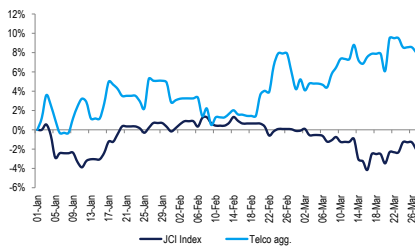


Sector Update | 27 March 2023

## Sector Index Performance

|                 | 3M   | 6M    | 12M   |
|-----------------|------|-------|-------|
| Absolute        | 8.0% | -7.0% | -6.9% |
| Relative to JCI | 9.3% | -0.4% | +2.7% |



## Summary Valuation Metrics

| EV/EBITDA (x) | 2022F | 2023F | 2024F |
|---------------|-------|-------|-------|
| ISAT IJ       | 5.3   | 4.5   | 3.9   |
| TLKM IJ       | 5.4   | 5.0   | 4.8   |
| EXCL IJ       | 4.6   | 4.0   | 3.7   |
|               |       |       |       |
| P/E (x)       | 2022F | 2023F | 2024F |
| ISAT IJ       | 23.3  | 15.1  | 10.0  |
| TLKM IJ       | 19.3  | 14.2  | 13.1  |
| EXCL IJ       | 23.5  | 16.4  | 13.4  |
|               |       |       |       |
| Div. Yield    | 2022F | 2023F | 2024F |
| ISAT IJ       | 0.0%  | 0.0%  | 2.0%  |
| TLKM IJ       | 3.7%  | 4.7%  | 5.6%  |
| EXCL IJ       | 2.5%  | 3.7%  | 4.6%  |

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## Mar23 price survey: nationwide price hikes from EXCL; IndiHome cut prices

- We observed higher postpaid prices (c.8%) from Tsel, through products revamp, and minor adjustments for Internet Sakti 1GB (-4% data yield).
- EXCL increased its prices nationwide by 7.5% on 10Mar23, while IOH made c.9% price adjustments to its premium packages (50/100GB).
- IndiHome cut the prices of its popular 30/50Mbps packages by 4-16%, likely as a response to the heightened competitive pressure.

## Tsel: Higher postpaid prices and minor adjustments for Internet Sakti

Telkomsel (Tsel) revamped its postpaid products by introducing more-for-more offerings through Halo+, which according to the company, carries c.8% higher ARPU, on average. It also made minor adjustments to its prepaid Internet Sakti 1GB package, with a 28.6% headline price hike but additional bonus quota, which resulted in lower data yield (-3.6%). Meanwhile, no price adjustments from by.U. Tsel plans for an across-the-board price hike in the coming days/weeks, ahead of the Eid al-Fitr holidays.

EXCL: Nationwide price hikes on 10<sup>th</sup> of Mar23

Based on our discussions with the company, EXCL increased the prices of its products nationwide by 7.5% on 10<sup>th</sup> of Mar23. However, note that certain regions (like Jakarta) already saw price hikes ahead of the other regions. As such, the major price hikes (across Xtra Combo Plus, Xtra Combo Mini, and Axis Bronet) were already recorded in our survey last month (please see: [Feb23 price survey](#)). For this month, we only noted a marginal 1% price hikes for the mid-priced Xtra Combo Plus Regular 20GB and Xtra Combo Plus VIP 20GB. There were no price adjustments from Live.On this month.

## Minor price adjustments from IOH; FREN's prices remained muted

Freedom Internet 50GB saw a +9.1% headline price hike, while Freedom Internet 100GB saw a -9.1% headline price cut; an attempt to encourage up-trading, in our view, but the overall impact is likely to be muted, as these premium packages have smaller subs base. Based on our discussions with the company, it sees scope for further monetization in the coming weeks, considering the healthy competitive landscape. Meanwhile, we noted the absence of price adjustments from FREN.

## Fixed broadband: Price cuts from IndiHome for its 30/50Mbps packages

We noted a more aggressive stance from IndiHome this month, with price cuts across its popular 30/50Mbps packages. The 30/50Mbps 2P Package (internet+fixed line/TV) prices were cut by 4-15%, while 30/50Mbps 3P Package (internet+fixed line+TV) saw a 7-16% price reduction. This, we believe, is a response to the competitive pressure, as key competitors like First Media (LINK) and MyRepublic also cut their prices in recent months. Prices/offers were unchanged across other providers this month. We continue to expect to see a tight competition for FTTH in the near/mid-term.

## Maintain Overweight

We maintain our Overweight rating, as we think competitive dynamics are moving in the right direction and thus continue to expect to see further sector-wide monetization on the back of: 1) resilient mass purchasing power; 2) the upcoming spectrum auctions and 5G investment cycle (which should spur continued price hikes and profitability enhancement efforts by all telcos); and 3) favorable competitive landscape. Downside risks: 1) heightened competition; 2) higher interest rates; and 3) weak purchasing power.

Fig. 1: Indo Premier's March 2023 mobile data package price survey

| Carrier/brand | Products                     | Period (days) | Price and/or quota adjustments (MoM)         | Data yield impact (MoM) |
|---------------|------------------------------|---------------|----------------------------------------------|-------------------------|
| Tsel          | Internet Sakti 1GB           | 7             | Headline prices +28.6%; higher bonus quota   | -3.6%                   |
| by.U          | All packages                 |               | No adjustments                               | N/A                     |
| XL Axiata     | Xtra Combo Plus Regular 20GB | 30            | Headline prices +1.0%; unchanged total quota | +1.0%                   |
|               | Xtra Combo Plus VIP 20GB     | 30            | Higher prices +1.2%; unchanged total quota   | +1.2%                   |
| Live.On       | All packages                 |               | No adjustments                               | N/A                     |
| Axis          | All packages                 |               | No adjustments                               | N/A                     |
| Indosat       | Freedom Internet 50GB        | 30            | Headline prices +9.1%; unchanged total quota | +9.1%                   |
|               | Freedom Internet 100GB       | 30            | Headline prices -9.1%; unchanged total quota | -9.1%                   |
| Tri           | All packages                 |               | No adjustments                               | N/A                     |
| Smartfren     | All packages                 |               | No adjustments                               | N/A                     |

Source: Indo Premier Survey

Fig. 2: Indo Premier's March 2023 fixed-broadband package price survey

| FTTH provider | Products                                                | Price and/or speed limit adjustments (MoM) | Price/Mbps impact (MoM) |
|---------------|---------------------------------------------------------|--------------------------------------------|-------------------------|
| Indihome      | Indihome 2P Package (Internet + TV) 50Mbps              | Headline prices -15.1%                     | -15.1%                  |
|               | Indihome 2P Package (Internet + fixed line) 30Mbps      | Headline prices -4.8%                      | -4.8%                   |
|               | Indihome 2P Package (Internet + fixed line) 50Mbps      | Headline prices -4.0%                      | -4.0%                   |
|               | Indihome 3P Package (Internet + fixed line + TV) 30Mbps | Headline prices -6.5%                      | -6.5%                   |
|               | Indihome 3P Package (Internet + fixed line + TV) 50Mbps | Headline prices -16.3%                     | -16.3%                  |
| MyRepublic    | All packages                                            | No adjustments                             | N/A                     |
| First Media   | All packages                                            | No adjustments                             | N/A                     |
| Biznet        | All packages                                            | No adjustments                             | N/A                     |
| XL Axiata     | All packages                                            | No adjustments                             | N/A                     |
| CBN           | All packages                                            | No adjustments                             | N/A                     |
| MNC Play      | All packages                                            | No adjustments                             | N/A                     |
| Oxygen        | All packages                                            | No adjustments                             | N/A                     |
| ICON+         | All packages                                            | No adjustments                             | N/A                     |
| BaliFiber     | All packages                                            | No adjustments                             | N/A                     |
| Indosat Hifi  | All packages                                            | No adjustments                             | N/A                     |

Source: Indo Premier Survey

Fig. 3: LINK vs IOH fixed broadband product prices

| First Media      |                                        |                          |                            |                                     | IndiHome                      |                                        |                          |                            |             | Price/Mbps Δ<br>(in %) |
|------------------|----------------------------------------|--------------------------|----------------------------|-------------------------------------|-------------------------------|----------------------------------------|--------------------------|----------------------------|-------------|------------------------|
| Products         | Monthly<br>Subscription Fee<br>(in Rp) | Speed Limit (in<br>Mbps) | Price/Mbps (in<br>Rp/Mbps) | TV Channels                         | Products                      | Monthly<br>Subscription Fee<br>(in Rp) | Speed Limit (in<br>Mbps) | Price/Mbps (in<br>Rp/Mbps) | TV Channels |                        |
| Stream - Value   | 275,000                                | 30                       | 9,167                      |                                     | 1P Package<br>(Internet only) | 280,000                                | 30                       | 9,333                      |             | -1.8%                  |
| Stream - Pro     | 525,000                                | 150                      | 3,500                      |                                     |                               |                                        |                          | No comparable              |             |                        |
| Stream - Premium | 695,000                                | 250                      | 2,780                      |                                     |                               |                                        |                          | No comparable              |             |                        |
| Joy - Value      | 340,000                                | 50                       | 6,800                      | 71 channels (52 SD, 19 HD)          | 2P Package<br>(Internet + TV) | 505,000                                | 50                       | 10,100                     | 83 channels | -32.7%                 |
| Joy - Pro        | 415,000                                | 100                      | 4,150                      | 80 channels (58 SD, 22 HD)          |                               |                                        |                          | No comparable              |             |                        |
| Joy - Premium    | 665,000                                | 175                      | 3,800                      | 178 channels (94 SD, 83 HD, 1 4K)   |                               |                                        |                          | No comparable              |             |                        |
| Star - Value     | 975,000                                | 250                      | 3,900                      | 201 channels (104 SD, 96 HD, 1 4K)  | 2P Package<br>(Internet + TV) |                                        |                          | No comparable              |             |                        |
| Star - Pro       | 1,798,500                              | 300                      | 5,995                      | 207 channels (106 SD, 97 HD, 4 4K)  |                               |                                        |                          | No comparable              |             |                        |
| Star - Premium   | 3,106,500                              | 500                      | 6,213                      | 224 channels (119 SD, 101 HD, 4 4K) |                               |                                        |                          | No comparable              |             |                        |

