INDOPREMIER

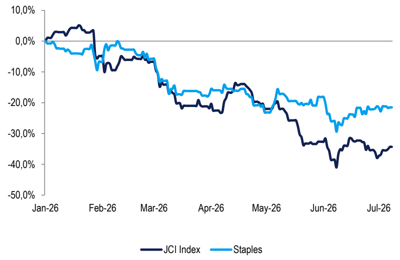
Consumer Staples

OVERWEIGHT *(unchanged)*

Sector Update | Consumer Staples | 9 July 2026

Sector Index Performance

	3M	6M	12M
Absolute	-7,5%	-19,5%	-23,6%
Relative to JCI	11,9%	16,7%	-7,3%



Summary Valuation Metrics

P/E (x)	2026F	2027F	2028F
CMRY IJ	17.1	14.6	12.6
ICBP IJ	7.0	6.5	6.0
MYOR IJ	11.5	10.1	9.0

EV/EBITDA (x)	2026F	2027F	2028F
CMRY IJ	13.2	11.0	9.2
ICBP IJ	4.9	4.3	3.6
MYOR IJ	7.2	6.0	5.3

Div. Yield	2026F	2027F	2028F
CMRY IJ	2.8%	3.1%	3.6%
ICBP IJ	6.0%	6.5%	7.0%
MYOR IJ	3.0%	3.6%	4.0%

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2Q26F preview: expect strong profit for MYOR but a miss on SIDO

- We estimate 2Q26F revenue to be in-line with consensus, driven by the low base effect in 2Q25.
- MYOR 2Q26F result is expected to come in above consensus, driven by robust GPM improvement from benign soft commodity prices.
- Maintain Overweight, with KLBF and MYOR as our top picks.

2Q26F revenue is estimated to be in-line with consensus estimate

Based on our conversation with staples companies, MYOR shared that its 2Q26F sales are expected to grow by low-teens yoy, driven by more working days due to the truck ban affecting deliveries (3rd-4th week of Mar26 vs. 4th week of Mar25 and 1st week of Apr25). In addition, CMRY indicated that its 2Q26F sales are expected to grow 15-20% yoy, driven by a recovery in the dairy segment and stellar consumer food sales. Moreover, KLBF also shared that 2Q26F sales growth is expected to be similar to 1Q26's at 10.1% yoy, supported by strong pharmaceutical and distribution segments. We note that 2Q26F staples sales benefit from a favourable base effect, as aggregate 2Q25 sales grew only 2.1% yoy. Overall, staples sales within our coverage are estimated to be in-line with consensus estimates (Fig. 2).

Mixed GPM performance with MYOR showing a GPM improvement

We estimate MYOR's 2Q26F GPM to improve to 25.4% (+504bps yoy) amid benign raw material prices (sugar/cocoa/coffee: -17.9/-58.8/-25.5% yoy). Meanwhile, we forecast ICBP's 2Q26F GPM to drop to 34.1% (-68bps qoq) as Bogasari increased wheat prices by 2% in May26. On the other hand, we estimate KLBF/UNVR/CMRY GPM to decline to 36.5/46.2/42.9% (-460/-165/-244bps yoy) on the back of USDIDR appreciation of +6.2% yoy and higher Brent oil prices (+44.9% yoy). Moreover, we expect SIDO's 2Q26F GPM to decrease to 57.7% (-277bps yoy) amid product mix changes.

2Q26F earnings preview: ICBP/MYOR above, KLBF/CMRY/UNVR in-line, while SIDO below

In terms of profit, we estimate ICBP's/MYOR's 2Q26F earnings will come in above consensus estimates (Fig. 4), while KLBF/CMRY/UNVR should be in-line and SIDO below. We note that ICBP's above-consensus result is mainly due to a 9.6% YTD earnings downgrade despite an in-line EBIT (Fig. 5).

Brent oil price reversal start to impact staples' earnings in 4Q26F

With benign Brent oil prices, we expect staples earnings to recover in 4Q26F, given the average inventory days of 81 days. In addition, KLBF/UNVR stand to benefit the most from the reversal in Brent oil prices, as combined Brent-oil-linked raw materials account for 65%/27% of raw material costs (vs. MYOR/ICBP/CMRY/SIDO at 6%/3%/20%/10%).

