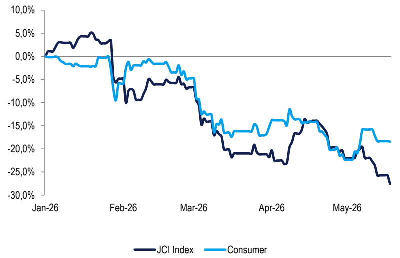
Consumer

OVERWEIGHT *(unchanged)*

Sector Update | Consumer | 17 June 2026

Sector Index Performance

	3M	6M	12M
Absolute	-17,1%	-19,6%	-30,6%
Relative to JCI	5,8%	6,1%	-21,7%



Summary Valuation Metrics

P/E (x)	2026F	2027F	2028F
KLBF IJ	9.5	8.9	8.4
MYOR IJ	11.8	10.4	9.2
AMRT IJ	15.4	14.0	12.7

EV/EBITDA (x)	2026F	2027F	2028F
KLBF IJ	5.3	4.9	4.4
MYOR IJ	7.4	6.2	5.4
AMRT IJ	7.0	6.4	5.8

Div. Yield	2026F	2027F	2028F
KLBF IJ	6.0%	5.5%	5.9%
MYOR IJ	3.0%	3.5%	3.9%
AMRT IJ	3.7%	4.2%	4.6%

Andrianto Saputra
PT Indo Premier Sekuritas
andrianto.saputra@ipc.co.id
+62 21 5088 7168 ext. 712

Nicholas Bryan
PT Indo Premier Sekuritas
nicholas.bryan@ipc.co.id
+62 21 5088 7168 ext. 722

Tailwind from lower oil price

- We expect staples margin to start to improve in 4Q26F amid lower Brent oil price and c.3 months inventory days.
- Given lower Brent oil, our economist expects non-subsidized fuel price to decline on Jul26 which may eventually result in SSSG improvement.
- We prefer on staples over retailers with KLBF, MYOR and AMRT as our top picks.

The reversal in Brent oil price start to impact staples GPM in 4Q26F
Brent oil prices have dropped significantly by -11% following expectations of US-Iran peace agreement scheduled to be signed on 19th Jun26. As such, we expect Brent linked raw material prices (packaging materials and API) to trend lower. Given average inventory days of c.3 months across our coverage, we expect GPM pressure to persist through 3Q26F with benefits of lower input costs may begin to materialize in 4Q26F.

KLBF/UNVR are the key beneficiary from the reversal in Brent oil price
In terms of raw materials, we note that combined packaging and Active Pharmaceutical Ingredients (API) costs account for 65/27/20/6/3% of total raw material costs for KLBF/UNVR/CMRY/MYOR/ICBP's. Hence, KLBF/UNVR are expected to be the key beneficiaries of the reversal in these input costs. Our sensitivity analysis shows that every 5% decline in packaging and API costs could increase FY27F earnings by 4.5/4.4/2.1/1.6/0.4% for KLBF/UNVR/CMRY/MYOR/ICBP, respectively.

SSSG may recover on the back of lower non-subsidized fuel prices
We note that non-subsidized fuel (Pertamax) price hike have had a negative impact on retailers' SSSG (Fig. 3-6) – (link to report). Given the recent decline in Brent oil price, our economist sees a possibility for Pertamax prices to drop in Jul26, assuming the US-Iran peace agreement is finalized on 19th Jun26. We view this could provide a positive boost to retailers' SSSG. In addition, lower Brent oil price may also reduce cost of imported goods, including plastic material of which ACES increased its ASP by 10-15% to mitigate the GPM pressure. While suppliers have not yet announced price reductions, ACES expects a lag of 2-3 months before lower input costs are reflected in procurement prices. As such, we estimate GPM to improve in 4Q26F.

Preference staples over retailers
We expect lower Brent oil prices could serve as a tailwind for consumer companies, particularly staples players, given the potential room for GPM expansion driven by lower packaging and raw material costs. While retailers may also benefit from improved consumer purchasing power, the earnings impact is likely to be less meaningful and may materialize with a longer lag. In terms of valuation, staples and retailers' stocks are trading at depressed valuation with FY26F PE of 9.5x (-2.4 s.d. from its 5yr avg) and 11.2x (-2.0 s.d. from its 5yr avg), suggesting a limited downside for the sector given a better oil price development. We continue to prefer staples over retailers with KLBF, MYOR and AMRT as our top picks. Risks to our call: cancellation of US-Iran peace deal, further USD/IDR appreciation, and weaker-than-expected purchasing power.