Source: Indo Premier Survey

Fig. 4: TSEL data packages

| Products             | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                                                                                                     |
|----------------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|---------------------------------------------------------------------------------------------------------------------------|
| InternetMAX          | 3                   | 0.5                | 2.5                 | 14,900        | 4.97                        | 29.8                  | 30            | 0.5GB, 2GB Local, 0.5GB Youtube                                                                                           |
|                      | 7                   | 0.5                | 6.5                 | 30,000        | 4.29                        | 60.0                  | 30            | 0.5GB, 4.5GB Local, 2GB Chat <sup>1)</sup>                                                                                |
|                      | 11                  | 1                  | 10                  | 42,000        | 3.82                        | 42.0                  | 30            | 1GB, 7GB Local, 3GB Social Media <sup>2)</sup>                                                                            |
|                      | 18                  | 1.5                | 16.5                | 66,000        | 3.67                        | 44.0                  | 30            | 1.5GB, 8.5GB Local, 8GB Social Media <sup>2)</sup>                                                                        |
|                      | 35                  | 2                  | 33                  | 83,000        | 2.37                        | 41.5                  | 30            | 2GB, 23GB Local, 10GB Nonton <sup>3)</sup> , 30 days Amazon Prime                                                         |
| Internet Sakti       | 51                  | 3                  | 48                  | 115,000       | 2.25                        | 38.3                  | 30            | 3GB, 35GB Local, 13GB Nonton <sup>3)</sup> , 30 days Amazon Prime                                                         |
|                      | 2                   | 1                  | 0.5                 | 9,000         | 4.50                        | 9.0                   | 7             | 0.5GB Nonton <sup>3)</sup>                                                                                                |
|                      | 3                   | 2                  | 1                   | 11,000        | 3.67                        | 5.5                   | 7             | 1GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 5                   | 4                  | 1                   | 17,000        | 3.40                        | 4.3                   | 7             | 1GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 9                   | 7                  | 2                   | 26,000        | 2.89                        | 3.7                   | 7             | 2GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 12                  | 7                  | 5                   | 33,000        | 2.75                        | 4.7                   | 7             | 5GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 13                  | 11                 | 2                   | 36,000        | 2.77                        | 3.3                   | 7             | 2GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 25                  | 20                 | 5                   | 61,000        | 2.44                        | 3.1                   | 7             | 5GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 27                  | 22                 | 5                   | 67,000        | 2.48                        | 3.0                   | 7             | 5GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 44                  | 34                 | 10                  | 105,000       | 2.39                        | 3.1                   | 7             | 10GB Nonton <sup>3)</sup>                                                                                                 |
|                      | 20                  | 12                 | 8                   | 50,000        | 2.50                        | 4.2                   | 30            | 8GB Nonton <sup>3)</sup> , 30 days Amazon Prime                                                                           |
|                      | 24                  | 15                 | 9                   | 61,000        | 2.54                        | 4.1                   | 30            | 9GB Nonton <sup>3)</sup> , 30 days Amazon Prime                                                                           |
|                      | 39                  | 29                 | 10                  | 87,000        | 2.23                        | 3.0                   | 30            | 10GB Nonton <sup>3)</sup> , 30 days Amazon Prime                                                                          |
|                      | 54                  | 29                 | 25                  | 87,000        | 1.61                        | 3.0                   | 30            | 10GB Nonton <sup>3)</sup> , 15GB Youtube, 30 days Amazon Prime                                                            |
|                      | 75                  | 34                 | 41                  | 102,000       | 1.36                        | 3.0                   | 30            | 11GB Nonton <sup>3)</sup> , 30GB Youtube, 30 days Amazon Prime                                                            |
| Combo Sakti          | 1.5                 | 1.5                | 0                   | 7,000         | 4.67                        | 4.7                   | 7             | 75 SMS and 30 mins on-net                                                                                                 |
|                      | 4                   | 4                  | 0                   | 23,000        | 5.75                        | 5.8                   | 30            | 200 SMS and 60 mins on-net, 30 days Amazon Prime                                                                          |
|                      | 7                   | 7                  | 0                   | 32,000        | 4.57                        | 4.6                   | 30            | 200 SMS and 60 mins on-net, 30 days Amazon Prime                                                                          |
|                      | 27                  | 27                 | 0                   | 90,000        | 3.33                        | 3.3                   | 30            | 200 SMS and 100 mins on-net, 30 days Amazon Prime                                                                         |
|                      | 100                 | 70                 | 30                  | 209,000       | 2.09                        | 3.0                   | 30            | 30GB Apps <sup>4)</sup> , 400 SMS and 200 mins on-net, 30 days Amazon Prime                                               |
| GigaNet              | 30                  | 25                 | 5                   | 50,000        | 1.67                        | 2.0                   | 7             | 5GB Nonton <sup>3)</sup>                                                                                                  |
|                      | 50                  | 38                 | 12                  | 71,000        | 1.42                        | 1.9                   | 7             | 12GB Nonton <sup>3)</sup>                                                                                                 |
|                      | 130                 | 115                | 15                  | 178,000       | 1.37                        | 1.5                   | 30            | 15GB Nonton <sup>3)</sup> , 30 days Amazon Prime                                                                          |
| Weekly               | 1.5                 | 1.5                | 0                   | 29,000        | 19.33                       | 19.3                  | 7             |                                                                                                                           |
|                      | 2.5                 | 2.5                | 0                   | 36,000        | 14.40                       | 14.4                  | 7             |                                                                                                                           |
|                      | 3.5                 | 3.5                | 0                   | 41,000        | 11.71                       | 11.7                  | 7             |                                                                                                                           |
|                      | 6                   | 6                  | 0                   | 50,000        | 8.33                        | 8.3                   | 7             |                                                                                                                           |
| Internet OMG!        | 17                  | 17                 | 0                   | 62,000        | 3.65                        | 3.6                   | 7             |                                                                                                                           |
|                      | 5                   | 0.7                | 4.3                 | 46,500        | 9.30                        | 66.4                  | 30            | March Promo: Rp46,500, Normal price: Rp47k<br>3.3GB Local, 1GB OMG!5), 30 days Amazon Prime                               |
|                      | 7.5                 | 1                  | 6.5                 | 71,500        | 9.53                        | 71.5                  | 30            | March Promo: Rp71,500, Normal price: Rp72k<br>4.5GB Local, 2GB OMG!5), 30 days Amazon Prime, 60 SMS and 50 mins on-net    |
|                      | 8                   | 1                  | 7                   | 71,500        | 8.94                        | 71.5                  | 30            | March Promo: Rp71,500, Normal price: Rp72k<br>5GB Local, 2GB OMG!5), 30 days Amazon Prime                                 |
|                      | 17                  | 3.5                | 13.5                | 99,000        | 5.82                        | 28.3                  | 30            | March Promo: Rp99k, Normal price: Rp100k<br>3.5GB Local, 10GB Social Media <sup>2)</sup> , 30 days Amazon Prime           |
|                      | 23                  | 5.5                | 17.5                | 124,000       | 5.39                        | 22.5                  | 30            | March Promo: Rp124k, Normal price: Rp125k<br>5.5GB Local, 12GB Nonton <sup>3)</sup> , 30 days Amazon Prime, 30 days Vidio |
|                      | 40                  | 10                 | 30                  | 179,000       | 4.48                        | 17.9                  | 30            | March Promo: Rp179k, Normal price: Rp180k<br>10GB Local, 20GB Nonton <sup>3)</sup> , 30 days Amazon Prime, 30 days Vidio  |
|                      | 32                  | 3.5                | 28.5                | 176,000       | 5.50                        | 50.3                  | 30            | March Promo: Rp176k, Normal price: Rp180k<br>26.5GB Local, 2GB OMG!5), 30 days Amazon Prime                               |
| Kuota Ketengan Utama | 62                  | 8                  | 54                  | 222,000       | 3.58                        | 27.8                  | 30            | March Promo: Rp222k, Normal price: Rp230k<br>52GB Local, 2GB OMG!5), 30 days Amazon Prime                                 |
|                      | 0.5                 | 0.5                | 0                   | 4,000         | 8.00                        | 8.0                   | 1             |                                                                                                                           |
|                      | 0.5                 | 0.5                | 0                   | 22,000        | 44.00                       | 44.0                  | 7             |                                                                                                                           |
|                      | 4                   | 4                  | 0                   | 12,500        | 3.13                        | 3.1                   | 1             |                                                                                                                           |
| Kuota Harian         | 22                  | 22                 | 0                   | 55,000        | 2.50                        | 2.5                   | 3             |                                                                                                                           |
|                      | 1                   | 1                  | 0                   | 6,500         | 6.50                        | 6.5                   | 1             |                                                                                                                           |
|                      | 2.5                 | 2.5                | 0                   | 24,000        | 9.60                        | 9.6                   | 3             |                                                                                                                           |
|                      | 3.5                 | 3.5                | 0                   | 29,000        | 8.29                        | 8.3                   | 3             |                                                                                                                           |
|                      | 8                   | 8                  | 0                   | 39,000        | 4.88                        | 4.9                   | 3             |                                                                                                                           |

Source: Company, Indo Premier

Notes:

- 1) Chat quota for: Whatsapp, LINE
- 2) Social Media quota for: Facebook, Instagram, Tiktok
- 3) Nonton quota for: VIU, Netflix, Lionsgate Play, Aamazon Prime Video, Vidio
- 4) Apps quota for: Whatsapp, LINE, MusicMAX, GamesMAX, MAXStream, Facebook, Instagram, Youtube, Tiktok
- 5) OMG! quota for: Youtube, Facebook, Instagram, MAXStream, VIU, Klik Film

Fig. 5: EXCL data packages

| Products                | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                                                                                                |
|-------------------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|----------------------------------------------------------------------------------------------------------------------|
| Xtra ON                 | 1                   | 1                  | 0                   | 13,000        | 13.0                        | 13.0                  | Active period | <b>March Promo: Rp13k, Normal price: Rp15k</b>                                                                       |
|                         | 2                   | 2                  | 0                   | 22,000        | 11.0                        | 11.0                  | Active period | <b>March Promo: Rp22k, Normal price: Rp25k</b>                                                                       |
| Xtra Combo Plus Regular | 16                  | 10                 | 6                   | 59,900        | 3.7                         | 6.0                   | 30            | 10GB, 3GB Local, 3GB Apps <sup>2)</sup> , unlimited Whatsapp, 20 mins on/off-net                                     |
|                         | 26                  | 20                 | 6                   | 89,900        | 3.5                         | 4.5                   | 30            | 20GB, 2GB Local, 4GB Apps <sup>2)</sup> , unlimited Whatsapp, 30 mins on/off-net                                     |
|                         | 38                  | 30                 | 8                   | 134,000       | 3.5                         | 4.5                   | 30            | 30GB, 2GB Local, 6GB Apps <sup>2)</sup> , unlimited Whatsapp, 40 mins on/off-net, 30 days Vidio                      |
|                         | 66                  | 52                 | 14                  | 182,900       | 2.8                         | 3.5                   | 30            | 52GB, 5GB Local, 9GB Apps <sup>2)</sup> , unlimited Whatsapp, 60 mins on/off-net, 30 days Vidio                      |
|                         | 97                  | 72                 | 25                  | 244,900       | 2.5                         | 3.4                   | 30            | 72GB, 10GB Local, 15GB Apps <sup>2)</sup> , unlimited Whatsapp, 90 mins on/off-net                                   |
| Xtra Combo Plus VIP     | 16                  | 10                 | 6                   | 71,500        | 4.5                         | 7.2                   | 30            | 10GB, 3GB Local, 3GB Apps <sup>2)</sup> , unlimited Productivity <sup>1)</sup> , 20 mins on/off-net                  |
|                         | 26                  | 20                 | 6                   | 101,000       | 3.9                         | 5.1                   | 30            | 20GB, 2GB Local, 4GB Apps <sup>2)</sup> , unlimited Productivity <sup>1)</sup> , 30 mins on/off-net                  |
|                         | 38                  | 30                 | 8                   | 141,000       | 3.7                         | 4.7                   | 30            | 30GB, 2GB Local, 6GB Apps <sup>2)</sup> , unlimited Productivity <sup>1)</sup> , 40 mins on/off-net, 30 days Vidio   |
|                         | 66                  | 52                 | 14                  | 192,000       | 2.9                         | 3.7                   | 30            | 52GB, 5GB Local, 9GB Apps <sup>2)</sup> , unlimited Productivity <sup>1)</sup> , 60 mins on/off-net, 30 days Vidio   |
|                         | 97                  | 72                 | 25                  | 253,500       | 2.6                         | 3.5                   | 30            | 72GB, 10GB Local, 15GB Apps <sup>2)</sup> , unlimited Productivity <sup>1)</sup> , 90 mins on/off-net, 30 days Vidio |
| Xtra Combo Mini         | 3.5                 | 1.5                | 2                   | 14,900        | 4.3                         | 9.9                   | 7             | 1.5GB, 1GB Local, 1GB Youtube                                                                                        |
|                         | 9                   | 3                  | 6                   | 24,900        | 2.8                         | 8.3                   | 7             | 3GB, 3GB Local, 3GB Youtube                                                                                          |

Source: Company, Indo Premier

Notes:

- 1) Productivity quota for: Whatsapp, Map, Conference, Education, Work
- 2) Apps quota for: Youtube, Facebook, Instagram, Joox, Netflix, Spotify, Tiktok, VIU, Mobile Legends, Free Fire, PUBG, Vidio