Maintain OW

In terms of valuation, aggregate staples valuation has de-rated to 10.2x FY26F PE (-2.1sd from its 3yr mean), resulting in an earnings yield of 9.8% (vs. 10yr Indonesia Government Bonds Yield of 7.2%), suggesting the sector provides an attractive risk and reward. Overall, we maintain OW rating for the sector as we expect GPM improvement from the oil price reversal to materialize in 4Q26F. Our pecking order is as follows: KLBF>MYOR>CMRY>ICBP>UNVR>SIDO. Risks to our call: rising Brent oil prices and weaker-than-expected purchasing power.

Fig. 1: Indonesia staples valuation summary

	Rating	Current price (Rp)	Target price (Rp)	Earnings yoy growth		P/E		ROE		FY26F earnings yield
				2026F	2027F	2026F	2027F	2026F	2027F	
Staples										
ICBP	BUY	6,625	12,600	10.0%	8.7%	7.0	6.5	22.7%	22.1%	14.3%
MYOR	BUY	1,725	2,700	17.2%	13.6%	11.5	10.1	16.0%	16.4%	8.7%
SIDO	HOLD	374	625	6.1%	4.9%	8.6	8.2	41.6%	43.4%	11.6%
INDF	BUY	6,575	9,300	10.2%	10.8%	4.6	4.2	16.4%	16.7%	21.7%
KLBF	BUY	740	1,200	-7.2%	7.3%	9.8	9.1	12.9%	12.4%	10.2%
UNVR	HOLD	1,735	2,100	13.7%	7.0%	16.5	15.4	150.5%	253.7%	6.1%
CMRY	BUY	4,750	6,000	8.6%	17.1%	17.1	14.6	29.9%	29.8%	5.8%

Source: Bloomberg, Indo Premier

Fig. 2: Indonesia staples 2Q26F sales preview

Ticker	2Q26F	2Q25	% YoY	1Q26	% QoQ	1H26F	1H25	% YoY	IPS FY26F	% of IPS	Cons FY26F	% of Cons	5yr avg
ICBP	18,702	17,415	7.4%	21,716	-13.9%	40,417	37,601	7.5%	78,348	52%	78,735	51%	51%
MYOR	8,962	7,937	12.9%	9,392	-4.6%	18,354	17,797	3.1%	41,834	44%	41,359	44%	46%
SIDO	1,197	1,040	15.2%	640	87.0%	1,838	1,829	0.5%	4,355	42%	4,170	44%	44%
UNVR	9,293	9,994	-7.0%	8,443	10.1%	17,736	18,205	-2.6%	33,112	54%	33,521	53%	51%
KLBF	9,135	8,291	10.2%	9,678	-5.6%	18,814	17,079	10.2%	37,985	50%	37,916	50%	49%
CMRY	3,093	2,711	14.1%	3,117	-0.7%	6,210	5,148	20.6%	12,407	50%	12,462	50%	49%
Indo's Staples	**41,089**	**37,394**	**9.9%**	**44,543**	**-7.8%**	**85,633**	**79,454**	**7.8%**	**174,930**	**49%**	**174,642**	**49%**	

Source: Company, Indo Premier

Fig. 3: Indonesia staples 2Q26F GPM preview

Ticker	2Q26F	2Q25	% YoY	1Q26	% QoQ	1H26F	1H25	% YoY
ICBP	34.1%	33.5%	63 bps	34.8%	-68 bps	34.5%	34.9%	-45 bps
MYOR	25.0%	20.3%	464 bps	26.6%	-161 bps	25.8%	21.2%	456 bps
SIDO	57.7%	60.5%	-277 bps	50.5%	720 bps	55.2%	56.9%	-175 bps
UNVR	46.2%	47.9%	-165 bps	48.2%	-198 bps	47.2%	48.1%	-94 bps
KLBF	36.5%	41.1%	-460 bps	38.3%	-182 bps	37.4%	41.1%	-372 bps
CMRY	42.9%	45.3%	-244 bps	43.2%	-31 bps	43.0%	44.9%	-190 bps
Indo's Staples	**34.0%**	**34.0%**	**1 bps**	**34.6%**	**-64 bps**	**34.3%**	**34.3%**	**-3 bps**