Refer to Important disclosures in the last page of this report

Fig. 1: Indonesia consumer valuation summary

Ticker	Rating	Current price (Rp)	Target price (Rp)	Earnings yoy growth		P/E		ROE		FY26F earnings yield
				2026F	2027F	2026F	2027F	2026F	2027F	
Staples										
ICBP	BUY	6,625	12,600	10.0%	8.7%	7.0	6.5	22.7%	22.1%	14.3%
MYOR	BUY	1,770	2,700	17.2%	13.6%	11.8	10.4	16.0%	16.4%	8.5%
SIDO	HOLD	390	625	6.1%	4.9%	9.0	8.6	41.6%	43.4%	11.1%
INDF	BUY	6,750	9,300	10.2%	10.8%	4.7	4.3	16.4%	16.7%	21.3%
KLBF	BUY	720	1,200	-7.2%	7.3%	9.5	8.9	12.9%	12.4%	10.5%
UNVR	HOLD	1,650	2,100	13.7%	7.0%	15.7	14.6	150.5%	253.7%	6.4%
CMRY	BUY	4,320	6,000	8.6%	17.1%	15.5	13.3	29.9%	29.8%	6.5%
Retailers										
ACES	BUY	374	500	8.5%	17.3%	8.8	7.5	10.8%	12.1%	11.4%
MAPI	BUY	1,500	1,600	25.7%	15.5%	8.9	7.7	18.2%	17.6%	11.2%
AMRT	BUY	1,425	2,600	12.7%	9.8%	15.4	14.0	20.8%	21.4%	6.5%

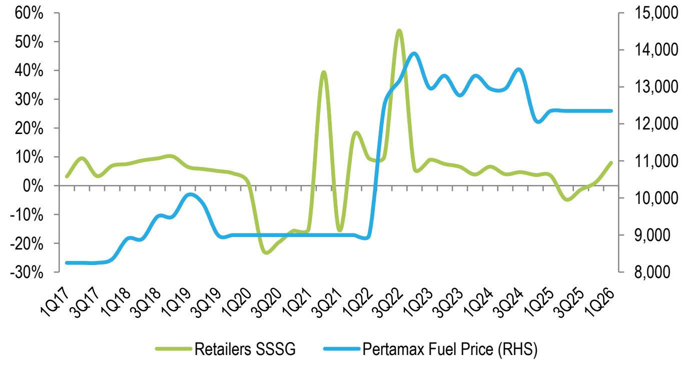
Source: Bloomberg, Indo Premier

Fig. 2: FY27F Net profit impact from a 5% decline in packaging and API costs

	FY27F Net Profit impact from a 5% decline in packaging and API costs
MYOR	1.6%
ICBP	0.4%
KLBF	4.5%
UNVR	4.4%
CMRY	2.1%

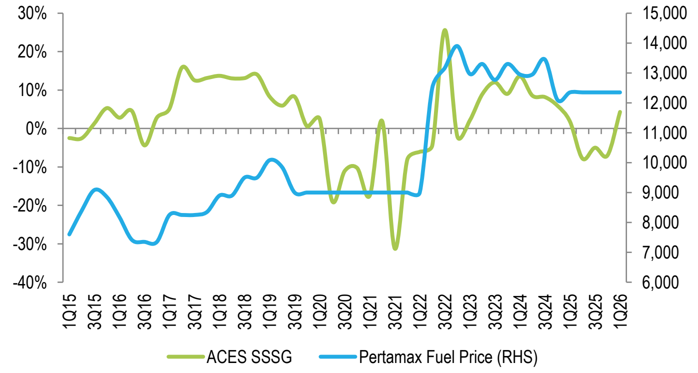
Source: Bloomberg, Indo Premier

Fig. 3: Non-subsidized fuel (Pertamax) price hike's impact on Retailers' SSSG



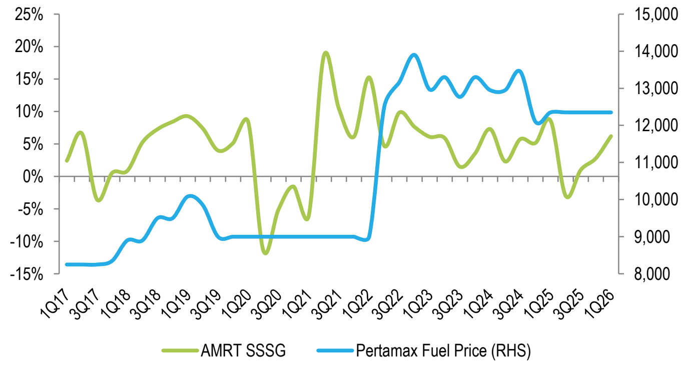
Source: Company, Bloomberg, Indo Premier

Fig. 4: Non-subsidized fuel (Pertamax) price hike's impact on ACES' SSSG



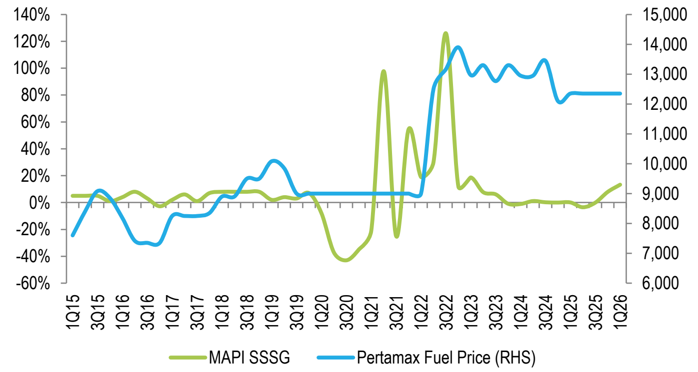
Source: Company, Bloomberg, Indo Premier