Fig. 6: ISAT data packages

| Products         | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                                                                                                          |
|------------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|--------------------------------------------------------------------------------------------------------------------------------|
| Freedom Internet | 4                   | 2                  | 2                   | 16,500        | 4.13                        | 8.3                   | 30            | 2GB Local                                                                                                                      |
|                  | 8                   | 4                  | 4                   | 27,500        | 3.44                        | 6.9                   | 30            | 4GB Local                                                                                                                      |
|                  | 13                  | 6.5                | 6.5                 | 35,000        | 2.69                        | 5.4                   | 30            | 6.5GB Local                                                                                                                    |
|                  | 20                  | 10                 | 10                  | 45,000        | 2.25                        | 4.5                   | 30            | 10GB Local                                                                                                                     |
|                  | 24                  | 12                 | 12                  | 55,000        | 2.29                        | 4.6                   | 30            | 12GB Local                                                                                                                     |
|                  | 36                  | 18                 | 18                  | 66,000        | 1.83                        | 3.7                   | 30            | 18GB Local                                                                                                                     |
|                  | 56                  | 28                 | 28                  | 88,000        | 1.57                        | 3.1                   | 30            | 28GB Local                                                                                                                     |
|                  | 50                  | 50                 | 0                   | 120,000       | 2.40                        | 2.4                   | 30            |                                                                                                                                |
|                  | 100                 | 100                | 0                   | 125,000       | 1.25                        | 1.3                   | 30            |                                                                                                                                |
|                  | 1                   | 1                  | 0                   | 5,000         | 5.00                        | 5.0                   | 2             |                                                                                                                                |
|                  | 2                   | 2                  | 0                   | 10,000        | 5.00                        | 5.0                   | 5             |                                                                                                                                |
|                  | 5                   | 5                  | 0                   | 15,000        | 3.00                        | 3.0                   | 5             |                                                                                                                                |
|                  | 7                   | 7                  | 0                   | 20,000        | 2.86                        | 2.9                   | 7             |                                                                                                                                |
| Freedom U        | 5.5                 | 1                  | 4.5                 | 31,000        | 5.64                        | 31.0                  | 30            | 4.5GB Streaming <sup>1)</sup> , Study <sup>2)</sup> , Conference <sup>3)</sup> , e-Commerce <sup>4)</sup> , Apps <sup>5)</sup> |
|                  | 10                  | 2                  | 8                   | 52,000        | 5.20                        | 26.0                  | 30            | 8GB Streaming <sup>1)</sup> , Study <sup>2)</sup> , Conference <sup>3)</sup> , e-Commerce <sup>4)</sup> , Apps <sup>5)</sup>   |
|                  | 20                  | 3                  | 17                  | 74,000        | 3.70                        | 24.7                  | 30            | 17GB Streaming <sup>1)</sup> , Study <sup>2)</sup> , Conference <sup>3)</sup> , e-Commerce <sup>4)</sup> , Apps <sup>5)</sup>  |
|                  | 35                  | 7                  | 28                  | 96,000        | 2.74                        | 13.7                  | 30            | 28GB Streaming <sup>1)</sup> , Study <sup>2)</sup> , Conference <sup>3)</sup> , e-Commerce <sup>4)</sup> , Apps <sup>5)</sup>  |
|                  | 45                  | 10                 | 35                  | 107,000       | 2.38                        | 10.7                  | 30            | 35GB Streaming <sup>1)</sup> , Study <sup>2)</sup> , Conference <sup>3)</sup> , e-Commerce <sup>4)</sup> , Apps <sup>5)</sup>  |
|                  | 90                  | 90                 | 0                   | 162,000       | 1.80                        | 1.8                   | 30            | 90GB Streaming <sup>1)</sup> , Study <sup>2)</sup> , Conference <sup>3)</sup> , e-Commerce <sup>4)</sup> , Apps <sup>5)</sup>  |

Source: Company, Indo Premier

Notes:

- 3) Streaming quota for: Netflix, Youtube, Instagram, Tiktok, Snapchat, Spotify, Joox
- 4) Study quota for: Google Meet, Google Classroom
- 5) Conference quota for: Zoom, Webex, Ms Teams, Skype
- 6) e-Commerce quota for: Tokopedia, Bukalapak, Shopee, Traveloka
- 7) Apps quota for: Facebook, Facebook Messenger, Twitter, Whatsapp, LINE, Gojek, Grab

Fig. 7: Tri (3) data packages

| Products       | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days)          | Notes                                                              |
|----------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|------------------------|--------------------------------------------------------------------|
| Happy          | 1.5                 | 1.5                | 0                   | 4,000         | 2.67                        | 2.67                  | 1                      |                                                                    |
|                | 1.5                 | 1.5                | 0                   | 9,000         | 6.00                        | 6.00                  | 7                      |                                                                    |
|                | 2.5                 | 2.5                | 0                   | 5,500         | 2.20                        | 2.20                  | 1                      |                                                                    |
|                | 3                   | 3                  | 0                   | 10,000        | 3.33                        | 3.33                  | 2                      |                                                                    |
|                | 3                   | 3                  | 0                   | 11,000        | 3.67                        | 3.67                  | 3                      |                                                                    |
|                | 3                   | 3                  | 0                   | 15,000        | 5.00                        | 5.00                  | 30                     |                                                                    |
|                | 3.5                 | 3.5                | 0                   | 16,000        | 4.57                        | 4.57                  | 5                      |                                                                    |
|                | 5                   | 5                  | 0                   | 10,000        | 2.00                        | 2.00                  | 1                      |                                                                    |
|                | 5                   | 5                  | 0                   | 15,000        | 3.00                        | 3.00                  | 3                      |                                                                    |
|                | 5                   | 5                  | 0                   | 20,000        | 4.00                        | 4.00                  | 7                      |                                                                    |
|                | 6                   | 6                  | 0                   | 21,000        | 3.50                        | 3.50                  | 5                      |                                                                    |
|                | 12                  | 7                  | 5                   | 30,000        | 2.50                        | 4.29                  | 30                     | Tiktok @1GB/day for 5 days                                         |
|                | 9                   | 9                  | 0                   | 31,000        | 3.44                        | 3.44                  | 10                     |                                                                    |
|                | 19                  | 14                 | 5                   | 55,000        | 2.89                        | 3.93                  | 30                     | Tiktok @1GB/day for 5 days                                         |
|                | 57                  | 22                 | 30                  | 77,000        | 1.35                        | 3.50                  | 30                     | 30GB Streaming (Youtube, Viu, Netflix), Tiktok @1GB/day for 5 days |
|                | 60                  | 55                 | 5                   | 110,000       | 1.83                        | 2.00                  | 30                     | Tiktok @1GB/day for 5 days                                         |
|                | 105                 | 100                | 5                   | 135,000       | 1.29                        | 1.35                  | 30                     | Tiktok @1GB/day for 5 days                                         |
| AlwaysON (AON) | 2.5                 | 2.5                | 0                   | 15,500        | 6.20                        | 6.20                  | SIM Card active period | 20GB (01.00-17.00), unlimited*, 30 days Amazon Prime               |
|                | 6                   | 6                  | 0                   | 31,000        | 5.17                        | 5.17                  |                        |                                                                    |
|                | 12                  | 12                 | 0                   | 55,000        | 4.58                        | 4.58                  |                        |                                                                    |
|                | 26                  | 6                  | 20                  | 73,000        | 2.81                        | 12.17                 |                        |                                                                    |
|                | 40                  | 40                 | 0                   | 99,000        | 2.48                        | 2.48                  |                        |                                                                    |
| Data (Daily)   | 1                   | 0.3                | 0.7                 | 3,000         | 3.00                        | 10.00                 | 1                      | 0.7GB (01.00-05.59)                                                |
|                | 3                   | 3                  | 0                   | 10,000        | 3.33                        | 3.33                  | 2                      |                                                                    |
|                | 5                   | 1                  | 4                   | 5,000         | 1.00                        | 5.00                  | 1                      | 4GB (01.00-09.00)                                                  |
| Kombo          | 5                   | 1                  | 4                   | 6,000         | 1.20                        | 6.00                  | 1                      | 4GB (01.00-05.59), 100 SMS and 100 mins on-net                     |
|                | 3                   | 3                  | 0                   | 35,000        | 11.67                       | 11.67                 | 30                     | 30 mins on-net                                                     |
|                | 32                  | 32                 | 0                   | 65,000        | 2.03                        | 2.03                  | 30                     | 2GB, 30GB (4G only) (@ 1GB/day), 30 mins on-net                    |
|                | 38                  | 38                 | 0                   | 85,000        | 2.24                        | 2.24                  | 30                     | 8GB, 30GB (4G only) (@ 1GB/day), 30 mins on-net                    |
| Home           | 32                  | 17                 | 15                  | 75,000        | 2.34                        | 4.41                  | 30                     | 2GB, 15GB (@ 0.5GB/day), 15GB (01.00-17.00)                        |
|                | 120                 | 10                 | 110                 | 120,000       | 1.00                        | 12.00                 | 30                     | 65GB (01.00-17.00), 45GB Weekend                                   |
|                | 150                 | 15                 | 135                 | 150,000       | 1.00                        | 10.00                 | 30                     | 75GB (01.00-17.00), 60GB Weekend                                   |

Source: Company, Indo Premier

Notes:

- 1) Movie/Conference/Chat quota for: Youtube, VIU, Netflix, Zoom, MS Teams, Webex, Google Meet, Google Classroom, Whatsapp

\* Unlimited quota usage after regular quota, FUP at 128Kbps (01.00-17.00)

Fig. 8: Axis data packages

| Products               | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                                                                                                                           |
|------------------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
| OWSEM                  | 16                  | 2                  | 14                  | 40,900        | 2.6                         | 20.5                  | 30            | 8GB Night (00.00-06.00), 2GB Video <sup>1)</sup> , 2GB Social media <sup>2)</sup> , 2GB Music <sup>3)</sup> , unlimited Games <sup>4)</sup>     |
|                        | 24                  | 3                  | 21                  | 50,900        | 2.1                         | 17.0                  | 30            | 12GB Night (00.00-06.00), 3GB Video <sup>1)</sup> , 3GB Social media <sup>2)</sup> , 3GB Music <sup>3)</sup> , unlimited Games <sup>4)</sup>    |
|                        | 40                  | 5                  | 35                  | 60,900        | 1.5                         | 12.2                  | 30            | 20GB Night (00.00-06.00), 5GB Video <sup>1)</sup> , 5GB Social media <sup>2)</sup> , 5GB Music <sup>3)</sup> , unlimited Games <sup>4)</sup>    |
|                        | 64                  | 8                  | 56                  | 76,400        | 1.2                         | 9.6                   | 30            | 32GB Night (00.00-06.00), 8GB Video <sup>1)</sup> , 8GB Social media <sup>2)</sup> , 8GB Music <sup>3)</sup> , unlimited Games <sup>4)</sup>    |
|                        | 120                 | 15                 | 105                 | 96,700        | 0.8                         | 6.4                   | 30            | 60GB Night (00.00-06.00), 15GB Video <sup>1)</sup> , 15GB Social media <sup>2)</sup> , 15GB Music <sup>3)</sup> , unlimited Games <sup>4)</sup> |
| BRONET Kuota<br>24 Jam | 3                   | 3                  | 0                   | 31,500        | 10.5                        | 10.5                  | 30            | 30 days Vidio                                                                                                                                   |
|                        | 8                   | 8                  | 0                   | 63,800        | 8.0                         | 8.0                   | 30            |                                                                                                                                                 |
|                        | 12                  | 12                 | 0                   | 85,100        | 7.1                         | 7.1                   | 30            |                                                                                                                                                 |
|                        | 16                  | 16                 | 0                   | 97,969        | 6.1                         | 6.1                   | 60            | 2GB, 1GB Local                                                                                                                                  |
|                        | 2                   | 2                  | 0                   | 16,200        | 8.1                         | 8.1                   | 7             |                                                                                                                                                 |
|                        | 5                   | 5                  | 0                   | 21,500        | 4.3                         | 4.3                   | 7             |                                                                                                                                                 |
|                        | 3                   | 2                  | 1                   | 9,500         | 3.2                         | 4.8                   | 3             | 2GB, 1GB Local                                                                                                                                  |
|                        | 5                   | 5                  | 0                   | 13,000        | 2.6                         | 2.6                   | 3             |                                                                                                                                                 |
|                        | 1                   | 1                  | 0                   | 5,200         | 5.2                         | 5.2                   | 1             |                                                                                                                                                 |
|                        | 3                   | 3                  | 0                   | 9,100         | 3.0                         | 3.0                   | 1             |                                                                                                                                                 |

Source: Company, Indo Premier

Notes:

- 1) Video quota for: Youtube, Netflix, Sushirroll, Genflix, SnackVideo
- 2) Social media quota for: Facebook, Instagram, Tiktok, Twitter, Tinder
- 3) Music quota for: Joox, Spotify, Smule, Wesing
- 4) Games quota for: Mobile Legends, Arena of Valor, Free Fire, PUBG, Audition AyoDance