Source: Bloomberg, Indo Premier

Fig. 4: Indonesia staples 2Q26F EBIT preview

Ticker	2Q26F	2Q25	% YoY	1Q26	% QoQ	1H26F	1H25	% YoY	IPS FY26F	% of IPS	Cons FY26F	% of Cons	5yr avg
ICBP	3,658	3,458	5.8%	4,514	-19.0%	8,172	7,930	3.1%	16,514	49%	16,133	51%	50%
MYOR	1,155	691	67.1%	1,177	-1.9%	2,332	1,537	51.7%	4,039	59%	4,397	53%	42%
SIDO	446	449	-0.8%	171	160.9%	616	725	-15.0%	1,630	38%	1,525	40%	45%
UNVR	1,025	1,464	-30.0%	1,598	-35.8%	2,623	2,902	-9.6%	5,265	50%	5,263	50%	54%
KLBF	985	1,065	-7.5%	1,312	-25.0%	2,297	2,446	-6.1%	4,277	54%	4,630	50%	51%
CMRY	646	639	1.2%	628	2.9%	1,275	1,144	11.4%	2,531	50%	2,584	49%	51%
Indo's Staples	**6,890**	**6,302**	**9.3%**	**7,803**	**-11.7%**	**14,692**	**13,783**	**6.6%**	**28,991**	**51%**	**29,269**	**50%**	

Source: Company, Indo Premier

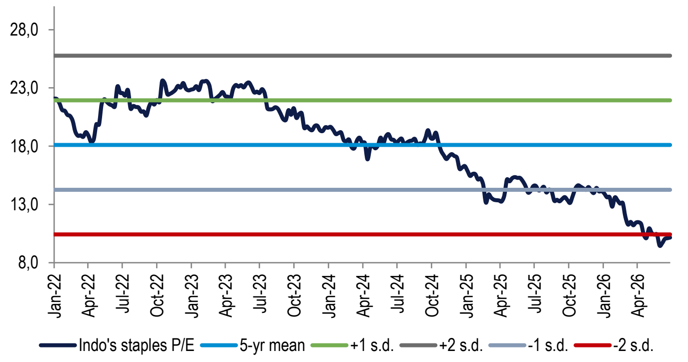
Fig. 5: Indonesia staples 2Q26F net profit preview

Ticker	2Q26F	2Q25	% YoY	1Q26	% QoQ	1H26F	1H25	% YoY	IPS FY26F	% of IPS	Cons FY26F	% of Cons	5yr avg
ICBP*	2,327	2,294	1.5%	2,950	-21.1%	5,277	5,370	-1.7%	10,979	48%	9,448	56%	50%
MYOR	999	477	109.3%	946	5.6%	1,944	1,167	66.7%	3,388	59%	3,373	58%	43%
SIDO	363	368	-1.3%	147	146.5%	510	600	-15.1%	1,304	39%	1,236	41%	45%
UNVR*	821	1,060	-22.5%	1,253	-34.5%	2,074	2,158	-3.9%	4,022	52%	4,113	50%	52%
KLBF	782	898	-12.9%	1,029	-24.0%	1,811	1,975	-8.3%	3,443	53%	3,618	50%	52%
CMRY	601	514	16.9%	555	8.3%	1,156	994	16.3%	2,208	52%	2,262	51%	51%
Indo's Staples	**5,072**	**4,551**	**11.4%**	**5,627**	**-9.9%**	**10,699**	**10,106**	**5.9%**	**21,322**	**50%**	**19,937**	**54%**	

