# **Medco Energi Internasional**

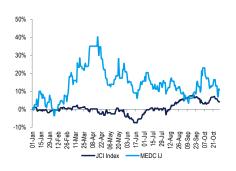
Company update | MEDC IJ | 31 October 2024

#### Stock Data

<b>Rp1,700</b> Rp,1,700
Rp,1,700
Rp1,280
+33%
25,136
32,174
23%
74

#### Price Performance

	3M	6M	12M
Absolute	-3.0%	-5.2%	9.9%
Relative to JCI	-7.4%	-9.9%	-4.2%
52w low/high (Rp)		985	- 1.620



#### Major Shareholders

Medco Daya Abadi Lestari	51.6%
Diamond Bridge Pte Ltd	21.5%

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### **3Q24 result: slightly below consensus on lower AMMN contribution**

- MEDC reported 9M24 NP of US\$273mn (+13% yoy), which came slightly below ours and consensus forecasts (72% IPS/70% consensus).
- 3Q24 NP stood at US\$72mn (-44% qoq/-41% yoy) as associate income contribution from AMMN declined by -59% qoq.
- We maintain our NP forecast for now and kept our TP unchanged at Rp1,700/share with a Buy rating.

#### 3Q24 review: robust upstream dragged down by AMMN

MEDC reported 9M24 NP of US\$273mn (+13% yoy), which came slightly below ours and consensus forecast (72% IPS/70% consensus). In 3Q24, NP stood at US\$72mn (-44% qoq/-41% yoy) dragged down by AMMN, while MEDC's upstream business remain relatively resilient in spite of lower oil price environment (-6% qoq) as revenue remain flattish qoq at US\$618mn while GP margin improved by +110bps qoq to 37%, supported by lower costs from Power business. Opex trended slightly higher to US\$46mn (+4% qoq), but nevertheless, 3Q24's EBIT and EBITDA grew by +4%/+2% on qoq basis. Below operating line, associate income from AMMN contributed only US\$29mn to MEDC (-59% qoq) with no extraordinary items below the line, resulting in an NP of US\$72mn in 3Q24.

#### AMMN: flat revenue qoq but NP significantly declined in 3Q24

On 100% basis, AMMN recorded US\$946mn net revenue in 3Q24 (flat qoq), as export activity has restarted after AMMN obtained their export permit for copper concentrate in Jul24. However, despite its flattish revenue trend, AMMN's NP significantly declined by -59% qoq to only US\$140mn in 3Q24 (or US\$29mn attributable to MEDC). As AMMN FS is yet to be out, we think the decline in NP could be explained by potentially higher cash costs or one-off costs as gold price rise (+6% qoq) shall cancelled out the copper price decline (-6% qoq) in 3Q24. Overall, we expect AMMN to maximize its concentrate export until the permit expired in Dec24 while retaining some of the copper for smelter trial & ramp-up purposes in 4Q24F.

#### Maintain our Buy rating with an unchanged TP of Rp1,700/share

We maintain our FY24F/25F/26F NP forecast for now pending details from AMMN result (currently on limited review), as achieving consensus FY24F forecast would largely dependent on the associate income from AMMN. Hence, we maintain our Buy rating and kept our SOTP-based TP of Rp1,700/share unchanged. Downside risks include lower oil price environment due to soft China oil demand and outcome of US election, and higher than expected cash costs per boe. Key catalysts: M&A activities, particularly on maturing oil & gas fields that MEDC has expertise on.

Financial Summary (US\$ mn)	2022A	2023A	2024F	2025F	2026F
Revenue	2,312	2,249	2,301	2,393	2,240
EBITDA	1,593	1,255	1,295	1,326	1,294
Net profit	531	331	381	321	324
EPS growth	1029%	-38%	15%	-16%	1%
ROE	34%	18%	18%	13%	12%
PER (x)	3.7	6.0	5.2	6.1	6.1
EV/EBITDA (x)	2.8	3.9	3.8	3.6	3.6
Dividend yield	0%	3%	3%	3%	4%
IPS vs. consensus			99%	96%	103%

Source: Company, Indo Premier

Share price closing as of: 31 October 2024

MEDC 9M24 results	9M24	9M23	% yoy	3Q24	3Q23	% yoy	2Q24	% qoq	IPS FY24F	% of IPS	Cons FY24F	% of cons
Revenue	1,783	1,670	7%	618	554	12%	609	1%	2,301	77%	2,214	81%
Cost of revenue	(1,103)	(937)	18%	(389)	(291)	34%	(390)	0%	(1,304)	85%	(1,139)	97%
Gross profit	680	733	-7%	228	263	-13%	219	4%	997	68%	1,075	63%
Gross profit margin (%)	38%	44%		37%	47%		36%		43%		49%	
Operating expenses	(142)	(160)	-11%	(46)	(42)	9%	(44)	4%	(241)	59%	(220)	65%
EBIT	537	572	-6%	182	220	-17%	174	4%	756	71%	855	63%
EBIT margin (%)	30%	34%		29%	40%		29%		33%		39%	
Depreciation & amortization	436	364	20%	146	85	72%	145	0%	539	81%	440	99%
EBITDA	973	936	4%	328	305	7%	320	2%	1,295	75%	1,295	75%
EBITDA margin (%)	55%	56%		53%	55%		53%		56%		58%	
Finance income	54	33	63%	20	12	70%	20	2%	49	109%		N/A
Finance costs	(217)	(196)	11%	(75)	(64)	17%	(70)	6%	(285)	76%		N/A
Profit from JV/Asso	113	1	8885%	24	(20)	-220%	66	-63%	222	51%		N/A
Other inc. (exp.)	20	91	-78%	4	79	-95%	11	-63%	11	183%		N/A
Profit before tax	507	501	1%	156	227	-31%	201	-22%	753	67%	816	62%
Income tax	(220)	(255)	-14%	(83)	(105)	-21%	(66)	26%	(332)	66%		N/A
Tax rate (%)	43%	51%		53%	46%		33%		44%			
Minorities	(10)	(15)	-36%	2	(4)	-150%	(5)	-138%	(21)	46%		N/A
Discontinued operations	(4)	11		(3)	5		(1)		(1)	444%		N/A
Net profit	273	242	13%	72	123	-41%	128	-44%	381	72%	390	70%
Net margin (%)	15%	15%		12%	22%		21%		17%			