Fig. 9: Smartfren data packages

| Products            | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                                                                                    |
|---------------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|----------------------------------------------------------------------------------------------------------|
| Unlimited (Daily)   | 1                   | 1                  | 0                   | 9,000         | 9.0                         | 9.0                   | 1             | @ 1GB/day, unlimited calls on-net                                                                        |
|                     | 7                   | 7                  | 0                   | 25,000        | 3.6                         | 3.6                   | 7             | @ 1GB/day, unlimited calls on-net                                                                        |
|                     | 14                  | 14                 | 0                   | 45,000        | 3.2                         | 3.2                   | 14            | @ 1GB/day, unlimited calls on-net                                                                        |
| Unlimited (Nonstop) | 2                   | 2                  | 0                   | 10,000        | 5.0                         | 5.0                   | 10            | Unlimited calls on-net                                                                                   |
|                     | 3                   | 3                  | 0                   | 15,000        | 5.0                         | 5.0                   | 14            | 3GB, Unlimited Daily <sup>1)</sup> , e-Commerce <sup>2)</sup>                                            |
|                     | 18                  | 12                 | 6                   | 50,000        | 2.8                         | 4.2                   | 30            | 12GB, 6GB (activation through MySmartfren app), unlimited calls on-net, 30 days Vidio, cashback e-wallet |
|                     | 45                  | 45                 | 0                   | 100,000       | 2.2                         | 2.2                   | 30            | Unlimited calls on-net, 30 days Vidio                                                                    |
| Kuota               | 2.5                 | 0.5                | 2                   | 5,000         | 2.0                         | 10.0                  | 3             | 0.5GB, 0.5GB Chat <sup>4)</sup> , 1.5GB (01.00-05.00)                                                    |
|                     | 4                   | 1.25               | 2.75                | 10,000        | 2.5                         | 8.0                   | 7             | 1.25GB, 1GB Chat <sup>4)</sup> , 1.75GB (01.00-05.00)                                                    |
|                     | 9                   | 2                  | 7                   | 15,000        | 1.7                         | 7.5                   | 30            | 2GB, 2GB Chat <sup>4)</sup> , 5GB (01.00-05.00)                                                          |
|                     | 3                   | 3                  | 0                   | 12,800        | 4.3                         | 4.3                   | 7             |                                                                                                          |
|                     | 16                  | 6                  | 10                  | 40,000        | 2.5                         | 6.7                   | 30            | 6GB, 2GB Chat <sup>4)</sup> , 8GB (01.00-05.00)                                                          |
|                     | 30                  | 10                 | 20                  | 60,000        | 2.0                         | 6.0                   | 30            | 20GB (01.00-05.00), 30 days Vidio                                                                        |
| Data (Pure)         | 60                  | 20                 | 40                  | 100,000       | 1.7                         | 5.0                   | 30            | 40GB (01.00-05.00), 30 days Vidio                                                                        |
|                     | 1                   | 1                  | 0                   | 5,000         | 5.0                         | 5.0                   | 1             |                                                                                                          |
|                     | 1                   | 1                  | 0                   | 8,000         | 8.0                         | 8.0                   | 7             |                                                                                                          |

Source: Company, Indo Premier

Notes:

- 1) Daily quota for: Whatsapp, LINE, Discord, Grab, Gojek
- 2) e-Commerce quota for: Tokopedia, Shopee, Bukalapak, Blibli, Lazada
- 3) e-Wallet quota for: OVO, Link Aja, Dana
- 4) Chat quota for: Whatsapp, LINE

Fig. 10: by.U data packages

| Products                  | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                          |
|---------------------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|------------------------------------------------|
| Yang Bikin Nempel         | 10                  | 3                  | 7                   | 20,199        | 2.0                         | 6.7                   | 14            | Tiktok 0.5GB/day                               |
| Yang TIGA Giga Seminggu   | 3                   | 3                  | 0                   | 17,099        | 5.7                         | 5.7                   | 7             |                                                |
| Yang Bikin Cuan Tiap Hari | 12                  | 5                  | 7                   | 20,199        | 1.7                         | 4.0                   | 14            | Tiktok 0.5GB/day                               |
| Yang Bikin Deket          | 10.5                | 10                 | 0.5                 | 15,099        | 1.4                         | 1.5                   | 1             | Tiktok 0.5GB/day                               |
| Yang Bikin Kumat          | 15                  | 10                 | 5                   | 25,199        | 1.7                         | 2.5                   | 10            | Tiktok 0.5GB/day                               |
| Yang Bikin Nagih          | 12                  | 12                 | 0                   | 55,499        | 4.6                         | 4.6                   | 30            |                                                |
| Yang Bikin DUAbest        | 35                  | 20                 | 15                  | 80,799        | 2.3                         | 4.0                   | 30            | Tiktok 0.5GB/day                               |
| Yang Bikin Anti Cemas     | 38                  | 23                 | 15                  | 105,999       | 2.8                         | 4.6                   | 30            | Tiktok 0.5GB/day, Disney+, COVID-19 Protection |
| Yang Dicap Dua Jempol     | 50                  | 50                 | 0                   | 126,199       | 2.5                         | 2.5                   | 30            | Disney+                                        |
| Yang Dicap Tiga Jempol    | 90                  | 75                 | 15                  | 156,499       | 1.7                         | 2.1                   | 30            | Tiktok 0.5GB/day, Disney+                      |

Source: Company, Indo Premier

Fig. 11: Live.On data packages

| Products    | Total Quota (in GB) | Main Quota (in GB) | Bonus Quota (in GB) | Price (in Rp) | Total Data Yield (in Rp/MB) | Data Yield (in Rp/MB) | Period (days) | Notes                                                                                                                                                  |
|-------------|---------------------|--------------------|---------------------|---------------|-----------------------------|-----------------------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| Power Mini  | 6                   | 6                  | 0                   | 16,000        | 2.7                         | 2.7                   | 10            | <b>March Promo: Rp16k, Normal price: Rp31k</b><br>3GB Emergency1), 20 SMS and 20 mins on/off-net                                                       |
| Power Click | 10                  | 10                 | 0                   | 25,000        | 2.5                         | 2.5                   | 10            | <b>March Promo: Rp25k, Normal price: Rp40k</b><br>3GB Emergency1), 20 SMS and 20 mins on/off-net                                                       |
| Power Start | 12                  | 12                 | 0                   | 25,000        | 2.1                         | 2.1                   | 7             | <b>March Promo: Rp25k, Normal price: Rp40k</b><br>3GB Emergency1), 20 SMS and 20 mins on/off-net                                                       |
| Power Go    | 20                  | 20                 | 0                   | 50,000        | 2.5                         | 2.5                   | 30            | <b>March Promo: Rp50k, Normal price: Rp65k</b><br>3GB Emergency1), 20 SMS and 20 mins on/off-net, data rollover up to 1TB                              |
| Power On    | 50                  | 25                 | 25                  | 65,000        | 1.3                         | 2.6                   | 30            | <b>March Promo: Rp65k, Normal price: Rp80k</b><br>25GB 5 months (@ 5GB/mo), 3GB Emergency1), 20 SMS and 20 mins on/off-net, data rollover up to 1TB    |
| Power Full  | 60                  | 50                 | 10                  | 114,000       | 1.9                         | 2.3                   | 30            | <b>March Promo: Rp114k, Normal price: Rp125k</b><br>10GB Streaming2), 3GB Emergency1), 20 SMS and 20 mins on/off-net, data rollover up to 1TB          |
| Power Full  | 100                 | 50                 | 50                  | 110,000       | 1.1                         | 2.2                   | 30            | <b>March Promo: Rp110k, Normal price: Rp125k</b><br>50GB 5 months (@ 10GB/mo), 3GB Emergency1), 20 SMS and 20 mins on/off-net, data rollover up to 1TB |
| Power Blast | 75                  | 75                 | 0                   | 140,000       | 1.9                         | 1.9                   | 30            | <b>March Promo: Rp140k, Normal price: Rp155k</b><br>3GB Emergency1), 20 SMS and 20 mins on/off-net, data rollover up to 1TB                            |
| Power Max   | 100                 | 100                | 0                   | 180,000       | 1.8                         | 1.8                   | 30            | <b>March Promo: Rp165k, Normal price: Rp180k</b><br>3GB Emergency1), 20 SMS and 20 mins on/off-net, data rollover up to 1TB                            |

Source: Company, Indo Premier

Notes:

- 1) Emergency quota: bonus quota at max speed of 128Kbps after main quota is used
- 2) Streaming quota for: Youtube, Netflix, VIU, iFlix, Spotify, Joox