Fig. 5: Non-subsidized fuel (Pertamax) price hike's impact on AMRT's SSSG



Source: Company, Bloomberg, Indo Premier

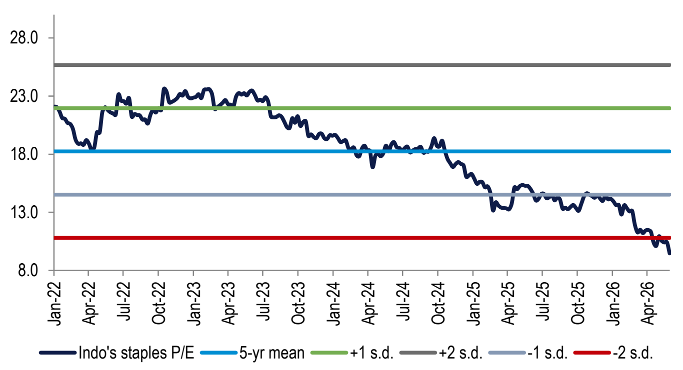
Fig. 6: Non-subsidized fuel (Pertamax) price hike's impact on MAPI's SSSG



Source: Company, Bloomberg, Indo Premier

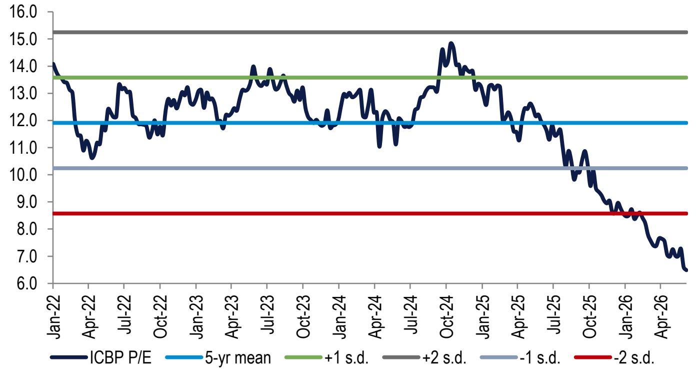
Refer to Important disclosures in the last page of this report

Fig. 7: Indonesia's Staples is traded at 9.5x fwd. 12M PE (-2.4 s.d. from its 5yr mean)



Source: Bloomberg, Indo Premier

Fig. 8: ICBP is traded at 6.5x fwd. 12M PE (-3.3 s.d. from its 5yr mean)



Source: Bloomberg, Indo Premier

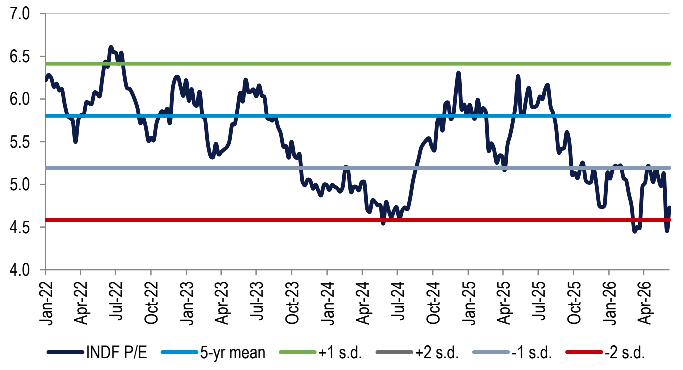
Fig. 9: MYOR is traded at 10.5x fwd. 12M PE (-2.6 s.d. from its 5yr mean)

Source: Bloomberg, Indo Premier

Fig. 10: SIDO is traded at 8.3x fwd. 12M PE (-1.9 s.d. from its 5yr mean)

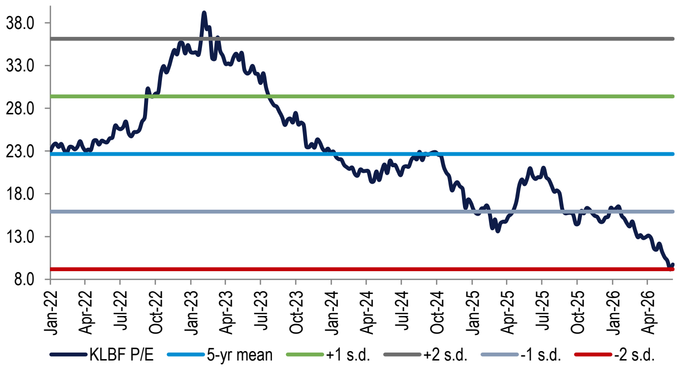
Source: Bloomberg, Indo Premier

Fig. 11: INDF is traded at 4.7x fwd. 12M PE (-1.8 s.d. from its 5yr mean)



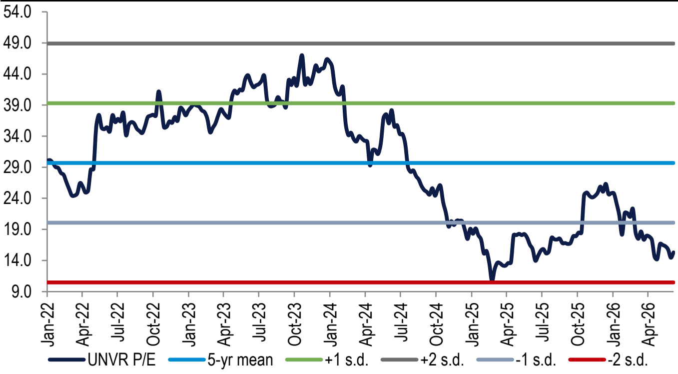
Source: Bloomberg, Indo Premier

Fig. 12: KLBF is traded at 9.7x fwd. 12M PE (-1.9 s.d. from its 5yr mean)