Source: Bloomberg, Indo Premier

#### Fig. 2: Peers comparison table P/E EV/EBITDA Dividend yield (%) Target price Ticker Company Rating (Rp/share) 24F 26F 25F 24F 25F 25F 24F 26F 26F AKRA IJ **AKR** Corporindo 1,700 11.6 9.1 8.2 8.7 6.5 5.7 9.1% 7.3% 6.0% Buy MEDC IJ Medco Energi Internasional 1,700 5.0 5.6 5.3 3.7 3.3 3.1 3.2% 3.3% 4.0% Buy 6.9 PGEO IJ Pertamina Geothermal 1,250 15.6 15.1 13.5 8.3 7.6 4.5% 4.8% 5.0% Hold PGAS IJ Perusahaan Gas Negara Hold 1,500 7.6 9.2 3.6 4.0 4.1 8.0% 9.3% 8.2% 8.6

Source: Bloomberg, Indo Premier

31 October 2024 Oil & Gas Medco Energi Internasional

				-	
Income Statement (US\$ mn)	2022A	2023A	2024F	2025F	2026F
Net revenue	2,312	2,249	2,301	2,393	2,240
Cost of sales	(1,066)	(1,216)	(1,340)	(1,413)	(1,303)
Gross profit	1,246	1,034	961	980	937
SG&A Expenses	(220)	(241)	(241)	(249)	(256)
Operating profit	1,026	792	720	732	681
Net interest	(220)	(227)	(235)	(222)	(215)
Income from associates	233	39	222	96	145
Others	7	123	11	0	0
Pre-tax income	1,046	728	717	605	611
Income tax	(508)	(340)	(316)	(266)	(269)
Minority interest	13	(42)	(1)	(1)	(1)
Discontinued operations	21	15	20	17	17
Net income	531	331	381	321	324
Balance Sheet (US\$ mn)	2022A	2023A	2024F	2025F	2026F
Cash & equivalent	600	354	285	378	572
Receivable	321	348	356	370	346
Inventory	106	127	140	147	136
Other current assets	725	718	736	736	736
Total current assets	1,751	1,547	1,516	1,631	1,790
Fixed assets	0	0	0	0	0
Other non-current assets	5,181	5,922	6,039	6,144	6,249
Total non-current assets	5,181	5,922	6,039	6,144	6,249
Total assets	6,932	7,468	7,555	7,775	8,039
		,	,		
ST loans	0	0	0	0	0
Payable	35	148	0	0	0
Other payables	190	288	318	335	309
Current portion of LT loans	0	0	0	0	0
Other current liabilities	1,154	986	463	463	463
Total current liab.	1,379	1,422	781	798	772
Long term loans	34	86	86	86	86
Other LT liab.	3,771	3,933	4,341	4,299	4,329
Total non-current liabilities	3,805	4,019	4,427	4,385	4,415
Total liabilities	5,184	5,441	5,208	5,183	5,187
Equity	156	159	159	159	159
Retained earnings	981	1,248	1,562	1,807	2,067
Minority interest	610	621	626	626	626
Total SHE + minority int.	1,748	2,028	2,347	2,592	2,852
Total liabilities & equity	6,932	7,468	7,555	7,775	8,039

Source: Company, Indo Premier

31 October 2024 Oil & Gas Medco Energi Internasional

Cash Flow Statement (US\$ mn)	2022A	2023A	2024F	2025F	2026F
Net income	969	122	448	321	324
Depr. & amortization	305	562	453	575	594
Changes in working capital	239	80	(53)	(5)	9
Others	0	0	0	0	0
Cash flow from operating	1,512	763	849	892	927
Capital expenditure	(1,534)	(1,104)	(597)	(680)	(699)
Others	15	(15)	(52)	0	0
Cash flow from investing	(1,519)	(1,119)	(650)	(680)	(699)
Loans	172	169	(202)	(43)	30
Equity	14	5	0	0	0
Dividends	(60)	(64)	(66)	(76)	(64)
Others	0	0	0	0	0
Cash flow from financing	126	110	(268)	(119)	(34)
Changes in cash	119	(246)	(69)	93	194
Key Ratios	2022A	2023A	2024F	2025F	2026F
Gross margin	54%	46%	42%	41%	42%
Operating margin	44%	35%	31%	31%	30%
Pre-tax margin	45%	32%	31%	25%	27%
Net margin	23%	15%	17%	13%	14%

8%

34%

7.2

10.1

30.5

0.0

4.0

1.6

4%

18%

6.5

9.6

8.2

0.0

2.9

0.0

5%

18%

6.5

9.6

N/A

0.0

2.5

0.0

4%

13%

6.5

9.6

N/A

0.0

2.7

0.0

4%

12%

6.5

9.6

N/A

0.0

0.0

0.0

Source: Company, Indo Premier

Interest coverage ratio (x)

Acct. receivables TO (days)

Inventory TO (days)

Payable TO (days)

Debt to equity

Net gearing

ROA

ROE