Fig. 12: TSEL data yield changes

| Products                   | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|----------------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                            |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| InternetMax 0.5GB          | 30            |                             |        |        |        |        |        | 4.97   | 4.97   | 4.97   | 4.97   | 4.97   | 4.97   | 4.97   | 4.97   | 4.97   | 0.0%       | 0.0%       | -     |
| InternetMax 0.5GB          | 30            |                             |        |        |        |        |        | 4.29   | 4.29   | 4.29   | 4.29   | 4.29   | 4.29   | 4.29   | 4.29   | 4.29   | 0.0%       | 0.0%       | -     |
| InternetMax 1GB            | 30            |                             |        |        |        |        |        | 3.82   | 3.82   | 3.82   | 3.82   | 3.82   | 3.82   | 3.82   | 3.82   | 3.82   | 0.0%       | 0.0%       | -     |
| InternetMax 1.5GB          | 30            |                             |        |        |        |        |        | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 0.0%       | 0.0%       | -     |
| InternetMax 2GB            | 30            |                             |        |        |        |        |        | 2.37   | 2.37   | 2.37   | 2.37   | 2.37   | 2.37   | 2.37   | 2.37   | 2.37   | 0.0%       | 0.0%       | -     |
| InternetMax 3GB            | 30            |                             |        |        |        |        |        | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 0.0%       | 0.0%       | -     |
| Internet Sakti 1GB         | 7             |                             |        |        |        |        |        |        |        |        |        |        | 4.67   | 4.67   | 4.67   | 4.50   | -3.6%      | -3.6%      | -     |
| Internet Sakti 2GB         | 7             |                             |        |        |        |        |        |        |        |        |        |        | 3.67   | 3.67   | 3.67   | 3.67   | 0.0%       | 0.0%       | -     |
| Internet Sakti 4GB         | 7             |                             |        |        |        |        |        |        |        |        |        |        | 3.40   | 3.40   | 3.40   | 3.40   | 0.0%       | 0.0%       | -     |
| Internet Sakti 7GB         | 7             |                             |        |        |        |        |        |        |        |        |        |        | 2.89   | 2.89   | 2.89   | 2.89   | 0.0%       | 0.0%       | -     |
| Internet Sakti 7GB         | 7             |                             |        |        |        |        |        |        |        |        |        |        | 2.75   | 2.75   | 2.75   | 2.75   | 0.0%       | 0.0%       | -     |
| Internet Sakti 11GB        | 7             |                             |        |        |        |        |        |        |        |        |        |        | 2.77   | 2.77   | 2.77   | 2.77   | 0.0%       | 0.0%       | -     |
| Internet Sakti 20GB        | 7             |                             |        |        |        |        |        | 2.54   | 2.54   | 2.54   | 2.54   | 2.54   | 2.54   | 2.44   | 2.44   | 2.44   | 0.0%       | 0.0%       | -     |
| Internet Sakti 22GB        | 7             |                             |        |        |        |        |        | 2.58   | 2.58   | 2.58   | 2.58   | 2.58   | 2.58   | 2.48   | 2.48   | 2.48   | 0.0%       | 0.0%       | -     |
| Internet Sakti 34GB        | 7             |                             |        |        |        |        |        | 2.39   | 2.39   | 2.39   | 2.39   | 2.39   | 2.39   | 2.39   | 2.39   | 2.39   | 0.0%       | 0.0%       | -     |
| Internet Sakti 12GB        | 30            |                             |        |        |        |        |        |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Internet Sakti 15GB        | 30            |                             |        |        |        |        |        |        |        |        |        |        | 1.56   | 1.56   | 2.54   | 2.54   | 0.0%       | 62.5%      | -     |
| Internet Sakti 29GB        | 30            |                             |        |        |        |        |        |        |        |        |        |        | 1.61   | 1.61   | 2.23   | 2.23   | 0.0%       | 38.5%      | -     |
| Internet Sakti 34GB        | 30            |                             |        |        |        |        |        |        |        |        |        |        | 1.36   | 1.36   | 1.36   | 1.36   | 0.0%       | 0.0%       | -     |
| Combo Sakti 1.5GB          | 7             |                             |        |        |        |        |        |        |        |        |        |        | 4.67   | 4.67   | 4.67   | 4.67   | 0.0%       | 0.0%       | -     |
| Combo Sakti 4GB            | 30            |                             |        |        |        |        |        |        |        |        |        |        | 5.75   | 5.75   | 5.75   | 5.75   | 0.0%       | 0.0%       | -     |
| Combo Sakti 7GB            |               |                             |        |        |        |        |        |        |        |        |        |        | 4.57   | 4.57   | 4.57   | 4.57   | 0.0%       | 0.0%       | -     |
| Combo Sakti 27GB           | 30            |                             |        |        |        |        |        |        |        |        |        |        | 3.33   | 3.33   | 3.33   | 3.33   | 0.0%       | 0.0%       | -     |
| Combo Sakti 70GB           | 30            |                             |        |        |        |        |        | 2.09   | 2.09   | 2.09   | 2.09   | 2.09   | 2.09   | 2.09   | 2.09   | 2.09   | 0.0%       | 0.0%       | -     |
| Combo Sakti 76GB           | 30            |                             |        |        |        |        |        | 1.72   | 1.72   | 1.72   | 1.72   | 1.72   | 1.72   | 1.72   | 1.72   | 1.72   | 0.0%       | 0.0%       | -     |
| GigaNet 25GB               | 7             |                             |        |        |        |        |        | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 0.0%       | 0.0%       | -     |
| GigaNet 38GB               | 7             |                             |        |        |        |        |        | 1.42   | 1.42   | 1.42   | 1.42   | 1.42   | 1.42   | 1.42   | 1.42   | 1.42   | 0.0%       | 0.0%       | -     |
| GigaNet 115GB              | 30            |                             |        |        |        |        |        | 1.37   | 1.37   | 1.37   | 1.37   | 1.37   | 1.37   | 1.37   | 1.37   | 1.37   | 0.0%       | 0.0%       | -     |
| Weekly 1.5GB               | 7             |                             |        |        |        |        |        | 19.13  | 19.13  | 19.33  | 19.33  | 19.33  | 19.33  | 19.33  | 19.33  | 19.33  | 0.0%       | 0.0%       | -     |
| Weekly 2.5GB               | 7             |                             |        |        |        |        |        | 14.28  | 14.28  | 14.40  | 14.40  | 14.40  | 15.20  | 14.40  | 14.40  | 14.40  | 0.0%       | 0.0%       | -     |
| Weekly 3.5GB               | 7             |                             |        |        |        |        |        | 11.63  | 11.63  | 11.71  | 11.71  | 11.71  | 12.86  | 11.71  | 11.71  | 11.71  | 0.0%       | 0.0%       | -     |
| Weekly 6GB                 | 7             |                             |        |        |        |        |        | 8.28   | 8.28   | 8.33   | 8.33   | 8.33   | 8.33   | 8.33   | 8.33   | 8.33   | 0.0%       | 0.0%       | -     |
| Weekly 17GB                | 7             |                             |        |        |        |        |        | 3.63   | 3.63   | 3.65   | 3.65   | 3.65   | 3.88   | 3.65   | 3.65   | 3.65   | 0.0%       | 0.0%       | -     |
| Internet OMG! 0.7GB        | 30            |                             |        |        |        |        |        | 9.40   | 9.30   | 9.30   | 9.30   | 9.30   | 9.90   | 9.30   | 9.30   | 9.30   | 0.0%       | 0.0%       | -     |
| Internet OMG! 1GB          | 30            |                             |        |        |        |        |        | 9.60   | 9.53   | 9.53   | 9.53   | 9.53   | 10.33  | 9.53   | 9.53   | 9.53   | 0.0%       | 0.0%       | -     |
| Internet OMG! 1GB          | 30            |                             |        |        |        |        |        | 9.00   | 8.94   | 8.94   | 8.94   | 8.94   | 9.69   | 8.94   | 8.94   | 8.94   | 0.0%       | 0.0%       | -     |
| Internet OMG! 3.5GB        | 30            |                             |        |        |        |        |        | 5.88   | 5.82   | 5.82   | 5.82   | 5.82   | 6.41   | 5.82   | 5.82   | 5.82   | 0.0%       | 0.0%       | -     |
| Internet OMG! 5.5GB        | 30            |                             |        |        |        |        |        | 5.43   | 5.39   | 5.39   | 5.39   | 5.39   | 5.70   | 5.39   | 5.39   | 5.39   | 0.0%       | 0.0%       | -     |
| Internet OMG! 10GB         | 30            |                             |        |        |        |        |        | 4.50   | 4.43   | 4.48   | 4.48   | 4.48   | 4.80   | 4.48   | 4.48   | 4.48   | 0.0%       | 0.0%       | -     |
| Internet OMG! 3.5GB        | 30            |                             |        |        |        |        |        | 5.63   | 5.44   | 5.50   | 5.50   | 5.50   | 5.88   | 5.50   | 5.50   | 5.50   | 0.0%       | 0.0%       | -     |
| Internet OMG! 8GB          | 30            |                             |        |        |        |        |        | 3.71   | 3.55   | 3.58   | 3.58   | 3.58   | 3.58   | 3.58   | 3.58   | 3.58   | 0.0%       | 0.0%       | -     |
| Kuota Ketengan Utama 0.5GB | 1             |                             |        |        |        |        |        | 8.00   | 8.00   | 8.00   | 8.00   | 8.00   | 10.00  | 8.00   | 8.00   | 8.00   | 0.0%       | 0.0%       | -     |
| Kuota Ketengan Utama 0.5GB | 7             |                             |        |        |        |        |        | 43.40  | 43.40  | 44.00  | 44.00  | 44.00  | 44.00  | 44.00  | 44.00  | 44.00  | 0.0%       | 0.0%       | -     |
| Kuota Ketengan Utama 4GB   | 1             |                             |        |        |        |        |        | 3.13   | 3.13   | 3.13   | 3.13   | 3.13   | 3.13   | 3.13   | 3.13   | 3.13   | 0.0%       | 0.0%       | -     |
| Kuota Ketengan Utama 22GB  | 3             |                             |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Kuota Harian 1GB           | 1             |                             |        |        |        |        |        | 6.50   | 6.50   | 6.50   | 6.50   | 6.50   | 6.50   | 6.50   | 6.50   | 6.50   | 0.0%       | 0.0%       | -     |
| Kuota Harian 2.5GB         | 3             |                             |        |        |        |        |        | 9.60   | 9.60   | 9.60   | 9.60   | 9.60   | 9.60   | 9.60   | 9.60   | 9.60   | 0.0%       | 0.0%       | -     |
| Kuota Harian 3.5GB         | 3             |                             |        |        |        |        |        | 8.29   | 8.29   | 8.29   | 8.29   | 8.29   | 8.29   | 8.29   | 8.29   | 8.29   | 0.0%       | 0.0%       | -     |
| Kuota Harian 8GB           | 3             |                             |        |        |        |        |        | 4.88   | 4.88   | 4.88   | 4.88   | 4.88   | 4.88   | 4.88   | 4.88   | 4.88   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 13: EXCL data yield changes

| Products                     | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|------------------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                              |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Xtra ON 1GB                  | Active period |                             |        |        |        |        |        | 15.00  | 13.00  | 13.00  | 13.00  | 13.00  | 13.00  | 13.00  | 13.00  | 13.00  | 0.0%       | 0.0%       | -     |
| Xtra ON 2GB                  | Active period |                             |        |        |        |        |        | 12.50  | 11.00  | 11.00  | 11.00  | 11.00  | 11.00  | 11.00  | 11.00  | 11.00  | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus Regular 10GB | 30            |                             |        |        |        |        |        | 3.74   | 3.74   | 3.74   | 3.74   | 3.74   | 3.74   | 3.74   | 3.74   | 3.74   | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus Regular 20GB | 30            |                             |        |        |        |        |        | 3.42   | 3.42   | 3.42   | 3.42   | 3.42   | 3.42   | 3.42   | 3.42   | 3.46   | 1.0%       | 1.0%       | -     |
| Xtra Combo Plus Regular 30GB | 30            |                             |        |        |        |        |        | 3.39   | 3.47   | 3.47   | 3.47   | 3.47   | 3.47   | 3.47   | 3.53   | 3.53   | 0.0%       | 1.5%       | -     |
| Xtra Combo Plus Regular 52GB | 30            |                             |        |        |        |        |        | 2.71   | 2.74   | 2.74   | 2.74   | 2.74   | 2.74   | 2.74   | 2.77   | 2.77   | 0.0%       | 1.1%       | -     |
| Xtra Combo Plus Regular 72GB | 30            |                             |        |        |        |        |        | 2.46   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.52   | 2.52   | 0.0%       | 1.0%       | -     |
| Xtra Combo Plus VIP 10GB     | 30            |                             |        |        |        |        |        | 4.36   | 4.47   | 4.47   | 4.47   | 4.47   | 4.47   | 4.47   | 4.47   | 4.47   | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus VIP 20GB     | 30            |                             |        |        |        |        |        | 3.84   | 3.76   | 3.88   | 3.88   | 3.84   | 3.84   | 3.84   | 3.84   | 3.88   | 1.2%       | 1.2%       | -     |
| Xtra Combo Plus VIP 30GB     | 30            |                             |        |        |        |        |        | 3.66   | 3.71   | 3.71   | 3.71   | 3.71   | 3.71   | 3.71   | 3.71   | 3.71   | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus VIP 52GB     | 30            |                             |        |        |        |        |        | 2.86   | 2.91   | 2.91   | 2.91   | 2.91   | 2.91   | 2.91   | 2.91   | 2.91   | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus VIP 72GB     | 30            |                             |        |        |        |        |        | 2.57   | 2.61   | 2.61   | 2.61   | 2.61   | 2.61   | 2.61   | 2.61   | 2.61   | 0.0%       | 0.1%       | -     |
| Xtra Combo Mini 1.5GB        | 7             |                             |        |        |        |        |        | 3.71   | 3.90   | 3.90   | 3.90   | 4.00   | 4.00   | 4.00   | 4.26   | 4.26   | 0.0%       | 6.4%       | -     |
| Xtra Combo Mini 3GB          | 7             |                             |        |        |        |        |        | 2.28   | 2.47   | 2.47   | 2.47   | 2.61   | 2.61   | 2.61   | 2.77   | 2.77   | 0.0%       | 6.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 14: ISAT data yield changes

| Products               | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|------------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                        |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Freedom Internet 2GB   | 30            |                             |        |        |        |        |        | 8.25   | 8.25   | 4.13   | 4.13   | 4.13   | 4.13   | 4.13   | 4.13   | 4.13   | 0.0%       | 0.0%       | -     |
| Freedom Internet 4GB   | 30            |                             |        |        |        |        |        | 6.11   | 6.11   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 0.0%       | 0.0%       | -     |
| Freedom Internet 6.5GB | 30            |                             |        |        |        |        |        | 5.00   | 5.00   | 2.69   | 2.69   | 2.69   | 2.69   | 2.69   | 2.69   | 2.69   | 0.0%       | 0.0%       | -     |
| Freedom Internet 10GB  | 30            |                             |        |        |        |        |        | 3.75   | 3.75   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 2.25   | 0.0%       | 0.0%       | -     |
| Freedom Internet 12GB  | 30            |                             |        |        |        |        |        | 3.67   | 3.67   | 2.29   | 2.29   | 2.29   | 2.29   | 2.29   | 2.29   | 2.29   | 0.0%       | 0.0%       | -     |
| Freedom Internet 18GB  | 30            |                             |        |        |        |        |        | 3.14   | 3.14   | 1.83   | 1.83   | 1.83   | 1.83   | 1.83   | 1.83   | 1.83   | 0.0%       | 0.0%       | -     |
| Freedom Internet 28GB  | 30            |                             |        |        |        |        |        | 2.75   | 2.75   | 1.57   | 1.57   | 1.57   | 1.57   | 1.57   | 1.57   | 1.57   | 0.0%       | 0.0%       | -     |
| Freedom Internet 50GB  | 30            |                             |        |        |        |        |        |        |        |        |        |        | 2.20   | 2.20   | 2.20   | 2.40   | 9.1%       | 9.1%       | -     |
| Freedom Internet 100GB | 30            |                             |        |        |        |        |        |        |        |        |        |        | 1.38   | 1.38   | 1.38   | 1.25   | -9.1%      | -9.1%      | -     |
| Freedom Internet 1GB   | 2             |                             |        |        |        |        |        |        |        |        |        | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 0.0%       | 0.0%       | -     |
| Freedom Internet 2GB   | 5             |                             |        |        |        |        |        |        |        |        |        | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 0.0%       | 0.0%       | -     |
| Freedom Internet 5GB   | 5             |                             |        |        |        |        |        |        |        |        |        | 3.00   | 3.00   | 3.00   | 3.00   | 3.00   | 0.0%       | 0.0%       | -     |
| Freedom Internet 7GB   | 7             |                             |        |        |        |        |        |        |        |        |        | 2.86   | 2.86   | 2.86   | 2.86   | 2.86   | 0.0%       | 0.0%       | -     |
| Freedom U 1GB          | 30            |                             |        |        |        |        |        | 5.17   | 5.17   | 5.17   | 5.64   | 5.64   | 5.64   | 5.64   | 5.64   | 5.64   | 0.0%       | 0.0%       | -     |
| Freedom U 2GB          | 30            |                             |        |        |        |        |        | 4.33   | 4.33   | 4.33   | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 0.0%       | 0.0%       | -     |
| Freedom U 3GB          | 30            |                             |        |        |        |        |        | 3.22   | 3.22   | 3.22   | 3.70   | 3.70   | 3.70   | 3.70   | 3.70   | 3.70   | 0.0%       | 0.0%       | -     |
| Freedom U 7GB          | 30            |                             |        |        |        |        |        | 2.46   | 2.46   | 2.46   | 2.74   | 2.74   | 2.74   | 2.74   | 2.74   | 2.74   | 0.0%       | 0.0%       | -     |
| Freedom U 10GB         | 30            |                             |        |        |        |        |        | 2.14   | 2.14   | 2.14   | 2.38   | 2.38   | 2.38   | 2.38   | 2.38   | 2.38   | 0.0%       | 0.0%       | -     |
| Freedom U 90GB         | 30            |                             |        |        |        |        |        | 1.71   | 1.71   | 1.71   | 1.80   | 1.80   | 1.80   | 1.80   | 1.80   | 1.80   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 15: Tri (3) data yield changes

