performance											
CPO	th tonne	169.4	164.7	3%	147.1	15%	628.7	601.1	5%	632.5	99%
PK	th tonne	8.7	7.0	25%	6.8	28%	29.3	23.6	24%	28.1	104%
PKO	th tonne	12.5	11.0	14%	7.5	67%	38.5	38.5	0%	34.3	112%
CPO ASP (Rpmm/t)	Rpmm/t	14.6	13.8	6%	14.2	3%	14.5	12.8	13%	14.5	100%
PKO ASP (Rpmm/t)	Rpmm/t	28.3	22.3	27%	28.7	-1%	29.0	17.8	63%	29.1	99%

Source: Company, Indo Premier

Valuation

Fig. 2: SOP valuation

In Rpbn, unless stated otherwise	FY26F Remarks
Consolidated	
EV/EBITDA Multiple (x)	At +1 s.d. above sector mean since 2021; Premium underpinned by ESG leadership, stronger financials, and improving operations.
EBITDA	4,036
EV	19,776
Market cap	17,157
Debt	3,702
Cash	1,245
Minority	162
JV/Asso - REA Kaltim Plantations	
P/E multiple	7 At sector mean since 2021
Earnings - 100% stake	300
Disc. for limited transparacy	15%
Market value	1,707
DSNG's ownership	35%
DSNG's market value from REA Kaltim Plantations	597
SOP valuation	
Total equity value	17,755
# share (bn)	11
Implied price per share	1,675
Rounded TP (Rp/sh)	1,700