Source: Company, Indo Premier

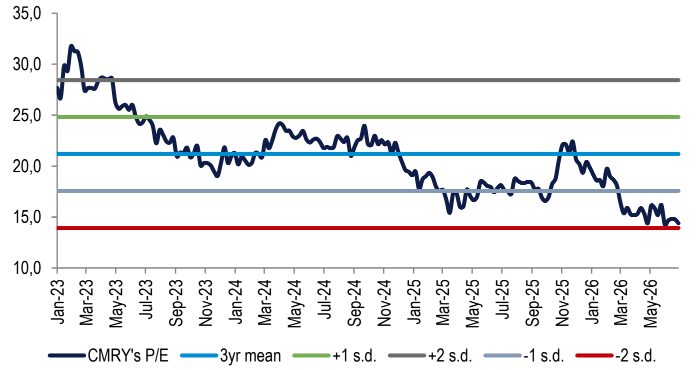
**Core profit*

Fig. 6: Indonesia's staples is traded at 10.2x fwd. 12M PE (-2.1 s.d. from its 5yr mean)



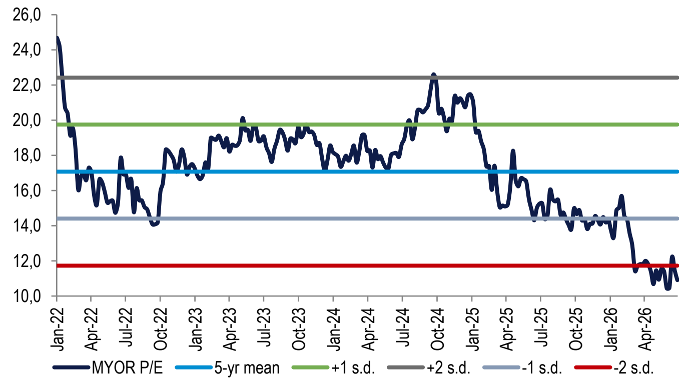
Source: Bloomberg, Indo Premier

Fig. 7: CMRY is traded at 14.4x fwd. 12M PE (-1.9 s.d. from its 5yr mean)



Source: Bloomberg, Indo Premier

Fig. 8: MYOR is traded at 10.9x fwd. 12M PE (-2.3 s.d. from its 5yr mean)

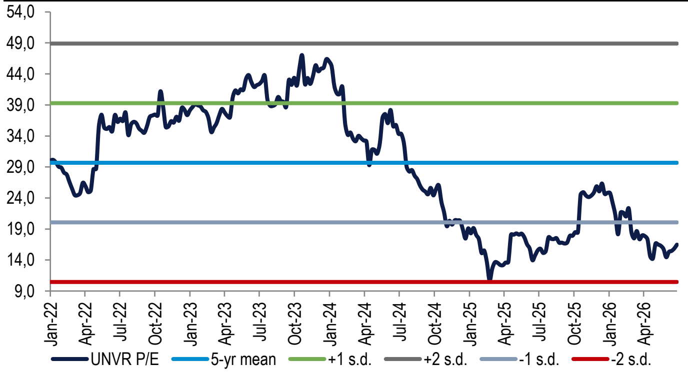


Source: Bloomberg, Indo Premier

Fig. 9: KLBF is traded at 9.8x fwd. 12M PE (-1.8 s.d. from its 5yr mean)

Source: Bloomberg, Indo Premier

Fig. 10: UNVR is traded at 16.5x fwd. 12M PE (-1.4 s.d. from its 5yr mean)

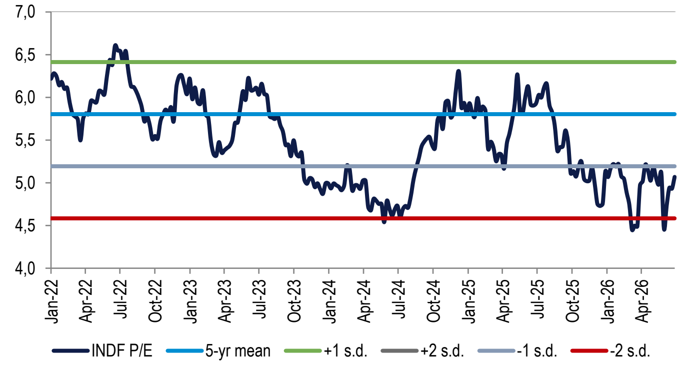


Source: Bloomberg, Indo Premier

Fig. 11: ICBP is traded at 7.1x fwd. 12M PE (-2.9 s.d. from its 5yr mean)