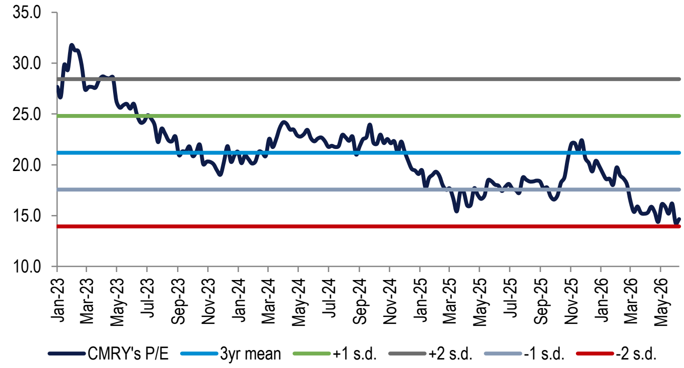
Source: Bloomberg, Indo Premier

Fig. 13: UNVR is traded at 15.3x fwd. 12M PE (-1.5 s.d. from its 5yr mean)



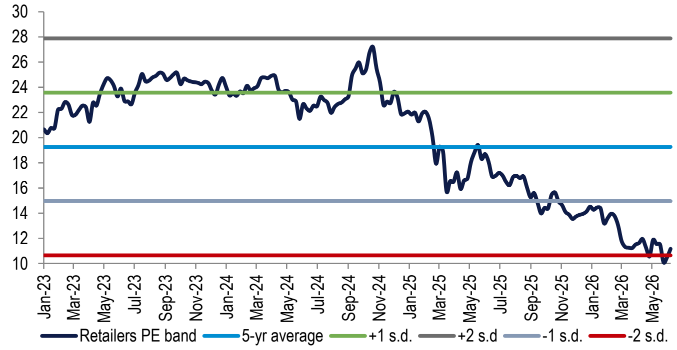
Source: Bloomberg, Indo Premier

Fig. 14: CMRY is traded at 14.7x fwd. 12M PE (-1.8 s.d. from its 5yr mean)



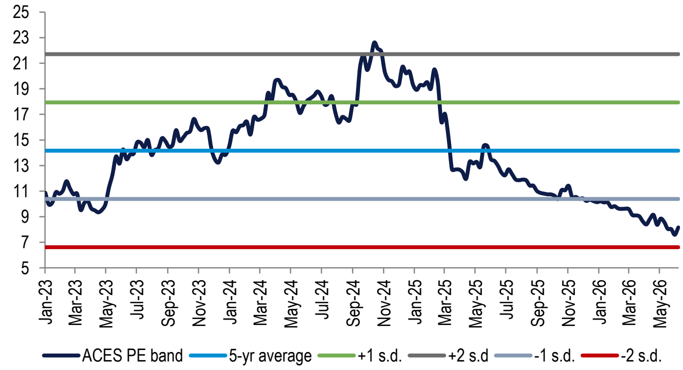
Source: Bloomberg, Indo Premier

Fig. 15: Indonesia's Retailers is traded at 11.2x fwd. 12M PE (-2.0 s.d. from its 5yr mean)



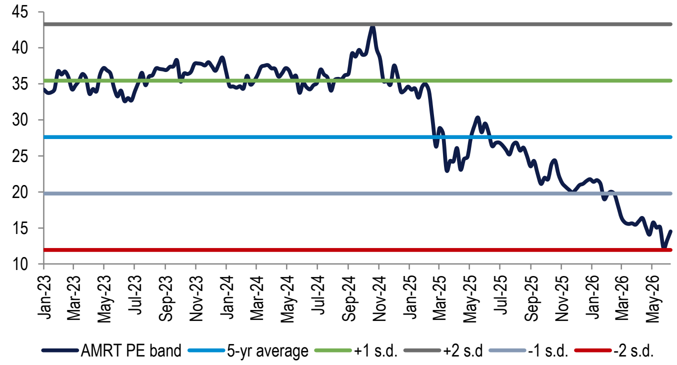
Source: Bloomberg, Indo Premier

Fig. 16: ACES is traded at 8.2x fwd. 12M PE (-1.7 s.d. from its 5yr mean)



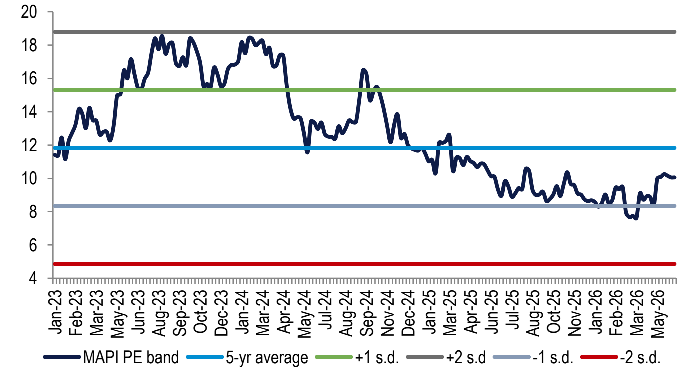
Source: Bloomberg, Indo Premier

Fig. 17: AMRT is traded at 14.5x fwd. 12M PE (-1.7 s.d. from its 5yr mean)