| Products              | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|-----------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                       |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Happy 1.5GB           | 1             |                             |        |        |        |        |        |        |        |        |        |        | 2.67   | 2.67   | 2.67   | 2.67   | 0.0%       | 0.0%       | -     |
| Happy 1.5GB           | 7             |                             |        |        |        |        |        |        |        |        |        |        | 6.00   | 6.00   | 6.00   | 6.00   | 0.0%       | 0.0%       | -     |
| Happy 2.5GB           | 1             |                             |        |        |        |        |        | 2.75   | 2.75   | 2.75   | 2.20   | 2.20   | 2.20   | 2.20   | 2.20   | 2.20   | 0.0%       | 0.0%       | -     |
| Happy 3GB             | 2             |                             |        |        |        |        |        |        |        |        |        |        | 3.33   | 3.33   | 3.33   | 3.33   | 0.0%       | 0.0%       | -     |
| Happy 3GB             | 3             |                             |        |        |        |        |        | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 3.67   | 0.0%       | 0.0%       | -     |
| Happy 3.5GB           | 5             |                             |        |        |        |        |        | 4.57   | 4.57   | 4.57   | 4.57   | 4.57   | 4.57   | 4.57   | 4.57   | 4.57   | 0.0%       | 0.0%       | -     |
| Happy 5GB             | 1             |                             |        |        |        |        |        |        |        |        |        |        | 2.00   | 2.00   | 2.00   | 2.00   | 0.0%       | 0.0%       | -     |
| Happy 5GB             | 3             |                             |        |        |        |        |        |        |        |        |        |        | 3.00   | 3.00   | 3.00   | 3.00   | 0.0%       | 0.0%       | -     |
| Happy 5GB             | 7             |                             |        |        |        |        |        | 5.00   | 5.00   | 4.00   | 4.00   | 4.00   | 4.00   | 4.00   | 4.00   | 4.00   | 0.0%       | 0.0%       | -     |
| Happy 6GB             | 5             |                             |        |        |        |        |        | 3.50   | 3.50   | 3.50   | 3.50   | 3.50   | 3.50   | 3.50   | 3.50   | 3.50   | 0.0%       | 0.0%       | -     |
| Happy 9GB             | 10            |                             |        |        |        |        |        | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 3.44   | 0.0%       | 0.0%       | -     |
| Happy 3GB             | 30            |                             |        |        |        |        |        |        |        |        |        |        | 5.00   | 5.00   | 5.00   | 5.00   | 0.0%       | 0.0%       | -     |
| Happy 7GB             | 30            |                             |        |        |        |        |        |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Happy 14GB            | 30            |                             |        |        |        |        |        | 4.58   | 4.58   | 4.58   | 2.89   | 2.89   | 2.89   | 2.89   | 2.89   | 2.89   | 0.0%       | 0.0%       | -     |
| Happy 22GB            | 30            |                             |        |        |        |        |        |        |        |        |        |        | 1.35   | 1.35   | 1.35   | 1.35   | 0.0%       | 0.0%       | -     |
| Happy 55GB            | 30            |                             |        |        |        |        |        | 2.44   | 2.44   | 2.44   | 1.83   | 1.83   | 1.83   | 1.83   | 1.83   | 1.83   | 0.0%       | 0.0%       | -     |
| Happy 100GB           | 30            |                             |        |        |        |        |        |        |        |        |        |        | 1.29   | 1.29   | 1.29   | 1.29   | 0.0%       | 0.0%       | -     |
| Always ON (AON) 2.5GB | Active period |                             |        |        |        |        |        | 5.17   | 5.17   | 6.20   | 6.20   | 6.20   | 6.20   | 6.20   | 6.20   | 6.20   | 0.0%       | 0.0%       | -     |
| Always ON (AON) 6GB   | Active period |                             |        |        |        |        |        | 5.17   | 5.17   | 5.17   | 5.17   | 5.17   | 5.17   | 5.17   | 5.17   | 5.17   | 0.0%       | 0.0%       | -     |
| Always ON (AON) 12GB  | Active period |                             |        |        |        |        |        | 3.44   | 3.44   | 4.58   | 4.58   | 4.58   | 4.58   | 4.58   | 4.58   | 4.58   | 0.0%       | 0.0%       | -     |
| Always ON (AON) 6GB   | Active period |                             |        |        |        |        |        | 2.81   | 2.81   | 2.81   | 2.81   | 2.81   | 2.81   | 2.81   | 2.81   | 2.81   | 0.0%       | 0.0%       | -     |
| Always ON (AON) 40GB  | Active period |                             |        |        |        |        |        |        |        |        |        |        | 2.48   | 2.48   | 2.48   | 2.48   | 0.0%       | 0.0%       | -     |
| Data (Daily) 0.3GB    | 1             |                             |        |        |        |        |        | 3.00   | 3.00   | 3.00   | 3.00   | 3.00   | 3.00   | 3.00   | 3.00   | 3.00   | 0.0%       | 0.0%       | -     |
| Data (Daily) 1GB      | 1             |                             |        |        |        |        |        | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 0.0%       | 0.0%       | -     |
| Data (Daily) 3GB      | 2             |                             |        |        |        |        |        |        |        |        |        |        | 3.33   | 3.33   | 3.33   | 3.33   | 0.0%       | 0.0%       | -     |
| Kombo 1GB             | 1             |                             |        |        |        |        |        | 1.20   | 1.20   | 1.20   | 1.20   | 1.20   | 1.20   | 1.20   | 1.20   | 1.20   | 0.0%       | 0.0%       | -     |
| Kombo 3GB             | 30            |                             |        |        |        |        |        | 11.67  | 11.67  | 11.67  | 11.67  | 11.67  | 11.67  | 11.67  | 11.67  | 11.67  | 0.0%       | 0.0%       | -     |
| Kombo 32GB            | 30            |                             |        |        |        |        |        | 2.03   | 2.03   | 2.03   | 2.03   | 2.03   | 2.03   | 2.03   | 2.03   | 2.03   | 0.0%       | 0.0%       | -     |
| Kombo 38GB            | 30            |                             |        |        |        |        |        | 2.24   | 2.24   | 2.24   | 2.24   | 2.24   | 2.24   | 2.24   | 2.24   | 2.24   | 0.0%       | 0.0%       | -     |
| Home 17GB             | 30            |                             |        |        |        |        |        | 2.34   | 2.34   | 2.34   | 2.34   | 2.34   | 2.34   | 2.34   | 2.34   | 2.34   | 0.0%       | 0.0%       | -     |
| Home 10GB             | 30            |                             |        |        |        |        |        | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 0.0%       | 0.0%       | -     |
| Home 15GB             | 30            |                             |        |        |        |        |        | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 1.00   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 16: Axis data yield changes

| Products                 | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|--------------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                          |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| OWSEM 2GB                | 30            |                             |        |        |        |        |        | 2.56   | 2.56   | 2.56   | 2.56   | 2.56   | 2.56   | 2.56   | 2.56   | 2.56   | 0.0%       | 0.0%       | -     |
| OWSEM 3GB                | 30            |                             |        |        |        |        |        | 2.12   | 2.12   | 2.12   | 2.12   | 2.12   | 2.12   | 2.12   | 2.12   | 2.12   | 0.0%       | 0.0%       | -     |
| OWSEM 5GB                | 30            |                             |        |        |        |        |        | 1.52   | 1.52   | 1.52   | 1.52   | 1.52   | 1.52   | 1.52   | 1.52   | 1.52   | 0.0%       | 0.0%       | -     |
| OWSEM 8GB                | 30            |                             |        |        |        |        |        | 1.19   | 1.19   | 1.19   | 1.19   | 1.19   | 1.19   | 1.19   | 1.19   | 1.19   | 0.0%       | 0.0%       | -     |
| OWSEM 15GB               | 30            |                             |        |        |        |        |        | 0.79   | 0.81   | 0.81   | 0.81   | 0.81   | 0.81   | 0.81   | 0.81   | 0.81   | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 3GB  | 30            |                             |        |        |        |        |        | 7.98   | 7.98   | 10.50  | 10.50  | 10.50  | 10.50  | 10.50  | 10.50  | 10.50  | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 8GB  | 30            |                             |        |        |        |        |        | 6.91   | 6.91   | 7.98   | 7.98   | 7.98   | 7.98   | 7.98   | 7.98   | 7.98   | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 12GB | 30            |                             |        |        |        |        |        | 9.24   | 9.24   | 7.09   | 7.09   | 7.09   | 7.09   | 7.09   | 7.09   | 7.09   | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 16GB | 60            |                             |        |        |        |        |        | 8.74   | 8.74   | 6.12   | 6.12   | 6.12   | 6.12   | 6.12   | 6.12   | 6.12   | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 2GB  | 7             |                             |        |        |        |        |        | 8.10   | 8.10   | 6.85   | 6.85   | 6.85   | 6.85   | 6.85   | 8.10   | 8.10   | 0.0%       | 18.2%      | -     |
| BRONET Kuota 24 Jam 5GB  | 7             |                             |        |        |        |        |        | 4.30   | 4.30   | 3.31   | 3.31   | 3.31   | 3.31   | 3.31   | 4.30   | 4.30   | 0.0%       | 30.0%      | -     |
| BRONET Kuota 24 Jam 2GB  | 3             |                             |        |        |        |        |        | 3.17   | 3.17   | 3.17   | 3.17   | 3.17   | 3.17   | 3.17   | 3.17   | 3.17   | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 5GB  | 3             |                             |        |        |        |        |        | 2.17   | 2.17   | 2.17   | 2.17   | 2.17   | 2.17   | 2.17   | 2.60   | 2.60   | 0.0%       | 20.0%      | -     |
| BRONET Kuota 24 Jam 1GB  | 1             |                             |        |        |        |        |        | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 5.20   | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 3GB  | 1             |                             |        |        |        |        |        | 3.03   | 3.03   | 3.03   | 3.03   | 3.03   | 3.03   | 3.03   | 3.03   | 3.03   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 17: Smartfren data yield changes