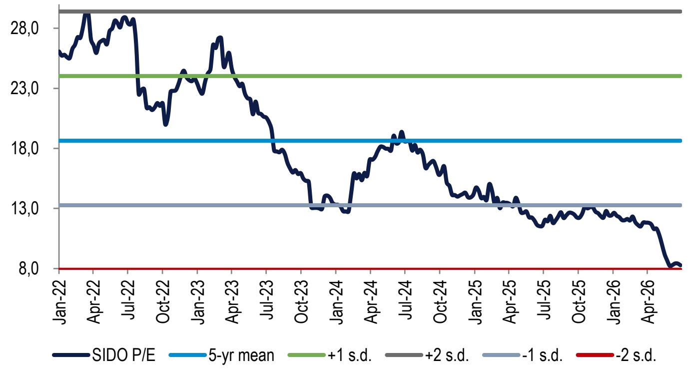
Source: Bloomberg, Indo Premier

Fig. 12: INDF is traded at 5.1x fwd. 12M PE (-1.2 s.d. from its 5yr mean)



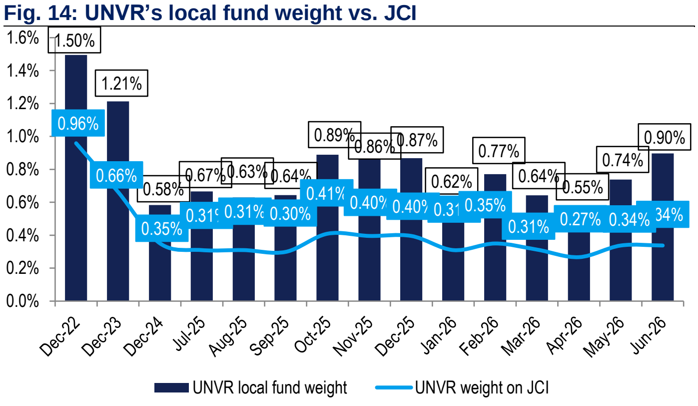
Source: Bloomberg, Indo Premier

Fig. 13: SIDO is traded at 8.3x fwd. 12M PE (-1.9 s.d. from its 5yr mean)