Source: Bloomberg, Indo Premier

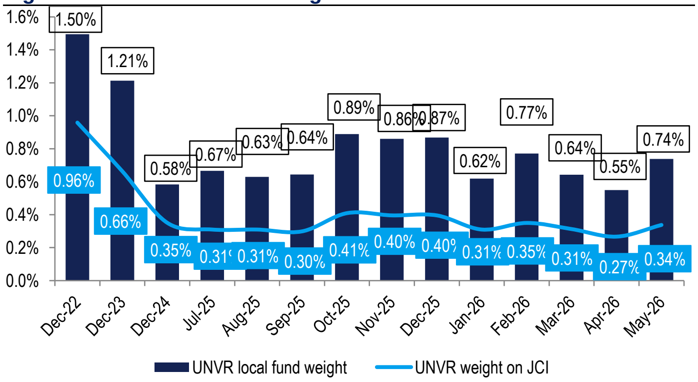
Fig. 18: MAPI is traded at 10.1x fwd. 12M PE (-0.5 s.d. from its 5yr mean)



Source: Bloomberg, Indo Premier

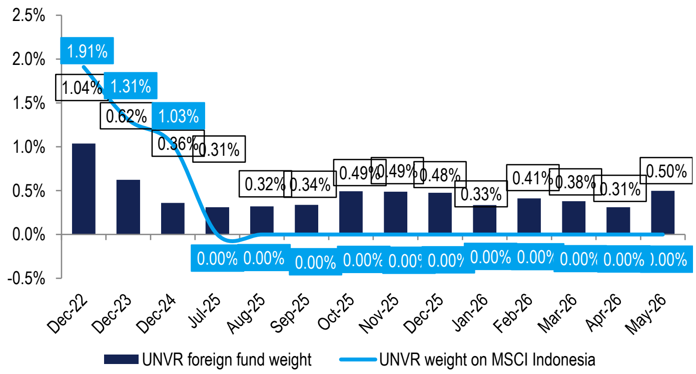
Refer to Important disclosures in the last page of this report