Source: Company, Indo Premier

Fig. 3: EV/EBITDA 12M forward



Source: Company, Bloomberg, Indo Premier

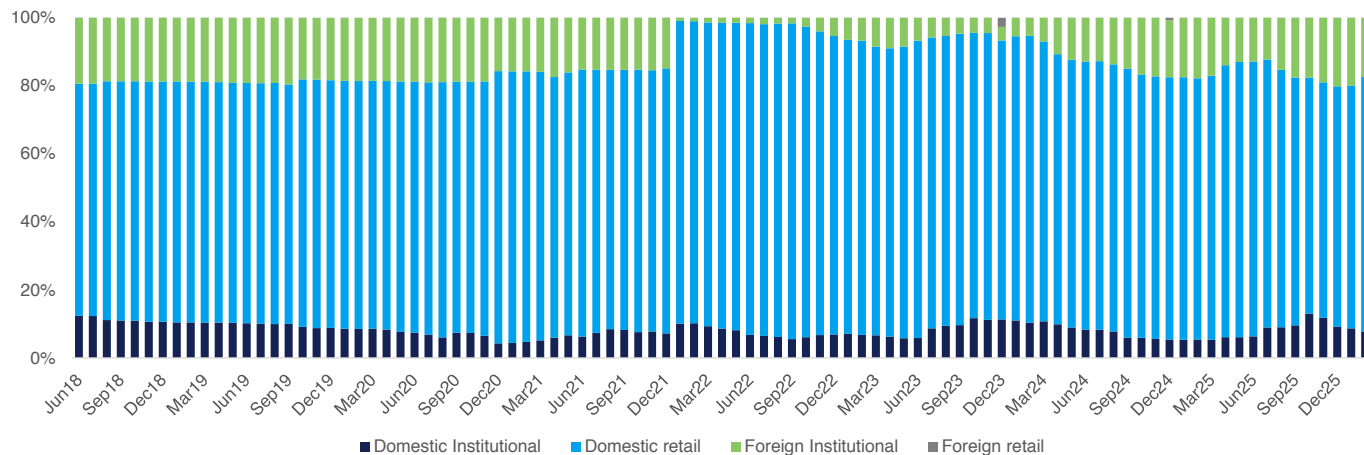
Fig. 4: P/E 12M forward



Source: Company, Bloomberg, Indo Premier

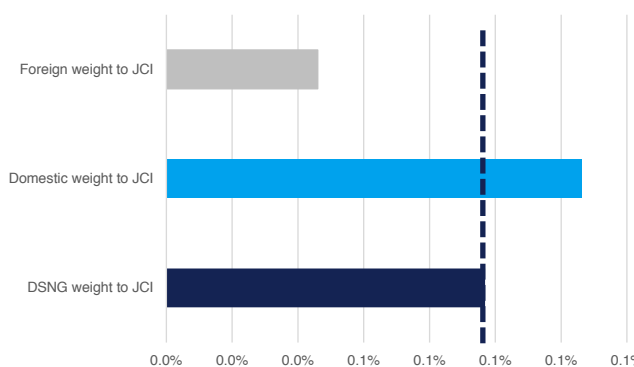
Share ownership

Fig. 5: Share ownership since 2013



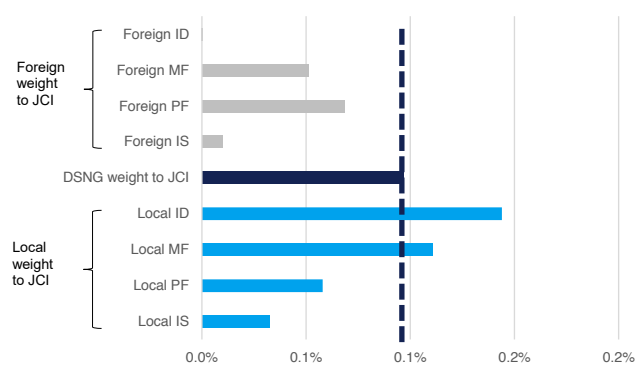
Source: KSEI, Indo Premier

Fig. 6: Share ownership in Feb26



Source: KSEI, Indo Premier

Fig. 7: Share ownership in Feb26



Source: KSEI, Indo Premier

Income Statement (Rp bn)	FY23	FY24	FY25F	FY26F	FY27F
Net revenue	9,499	10,119	12,144	12,468	12,576
Cost of sales	(6,971)	(7,115)	(8,301)	(8,445)	(8,489)
Gross profit	2,527	3,004	3,844	4,023	4,087
Operating expenses	(972)	(981)	(985)	(1,011)	(1,037)
Operating profit	1,556	2,023	2,859	3,012	3,050
EBITDA	2,379	2,937	3,828	4,036	4,129
Net interest	(415)	(529)	(457)	(331)	(293)
Others	(0)	146	65	82	105
Pre-tax income	1,141	1,640	2,467	2,762	2,862
Income tax	(299)	(499)	(658)	(727)	(754)
Minority interest	(2)	1	6	6	6
Net income	840	1,142	1,815	2,042	2,114
Core net profit	840	1,104	1,845	2,059	2,114

Balance Sheet (Rp bn)	FY23	FY24	FY25F	FY26F	FY27F
Cash & equivalents	390	557	399	1,245	2,075
Inventories	1,111	1,225	1,327	1,362	1,374
Other current assets	1,448	1,115	1,174	1,186	1,190
Total current assets	2,949	2,897	2,900	3,794	4,639
Fixed assets	7,467	7,838	7,994	8,108	8,178
Other non-current assets	5,762	6,678	6,561	6,622	6,671
Total non-current assets	13,229	14,515	14,555	14,730	14,849
Total assets	16,178	17,412	17,455	18,523	19,488
Short term bank loans	948	477	131	131	131
Current maturities of LT bank loans	771	598	540	432	432
Bonds payable	3	182	-	-	-
Other current liab.	1,224	1,274	1,360	1,370	1,374
Total current liab.	2,946	2,530	2,030	1,933	1,936
Bonds payable	176	-	-	-	-
Loans from third parties	462	485	487	487	487
LT bank loans	3,178	3,972	2,979	2,653	2,221
Other LT liab.	527	528	507	507	507
Total liabilities	7,289	7,515	6,003	5,580	5,151
Equity	3,154	3,226	3,226	3,226	3,226
Retained earnings	5,562	6,497	8,058	9,555	10,955
Minority interest	174	174	168	162	156
Total SHE + minority int.	8,889	9,897	11,452	12,943	14,337
Total liabilities & equity	16,178	17,412	17,455	18,523	19,488

Source: Company report, Indo Premier

Cash Flow Statement (Rp bn)	FY23	FY24	FY25F	FY26F	FY27F
Net income	840	1,142	1,815	2,042	2,114
Depr. & amortization	797	876	967	997	1,052
Changes in working capital	223	269	(75)	(37)	(13)
Others	-	-	-	-	-
Cash flow from operating	1,860	2,288	2,708	3,002	3,154
Capital expenditure	(1,501)	(1,074)	(1,067)	(1,067)	(1,067)
Others	(398)	(1,088)	59	(105)	(105)
Cash flow from investing	(1,899)	(2,162)	(1,008)	(1,172)	(1,172)
Loans	179	177	(1,598)	(434)	(432)
Equity	160	98	(0)	-	0
Dividends	(318)	(233)	(254)	(545)	(715)
Others	48	0	(6)	(6)	(6)
Cash flow from financing	69	42	(1,858)	(984)	(1,153)
Changes in cash	30	167	(158)	846	830

Key Ratios	FY23	FY24	FY25F	FY26F	FY27F
Gross margin	27%	30%	32%	32%	32%
EBITDA margin	25%	29%	32%	32%	33%
Pre-tax margin	12%	16%	20%	22%	23%
Core net margin	9%	11%	15%	17%	17%
ROA	5%	6%	11%	11%	11%
ROE	10%	11%	16%	16%	15%
ROIC	6%	7%	12%	14%	14%
Net gearing (x)	0.6	0.5	0.3	0.2	0.1
Net debt to EBITDA (x)	2.2	1.8	1.0	0.6	0.3
Interest coverage (x)	5	5	8	12	13

Source: Company, Indo Premier

SECTOR RATINGS

- OVERWEIGHT** : An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation
- NEUTRAL** : A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation
- UNDERWEIGHT** : An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation

COMPANY RATINGS

- BUY** : Expected total return of 10% or more within a 12-month period
- HOLD** : Expected total return between -10% and 10% within a 12-month period
- SELL** : Expected total return of -10% or worse within a 12-month period

ANALYSTS CERTIFICATION

The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

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