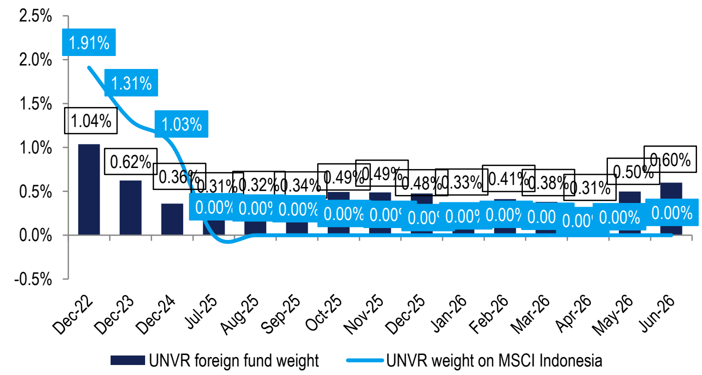
Source: Bloomberg, Indo Premier

Fig. 14: UNVR's local fund weight vs. JCI



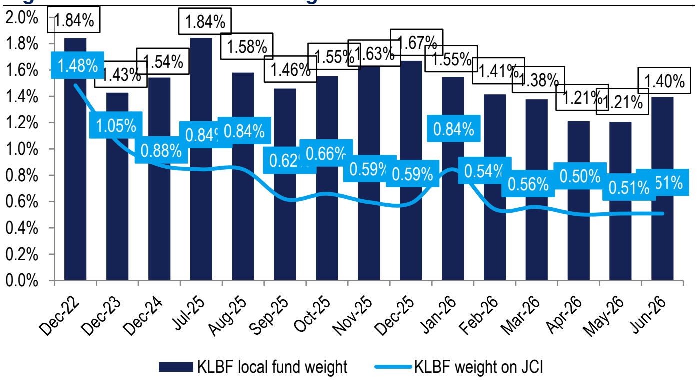
Source: KSEI, Indo Premier

Fig. 15: UNVR's foreign fund weight vs. MSCI



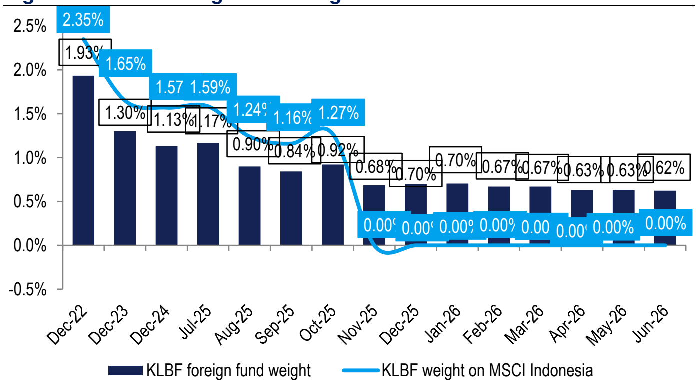
Source: KSEI, MSCI, Indo Premier

Fig. 16: KLBF's local fund weight vs. JCI



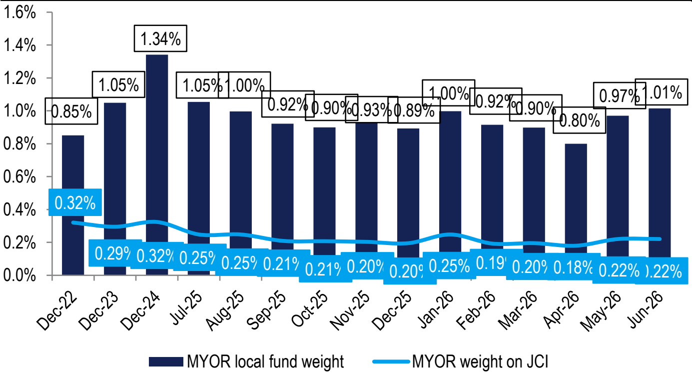
Source: KSEI, Indo Premier

Fig. 17: KLBF's foreign fund weight vs. MSCI



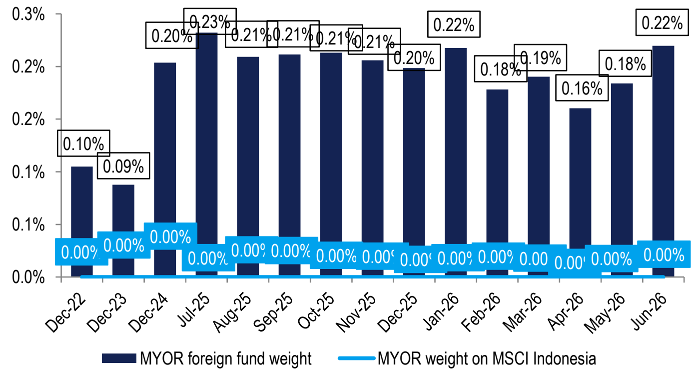
Source: KSEI, MSCI, Indo Premier

Fig. 18: MYOR's local fund weight vs. JCI



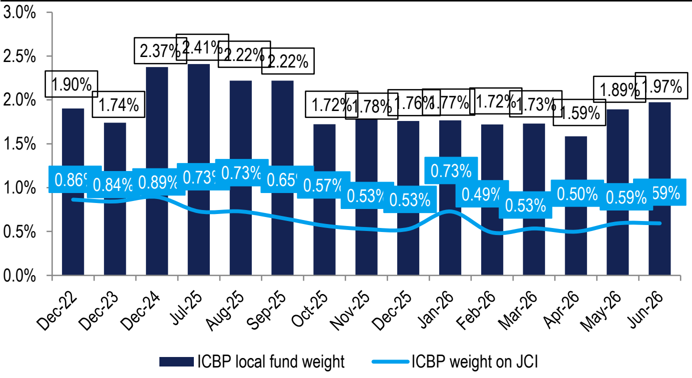
Source: KSEI, Indo Premier

Fig. 19: MYOR's foreign fund weight vs. MSCI



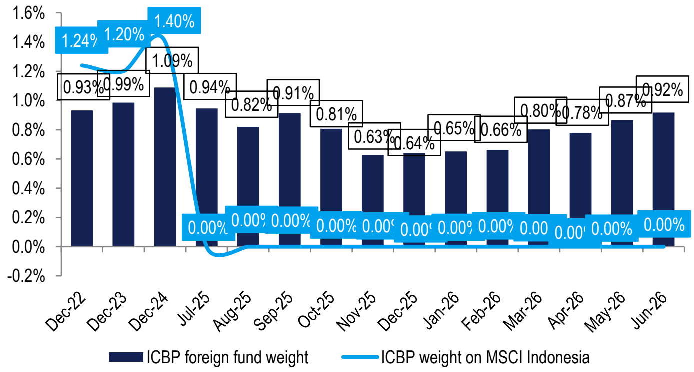