Fig. 19: UNVR's local fund weight vs. JCI



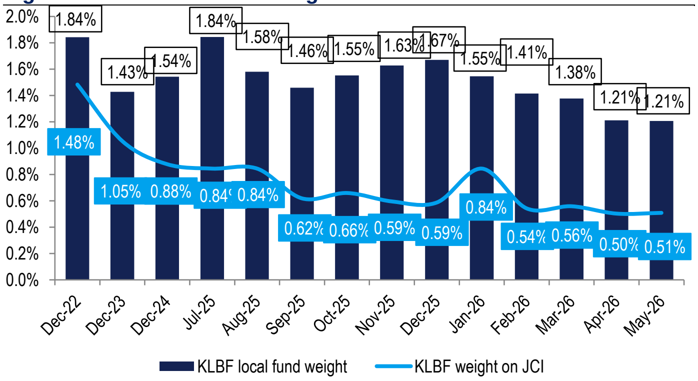
Source: KSEI, Indo Premier

Fig. 20: UNVR's foreign fund weight vs. MSCI



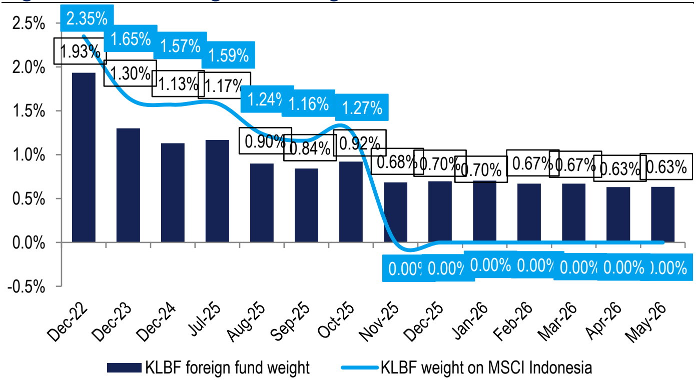
Source: KSEI, MSCI, Indo Premier

Fig. 21: KLBF's local fund weight vs. JCI



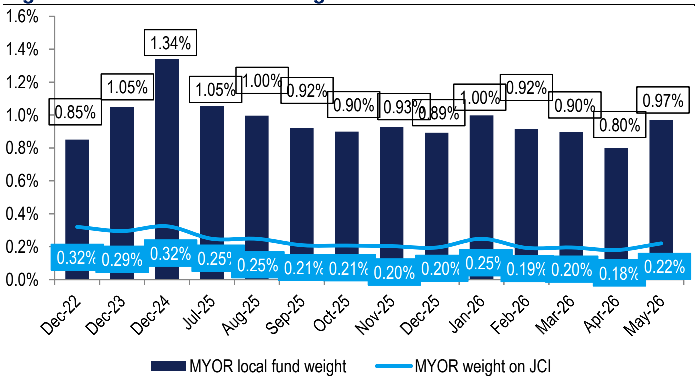
Source: KSEI, Indo Premier

Fig. 22: KLBF's foreign fund weight vs. MSCI



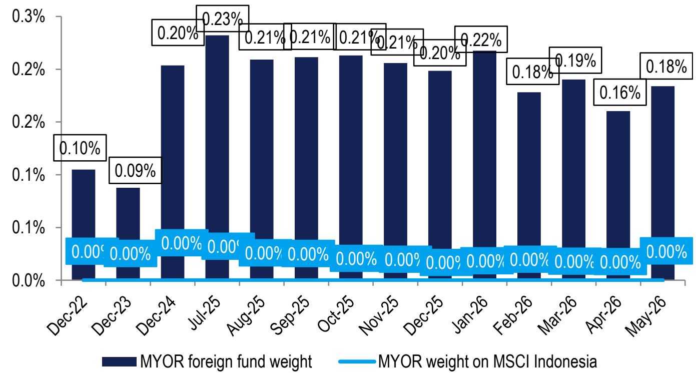
Source: KSEI, MSCI, Indo Premier

Fig. 23: MYOR's local fund weight vs. JCI



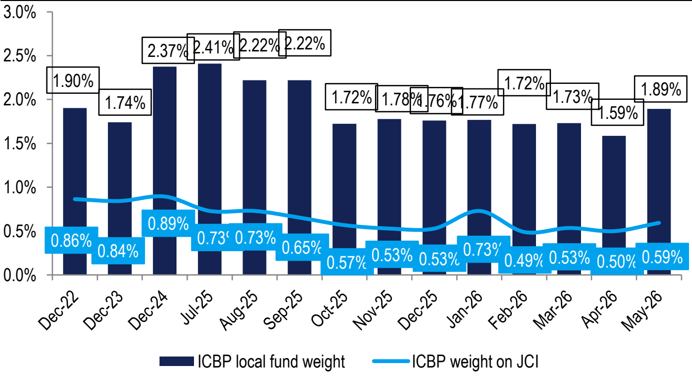
Source: KSEI, Indo Premier

Fig. 24: MYOR's foreign fund weight vs. MSCI



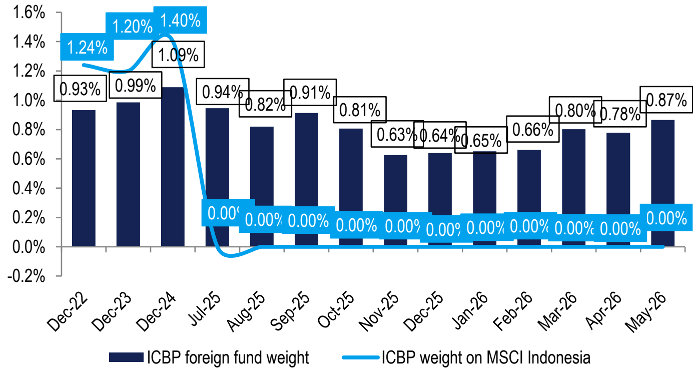
Source: KSEI, MSCI, Indo Premier

Fig. 25: ICBP's local fund weight vs. JCI



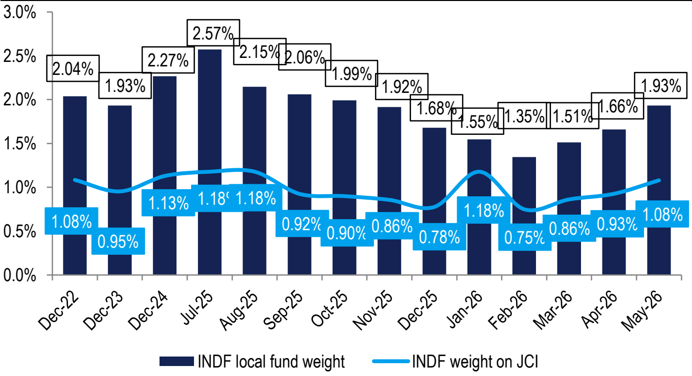
Source: KSEI, Indo Premier

Fig. 26: ICBP's foreign fund weight vs. MSCI



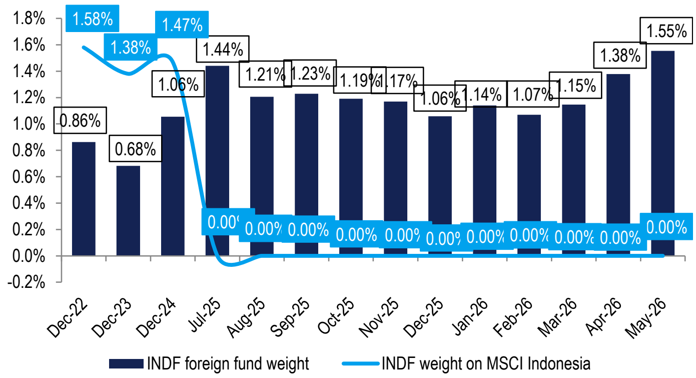
Source: KSEI, MSCI, Indo Premier

Fig. 27: INDF's local fund weight vs. JCI



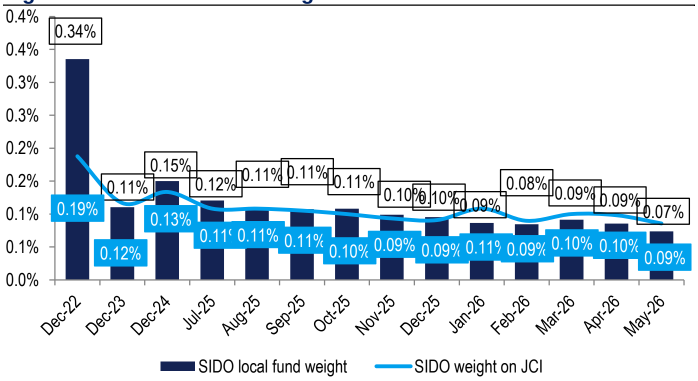
Source: KSEI, Indo Premier

Fig. 28: INDF's foreign fund weight vs. MSCI



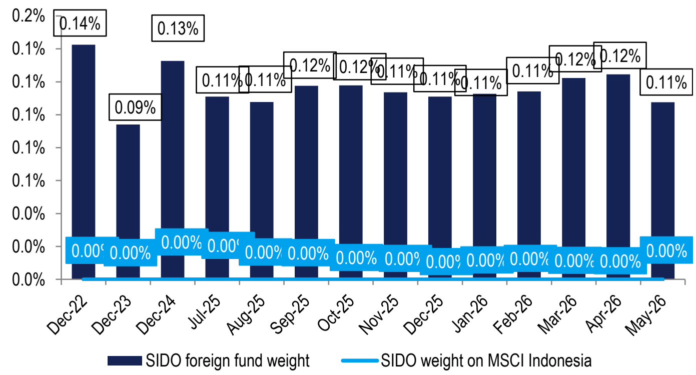
Source: KSEI, MSCI, Indo Premier

Fig. 29: SIDO's local fund weight vs. JCI