| Products                 | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|--------------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                          |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Unlimited (Daily) 1GB    | 1             |                             |        |        |        |        |        | 9.00   | 9.00   | 9.00   | 9.00   | 9.00   | 9.00   | 9.00   | 9.00   | 9.00   | 0.0%       | 0.0%       | -     |
| Unlimited (Daily) 7GB    | 7             |                             |        |        |        |        |        | 3.21   | 3.21   | 3.21   | 3.21   | 3.21   | 3.57   | 3.57   | 3.57   | 3.57   | 0.0%       | 0.0%       | -     |
| Unlimited (Daily) 14GB   | 14            |                             |        |        |        |        |        | 2.86   | 2.86   | 2.86   | 2.86   | 2.86   | 3.21   | 3.21   | 3.21   | 3.21   | 0.0%       | 0.0%       | -     |
| Unlimited (Nonstop) 2GB  | 10            |                             |        |        |        |        |        | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 0.0%       | 0.0%       | -     |
| Unlimited (Nonstop) 3GB  | 14            |                             |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 0.0%       | 0.0%       | -     |
| Unlimited (Nonstop) 12GB | 30            |                             |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 2.78   | 2.50   | 2.78   | 2.78   | 2.78   | 2.78   | 0.0%       | 0.0%       | -     |
| Unlimited (Nonstop) 45GB | 30            |                             |        |        |        |        |        | 2.22   | 2.22   | 2.22   | 2.22   | 2.22   | 2.22   | 2.22   | 2.22   | 2.22   | 0.0%       | 0.0%       | -     |
| Internet Volume 0.5GB    | 3             |                             |        |        |        |        |        | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 0.0%       | 0.0%       | -     |
| Internet Volume 1.25GB   | 7             |                             |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Internet Volume 2GB      | 30            |                             |        |        |        |        |        | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 0.0%       | 0.0%       | -     |
| Internet Volume 3GB      | 7             |                             |        |        |        |        |        | 4.27   | 4.27   | 4.27   | 4.27   | 4.27   | 4.27   | 4.27   | 4.27   | 4.27   | 0.0%       | 0.0%       | -     |
| Internet Volume 6GB      | 30            |                             |        |        |        |        |        | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Internet Volume 10GB     | 30            |                             |        |        |        |        |        | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 2.00   | 0.0%       | 0.0%       | -     |
| Internet Volume 20GB     | 30            |                             |        |        |        |        |        | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 1.67   | 0.0%       | 0.0%       | -     |
| Data (Pure) 1GB          | 1             |                             |        |        |        |        |        | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 5.00   | 0.0%       | 0.0%       | -     |
| Data (Pure) 1GB          | 7             |                             |        |        |        |        |        | 8.00   | 8.00   | 8.00   | 8.00   | 8.00   | 8.00   | 8.00   | 8.00   | 8.00   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 18: e-SIM cards data yield changes

| Products                        | Period (days) | Total data yield (in Rp/MB) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|---------------------------------|---------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                                 |               | Jan-22                      | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| by.U                            |               |                             |        |        |        |        |        |        |        |        |        |        |        |        |        |        |            |            |       |
| Yang Bikin Nempel               | 14            |                             |        |        |        |        |        | 2.02   | 2.02   | 2.02   | 2.02   | 2.02   | 2.02   | 2.02   | 2.02   | 2.02   | 0.0%       | 0.0%       | -     |
| Yang TIGA Giga Seminggu         | 7             |                             |        |        |        |        |        | 5.70   | 5.70   | 5.70   | 5.70   | 5.70   | 5.70   | 5.70   | 5.70   | 5.70   | 0.0%       | 0.0%       | -     |
| Yang Bikin Cuan Tiap Hari       | 14            |                             |        |        |        |        |        | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 0.0%       | 0.0%       | -     |
| Yang Bikin Deket                | 1             |                             |        |        |        |        |        | 1.44   | 1.44   | 1.44   | 1.44   | 1.44   | 1.44   | 1.44   | 1.44   | 1.44   | 0.0%       | 0.0%       | -     |
| Yang Bikin Kumat                | 10            |                             |        |        |        |        |        | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 1.68   | 0.0%       | 0.0%       | -     |
| Yang Bikin Nagih                | 30            |                             |        |        |        |        |        | 4.62   | 4.62   | 4.62   | 4.62   | 4.62   | 4.62   | 4.62   | 4.62   | 4.62   | 0.0%       | 0.0%       | -     |
| Yang Bikin DUAbest              | 30            |                             |        |        |        |        |        | 2.31   | 2.31   | 2.31   | 2.31   | 2.31   | 2.31   | 2.31   | 2.31   | 2.31   | 0.0%       | 0.0%       | -     |
| Yang Bikin Anti Cemas           | 30            |                             |        |        |        |        |        | 2.79   | 2.79   | 2.79   | 2.79   | 2.79   | 2.79   | 2.79   | 2.79   | 2.79   | 0.0%       | 0.0%       | -     |
| Yang Dicap Dua Jempol           | 30            |                             |        |        |        |        |        | 2.52   | 2.52   | 2.52   | 2.52   | 2.52   | 2.52   | 2.52   | 2.52   | 2.52   | 0.0%       | 0.0%       | -     |
| Yang Dicap Tiga Jempol          | 30            |                             |        |        |        |        |        | 1.74   | 1.74   | 1.74   | 1.74   | 1.74   | 1.74   | 1.74   | 1.74   | 1.74   | 0.0%       | 0.0%       | -     |
| Live.On                         |               |                             |        |        |        |        |        |        |        |        |        |        |        |        |        |        |            |            |       |
| Power Mini                      | 10            |                             |        |        |        |        |        | 5.17   | 2.67   | 2.67   | 2.67   | 2.67   | 2.67   | 2.67   | 2.67   | 2.67   | 0.0%       | 0.0%       | -     |
| Power Click                     | 10            |                             |        |        |        |        |        | 4.00   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Power Start                     | 7             |                             |        |        |        |        |        | 3.33   | 2.08   | 2.08   | 2.08   | 2.08   | 2.08   | 2.08   | 2.08   | 2.08   | 0.0%       | 0.0%       | -     |
| Power Go                        | 30            |                             |        |        |        |        |        | 3.25   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 2.50   | 0.0%       | 0.0%       | -     |
| Power On                        | 30            |                             |        |        |        |        |        | 1.60   | 1.18   | 1.18   | 1.18   | 1.30   | 1.30   | 1.30   | 1.30   | 1.30   | 0.0%       | 0.0%       | -     |
| Power Full                      | 30            |                             |        |        |        |        |        | 2.08   | 1.90   | 1.90   | 2.08   | 2.08   | 2.08   | 2.08   | 1.90   | 1.90   | 0.0%       | -8.8%      | -     |
| Power Full (with monthly bonus) | 30            |                             |        |        |        |        |        | 1.25   | 1.05   | 1.05   | 1.25   | 1.25   | 1.25   | 1.25   | 1.10   | 1.10   | 0.0%       | -12.0%     | -     |
| Power Blast                     | 30            |                             |        |        |        |        |        | 2.07   | 1.80   | 1.80   | 1.80   | 1.80   | 1.87   | 1.87   | 1.87   | 1.87   | 0.0%       | 0.0%       | -     |
| Power Max                       | 30            |                             |        |        |        |        |        | 1.80   | 1.50   | 1.50   | 1.80   | 1.80   | 1.80   | 1.80   | 1.80   | 1.80   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Note: Data yield = Price/Total quota; Product names are based on main quota

Fig. 19: TSEL price changes

| Products                   | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|----------------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                            |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23     | Mar-23     |       |
| InternetMax 0.5GB          | 30            |               |        |        |        |        |        | 14,900  | 14,900  | 14,900  | 14,900  | 14,900  | 14,900  | 14,900  | 14,900     | 14,900     | 0.0%  |
| InternetMax 0.5GB          | 30            |               |        |        |        |        |        | 30,000  | 30,000  | 30,000  | 30,000  | 30,000  | 30,000  | 30,000  | 30,000     | 30,000     | 0.0%  |
| InternetMax 1GB            | 30            |               |        |        |        |        |        | 42,000  | 42,000  | 42,000  | 42,000  | 42,000  | 42,000  | 42,000  | 42,000     | 42,000     | 0.0%  |
| InternetMax 1.5GB          | 30            |               |        |        |        |        |        | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000     | 66,000     | 0.0%  |
| InternetMax 2GB            | 30            |               |        |        |        |        |        | 83,000  | 83,000  | 83,000  | 83,000  | 83,000  | 83,000  | 83,000  | 83,000     | 83,000     | 0.0%  |
| InternetMax 3GB            | 30            |               |        |        |        |        |        | 115,000 | 115,000 | 115,000 | 115,000 | 115,000 | 115,000 | 115,000 | 115,000    | 115,000    | 0.0%  |
| Internet Sakti 1GB         | 7             |               |        |        |        |        |        |         |         |         |         |         | 7,000   | 7,000   | 7,000      | 9,000      | 28.6% |
| Internet Sakti 2GB         | 7             |               |        |        |        |        |        |         |         |         |         |         | 11,000  | 11,000  | 11,000     | 11,000     | 0.0%  |
| Internet Sakti 4GB         | 7             |               |        |        |        |        |        |         |         |         |         |         | 17,000  | 17,000  | 17,000     | 17,000     | 0.0%  |
| Internet Sakti 7GB         | 7             |               |        |        |        |        |        |         |         |         |         |         | 26,000  | 26,000  | 26,000     | 26,000     | 0.0%  |
| Internet Sakti 7GB         | 7             |               |        |        |        |        |        |         |         |         |         |         | 33,000  | 33,000  | 33,000     | 33,000     | 0.0%  |
| Internet Sakti 11GB        | 7             |               |        |        |        |        |        |         |         |         |         |         | 36,000  | 36,000  | 36,000     | 36,000     | 0.0%  |
| Internet Sakti 20GB        | 7             |               |        |        |        |        |        | 61,000  | 61,000  | 61,000  | 61,000  | 61,000  | 61,000  | 61,000  | 61,000     | 61,000     | 0.0%  |
| Internet Sakti 22GB        | 7             |               |        |        |        |        |        | 67,000  | 67,000  | 67,000  | 67,000  | 67,000  | 67,000  | 67,000  | 67,000     | 67,000     | 0.0%  |
| Internet Sakti 34GB        | 7             |               |        |        |        |        |        | 105,000 | 105,000 | 105,000 | 105,000 | 105,000 | 105,000 | 105,000 | 105,000    | 105,000    | 0.0%  |
| Internet Sakti 12GB        | 30            |               |        |        |        |        |        |         |         |         |         |         | 50,000  | 50,000  | 50,000     | 50,000     | 0.0%  |
| Internet Sakti 15GB        | 30            |               |        |        |        |        |        |         |         |         |         |         | 61,000  | 61,000  | 61,000     | 61,000     | 0.0%  |
| Internet Sakti 29GB        | 30            |               |        |        |        |        |        |         |         |         |         |         | 87,000  | 87,000  | 87,000     | 87,000     | 0.0%  |
| Internet Sakti 34GB        | 30            |               |        |        |        |        |        |         |         |         |         |         | 102,000 | 102,000 | 102,000    | 102,000    | 0.0%  |
| Combo Sakti 1.5GB          | 7             |               |        |        |        |        |        |         |         |         |         |         | 7,000   | 7,000   | 7,000      | 7,000      | 0.0%  |
| Combo Sakti 4GB            | 30            |               |        |        |        |        |        |         |         |         |         |         | 23,000  | 23,000  | 23,000     | 23,000     | 0.0%  |
| Combo Sakti 7GB            | 30            |               |        |        |        |        |        |         |         |         |         |         | 32,000  | 32,000  | 32,000     | 32,000     | 0.0%  |
| Combo Sakti 27GB           | 30            |               |        |        |        |        |        |         |         |         |         |         | 90,000  | 90,000  | 90,000     | 90,000     | 0.0%  |
| Combo Sakti 70GB           | 30            |               |        |        |        |        |        | 209,000 | 209,000 | 209,000 | 209,000 | 209,000 | 209,000 | 209,000 | 209,000    | 209,000    | 0.0%  |
| Combo Sakti 76GB           | 30            |               |        |        |        |        |        | 217,000 | 217,000 | 217,000 | 217,000 | 217,000 | 217,000 | 217,000 | 217,000    | 217,000    | 0.0%  |
| GigaNet 25GB               | 7             |               |        |        |        |        |        | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000     | 50,000     | 0.0%  |
| GigaNet 38GB               | 7             |               |        |        |        |        |        | 71,000  | 71,000  | 71,000  | 71,000  | 71,000  | 71,000  | 71,000  | 71,000     | 71,000     | 0.0%  |
| GigaNet 115GB              | 30            |               |        |        |        |        |        | 178,000 | 178,000 | 178,000 | 178,000 | 178,000 | 178,000 | 178,000 | 178,000    | 178,000    | 0.0%  |
| Weekly 1.5GB               | 7             |               |        |        |        |        |        | 28,700  | 28,700  | 29,000  | 29,000  | 29,000  | 29,000  | 29,000  | 29,000     | 29,000     | 0.0%  |
| Weekly 2.5GB               | 7             |               |        |        |        |        |        | 35,700  | 35,700  | 36,000  | 36,000  | 36,000  | 36,000  | 36,000  | 36,000     | 36,000     | 0.0%  |
| Weekly 3.5GB               | 7             |               |        |        |        |        |        | 40,700  | 40,700  | 41,000  | 41,000  | 41,000  | 41,000  | 41,000  | 41,000     | 41,000     | 0.0%  |
| Weekly 6GB                 | 7             |               |        |        |        |        |        | 49,700  | 49,700  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000     | 50,000     | 0.0%  |
| Weekly 17GB                | 7             |               |        |        |        |        |        | 61,700  | 61,700  | 62,000  | 62,000  | 62,000  | 62,000  | 62,000  | 62,000     | 62,000     | 0.0%  |
| Internet OMG! 0.7GB        | 30            |               |        |        |        |        |        | 47,000  | 46,500  | 46,500  | 46,500  | 46,500  | 49,500  | 46,500  | 46,500     | 46,500     | 0.0%  |
| Internet OMG! 1GB          | 30            |               |        |        |        |        |        | 72,000  | 71,500  | 71,500  | 71,500  | 71,500  | 77,500  | 71,500  | 71,500     | 71,500     | 0.0%  |
| Internet OMG! 1GB          | 30            |               |        |        |        |        |        | 72,000  | 71,500  | 71,500  | 71,500  | 71,500  | 77,500  | 71,500  | 71,500     | 71,500     | 0.0%  |
| Internet OMG! 3.5GB        | 30            |               |        |        |        |        |        | 100,000 | 99,000  | 99,000  | 99,000  | 99,000  | 109,000 | 99,000  | 99,000     | 99,000     | 0.0%  |
| Internet OMG! 5.5GB        | 30            |               |        |        |        |        |        | 125,000 | 124,000 | 124,000 | 124,000 | 124,000 | 131,000 | 124,000 | 124,000    | 124,000    | 0.0%  |
| Internet OMG! 10GB         | 30            |               |        |        |        |        |        | 180,000 | 177,000 | 179,000 | 179,000 | 179,000 | 192,000 | 179,000 | 179,000    | 179,000    | 0.0%  |
| Internet OMG! 3.5GB        | 30            |               |        |        |        |        |        | 180,000 | 174,000 | 176,000 | 176,000 | 176,000 | 188,000 | 176,000 | 176,000    | 176,000    | 0.0%  |
| Internet OMG! 8GB          | 30            |               |        |        |        |        |        | 230,000 | 220,000 | 222,000 | 222,000 | 222,000 | 222,000 | 222,000 | 222,000    | 222,000    | 0.0%  |
| Kuota Ketengan Utama 0.5GB | 1             |               |        |        |        |        |        | 4,000   | 4,000   | 4,000   | 4,000   | 4,000   | 5,000   | 4,000   | 4,000      | 4,000      | 0.0%  |
| Kuota Ketengan Utama 0.5GB | 7             |               |        |        |        |        |        | 21,700  | 21,700  | 22,000  | 22,000  | 22,000  | 22,000  | 22,000  | 22,000     | 22,000     | 0.0%  |
| Kuota Ketengan Utama 4GB   | 1             |               |        |        |        |        |        | 12,500  | 12,500  | 12,500  | 12,500  | 12,500  | 12,500  | 12,500  | 12,500     | 12,500     | 0.0%  |
| Kuota Ketengan Utama 22GB  | 3             |               |        |        |        |        |        | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000     | 55,000     | 0.0%  |
| Kuota Harian 1GB           | 1             |               |        |        |        |        |        | 6,500   | 6,500   | 6,500   | 6,500   | 6,500   | 6,500   | 6,500   | 6,500      | 6,500      | 0.0%  |
| Kuota Harian 2.5GB         | 3             |               |        |        |        |        |        | 24,000  | 24,000  | 24,000  | 24,000  | 24,000  | 24,000  | 24,000  | 24,000     | 24,000     | 0.0%  |
| Kuota Harian 3.5GB         | 3             |               |        |        |        |        |        | 29,000  | 29,000  | 29,000  | 29,000  | 29,000  | 29,000  | 29,000  | 29,000     | 29,000     | 0.0%  |
| Kuota Harian 8GB           | 3             |               |        |        |        |        |        | 39,000  | 39,000  | 39,000  | 39,000  | 39,000  | 39,000  | 39,000  | 39,000     | 39,000     | 0.0%  |