Source: KSEI, MSCI, Indo Premier

Fig. 20: ICBP's local fund weight vs. JCI



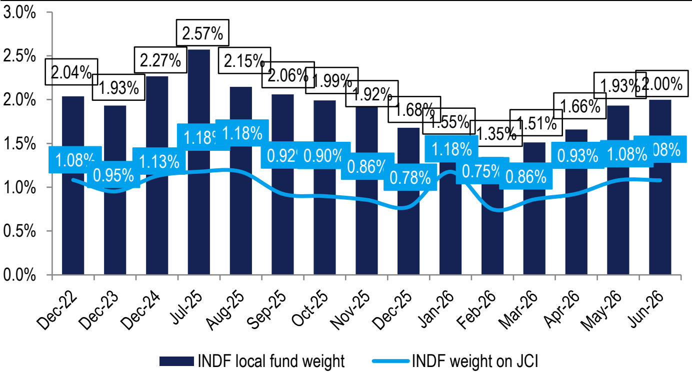
Source: KSEI, Indo Premier

Fig. 21: ICBP's foreign fund weight vs. MSCI



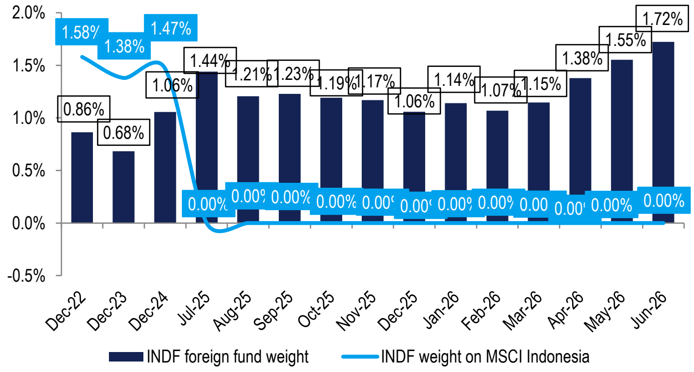
Source: KSEI, MSCI, Indo Premier

Fig. 22: INDF's local fund weight vs. JCI



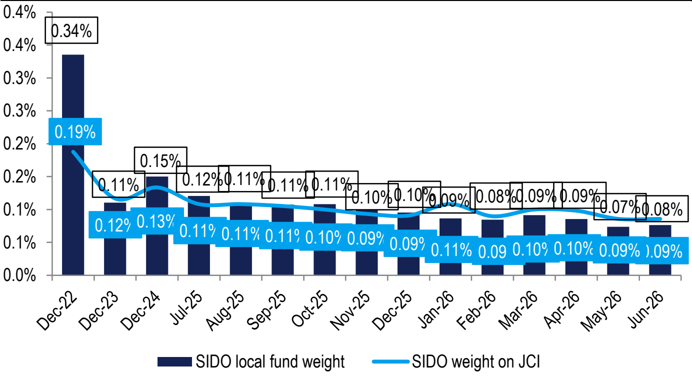
Source: KSEI, Indo Premier

Fig. 23: INDF's foreign fund weight vs. MSCI



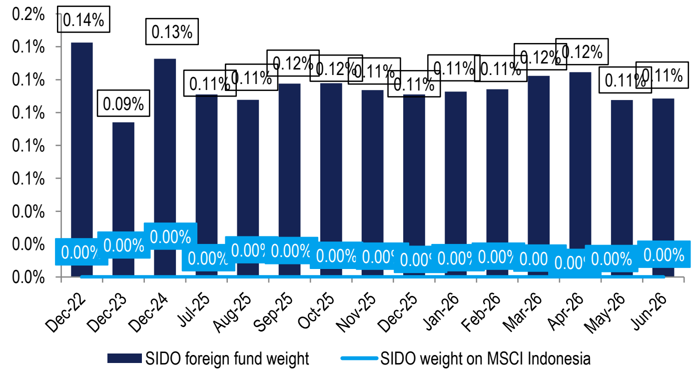
Source: KSEI, MSCI, Indo Premier

Fig. 24: SIDO's local fund weight vs. JCI



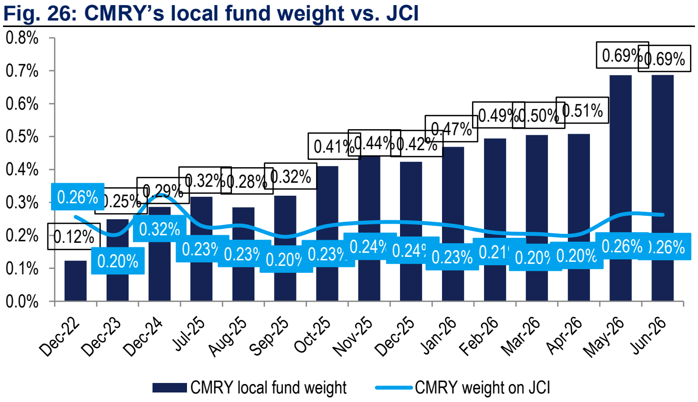
Source: KSEI, Indo Premier

Fig. 25: SIDO's foreign fund weight vs. MSCI



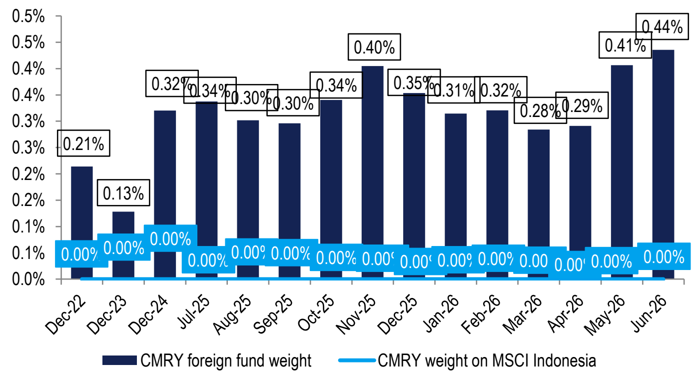
Source: KSEI, MSCI, Indo Premier

Fig. 26: CMRY's local fund weight vs. JCI



Source: KSEI, Indo Premier

Fig. 27: CMRY's foreign fund weight vs. MSCI



Source: KSEI, MSCI, Indo Premier

SECTOR RATINGS

OVERWEIGHT	:	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation
NEUTRAL	:	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation
UNDERWEIGHT	:	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation

COMPANY RATINGS

BUY	:	Expected total return of 10% or more within a 12-month period
HOLD	:	Expected total return between -10% and 10% within a 12-month period
SELL	:	Expected total return of -10% or worse within a 12-month period

ANALYSTS CERTIFICATION

The views expressed in this research report accurately reflect the analyst’s personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.