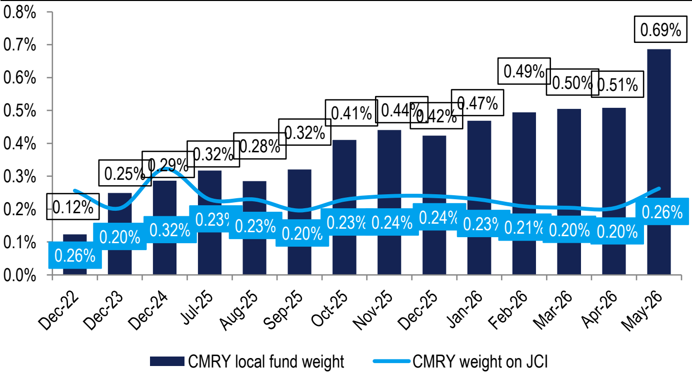
Source: KSEI, Indo Premier

Fig. 30: SIDO's foreign fund weight vs. MSCI



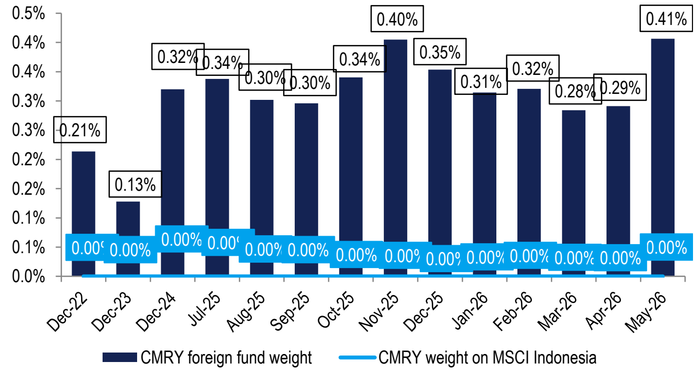
Source: KSEI, MSCI, Indo Premier

Fig. 31: CMRY's local fund weight vs. JCI



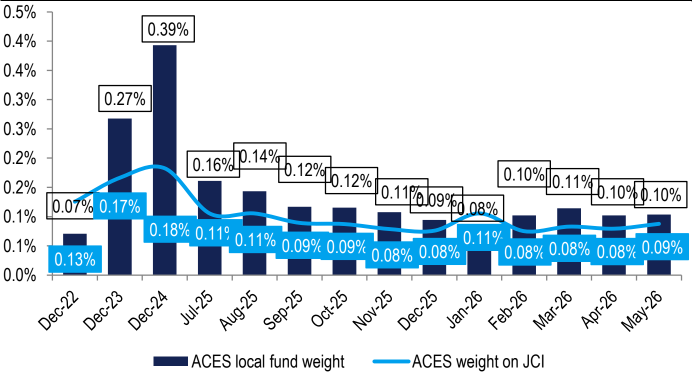
Source: KSEI, Indo Premier

Fig. 32: CMRY's foreign fund weight vs. MSCI



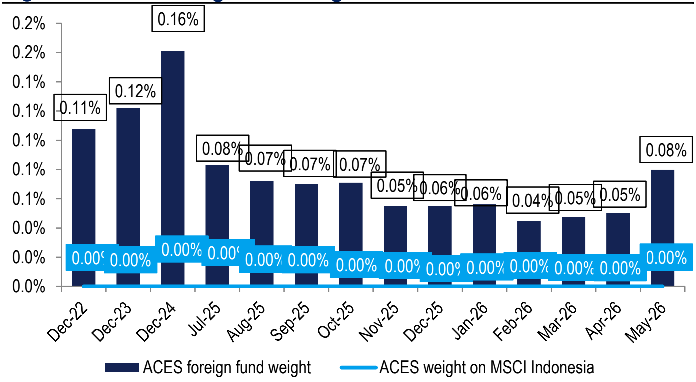
Source: KSEI, MSCI, Indo Premier

Fig. 33: ACES's local fund weight vs. JCI



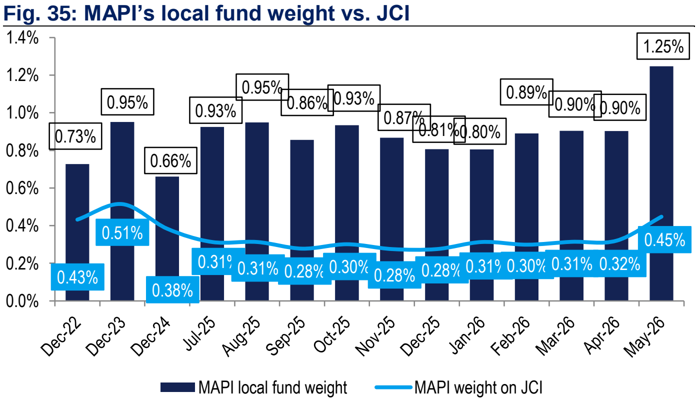
Source: KSEI, Indo Premier

Fig. 34: ACES's foreign fund weight vs. MSCI



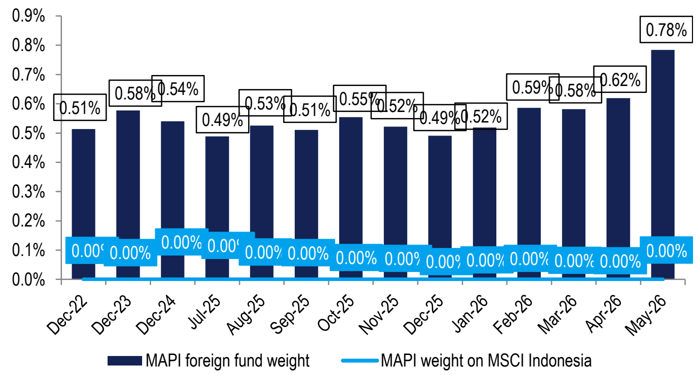
Source: KSEI, MSCI, Indo Premier

Fig. 35: MAPI's local fund weight vs. JCI



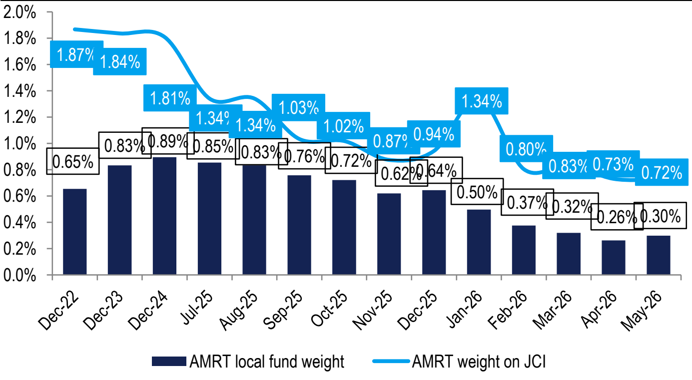
Source: KSEI, Indo Premier

Fig. 36: MAPI's foreign fund weight vs. MSCI



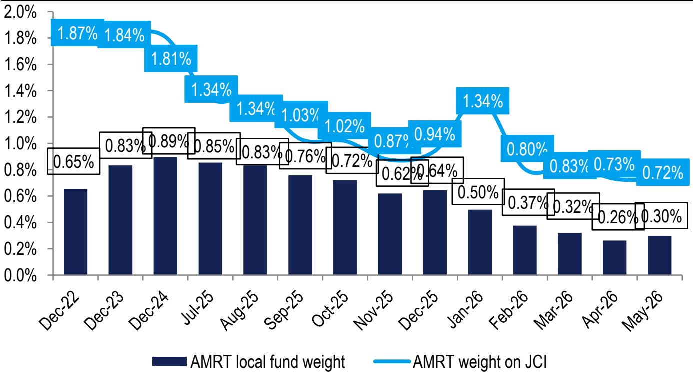
Source: KSEI, MSCI, Indo Premier

Fig. 37: AMRT's local fund weight vs. JCI



Source: KSEI, Indo Premier

Fig. 38: AMRT's foreign fund weight vs. MSCI



Source: KSEI, MSCI, Indo Premier

SECTOR RATINGS

OVERWEIGHT	:	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation
NEUTRAL	:	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation
UNDERWEIGHT	:	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation

COMPANY RATINGS

BUY	:	Expected total return of 10% or more within a 12-month period
HOLD	:	Expected total return between -10% and 10% within a 12-month period
SELL	:	Expected total return of -10% or worse within a 12-month period

ANALYSTS CERTIFICATION

The views expressed in this research report accurately reflect the analyst’s personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

DISCLAIMERS

This research is based on information obtained from sources believed to be reliable, but we do not make any representation or warranty nor accept any responsibility or liability as to its accuracy, completeness or correctness. Opinions expressed are subject to change without notice. This document is prepared for general circulation. Any recommendations contained in this document do not have any regard to the specific investment objectives, financial situation and the particular needs of any specific addressee. This document is not and should not be construed as an offer or a solicitation of an offer to purchase or subscribe or sell any securities. PT Indo Premier Sekuritas or its affiliates may seek or will seek investment banking or other business relationships with the companies in this report.