Source: Company, Indo Premier

Fig. 20: EXCL price changes

| Products                     | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|------------------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                              |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Xtra ON 1GB                  | Active period |               |        |        |        |        |        | 15,000  | 13,000  | 13,000  | 13,000  | 13,000  | 13,000  | 13,000  | 13,000  | 13,000  | 0.0%       | 0.0%       | -     |
| Xtra ON 2GB                  | Active period |               |        |        |        |        |        | 25,000  | 22,000  | 22,000  | 22,000  | 22,000  | 22,000  | 22,000  | 22,000  | 22,000  | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus Regular 10GB | 30            |               |        |        |        |        |        | 59,900  | 59,900  | 59,900  | 59,900  | 59,900  | 59,900  | 59,900  | 59,900  | 59,900  | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus Regular 20GB | 30            |               |        |        |        |        |        | 89,000  | 89,000  | 89,000  | 89,000  | 89,000  | 89,000  | 89,000  | 89,000  | 89,900  | 1.0%       | 1.0%       | -     |
| Xtra Combo Plus Regular 30GB | 30            |               |        |        |        |        |        | 129,000 | 132,000 | 132,000 | 132,000 | 132,000 | 132,000 | 132,000 | 134,000 | 134,000 | 0.0%       | 1.5%       | -     |
| Xtra Combo Plus Regular 52GB | 30            |               |        |        |        |        |        | 179,000 | 181,000 | 181,000 | 181,000 | 181,000 | 181,000 | 181,000 | 182,900 | 182,900 | 0.0%       | 1.0%       | -     |
| Xtra Combo Plus Regular 72GB | 30            |               |        |        |        |        |        | 239,000 | 242,500 | 242,500 | 242,500 | 242,500 | 242,500 | 242,500 | 244,900 | 244,900 | 0.0%       | 1.0%       | -     |
| Xtra Combo Plus VIP 10GB     | 30            |               |        |        |        |        |        | 69,800  | 71,500  | 71,500  | 71,500  | 71,500  | 71,500  | 71,500  | 71,500  | 71,500  | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus VIP 20GB     | 30            |               |        |        |        |        |        | 99,800  | 97,800  | 101,000 | 101,000 | 99,800  | 99,800  | 99,800  | 99,800  | 101,000 | 1.2%       | 1.2%       | -     |
| Xtra Combo Plus VIP 30GB     | 30            |               |        |        |        |        |        | 139,000 | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus VIP 52GB     | 30            |               |        |        |        |        |        | 189,000 | 192,000 | 192,000 | 192,000 | 192,000 | 192,000 | 192,000 | 192,000 | 192,000 | 0.0%       | 0.0%       | -     |
| Xtra Combo Plus VIP 72GB     | 30            |               |        |        |        |        |        | 249,000 | 253,500 | 253,500 | 253,500 | 253,500 | 253,500 | 253,500 | 253,500 | 253,500 | 0.0%       | 0.0%       | -     |
| Xtra Combo Mini 1.5GB        | 7             |               |        |        |        |        |        | 13,000  | 13,650  | 13,650  | 13,650  | 14,000  | 14,000  | 14,000  | 14,900  | 14,900  | 0.0%       | 6.4%       | -     |
| Xtra Combo Mini 3GB          | 7             |               |        |        |        |        |        | 20,500  | 22,250  | 22,250  | 22,250  | 23,500  | 23,500  | 23,500  | 24,900  | 24,900  | 0.0%       | 6.0%       | -     |

Source: Company, Indo Premier

Fig. 21: ISAT price changes

| Products               | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|------------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                        |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Freedom Internet 2GB   | 30            |               |        |        |        |        |        | 16,500  | 16,500  | 16,500  | 16,500  | 16,500  | 16,500  | 16,500  | 16,500  | 16,500  | 0.0%       | 0.0%       | -     |
| Freedom Internet 4GB   | 30            |               |        |        |        |        |        | 27,500  | 27,500  | 27,500  | 27,500  | 27,500  | 27,500  | 27,500  | 27,500  | 27,500  | 0.0%       | 0.0%       | -     |
| Freedom Internet 6.5GB | 30            |               |        |        |        |        |        | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 10GB  | 30            |               |        |        |        |        |        | 45,000  | 45,000  | 45,000  | 45,000  | 45,000  | 45,000  | 45,000  | 45,000  | 45,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 12GB  | 30            |               |        |        |        |        |        | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 18GB  | 30            |               |        |        |        |        |        | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 66,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 28GB  | 30            |               |        |        |        |        |        | 88,000  | 88,000  | 88,000  | 88,000  | 88,000  | 88,000  | 88,000  | 88,000  | 88,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 50GB  | 30            |               |        |        |        |        |        | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 120,000 | 9.1%       | 9.1%       | -     |
| Freedom Internet 100GB | 30            |               |        |        |        |        |        |         |         |         |         |         | 137,500 | 137,500 | 137,500 | 125,000 | -9.1%      | -9.1%      | -     |
| Freedom Internet 1GB   | 2             |               |        |        |        |        |        |         |         |         |         | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 0.0%       | 0.0%       | -     |
| Freedom Internet 2GB   | 5             |               |        |        |        |        |        |         |         |         |         | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 5GB   | 5             |               |        |        |        |        |        |         |         |         |         | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 0.0%       | 0.0%       | -     |
| Freedom Internet 7GB   | 7             |               |        |        |        |        |        |         |         |         |         | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 0.0%       | 0.0%       | -     |
| Freedom U 1GB          | 30            |               |        |        |        |        |        | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 0.0%       | 0.0%       | -     |
| Freedom U 2GB          | 30            |               |        |        |        |        |        | 52,000  | 52,000  | 52,000  | 52,000  | 52,000  | 52,000  | 52,000  | 52,000  | 52,000  | 0.0%       | 0.0%       | -     |
| Freedom U 3GB          | 30            |               |        |        |        |        |        | 74,000  | 74,000  | 74,000  | 74,000  | 74,000  | 74,000  | 74,000  | 74,000  | 74,000  | 0.0%       | 0.0%       | -     |
| Freedom U 7GB          | 30            |               |        |        |        |        |        | 96,000  | 96,000  | 96,000  | 96,000  | 96,000  | 96,000  | 96,000  | 96,000  | 96,000  | 0.0%       | 0.0%       | -     |
| Freedom U 10GB         | 30            |               |        |        |        |        |        | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 0.0%       | 0.0%       | -     |
| Freedom U 90GB         | 30            |               |        |        |        |        |        | 162,000 | 162,000 | 162,000 | 162,000 | 162,000 | 162,000 | 162,000 | 162,000 | 162,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 22: Tri (3) price changes

| Products              | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|-----------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                       |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Happy 1.5GB           | 1             |               |        |        |        |        |        |         |         |         |         |         | 4,000   | 4,000   | 4,000   | 4,000   | 0.0%       | 0.0%       | -     |
| Happy 1.5GB           | 7             |               |        |        |        |        |        |         |         |         |         |         | 9,000   | 9,000   | 9,000   | 9,000   | 0.0%       | 0.0%       | -     |
| Happy 2.5GB           | 1             |               |        |        |        |        |        | 5,500   | 5,500   | 5,500   | 5,500   | 5,500   | 5,500   | 5,500   | 5,500   | 5,500   | 0.0%       | 0.0%       | -     |
| Happy 3GB             | 3             |               |        |        |        |        |        | 11,000  | 11,000  | 11,000  | 11,000  | 11,000  | 11,000  | 11,000  | 11,000  | 11,000  | 0.0%       | 0.0%       | -     |
| Happy 3GB             | 2             |               |        |        |        |        |        |         |         |         |         |         | 10,000  | 10,000  | 10,000  | 10,000  | 0.0%       | 0.0%       | -     |
| Happy 3.5GB           | 5             |               |        |        |        |        |        | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 0.0%       | 0.0%       | -     |
| Happy 5GB             | 1             |               |        |        |        |        |        |         |         |         |         |         | 10,000  | 10,000  | 10,000  | 10,000  | 0.0%       | 0.0%       | -     |
| Happy 5GB             | 3             |               |        |        |        |        |        |         |         |         |         |         | 15,000  | 15,000  | 15,000  | 15,000  | 0.0%       | 0.0%       | -     |
| Happy 5GB             | 7             |               |        |        |        |        |        | 25,000  | 25,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 0.0%       | 0.0%       | -     |
| Happy 6GB             | 5             |               |        |        |        |        |        | 21,000  | 21,000  | 21,000  | 21,000  | 21,000  | 21,000  | 21,000  | 21,000  | 21,000  | 0.0%       | 0.0%       | -     |
| Happy 9GB             | 10            |               |        |        |        |        |        | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 0.0%       | 0.0%       | -     |
| Happy 3GB             | 30            |               |        |        |        |        |        |         |         |         |         |         | 15,000  | 15,000  | 15,000  | 15,000  | 0.0%       | 0.0%       | -     |
| Happy 7GB             | 30            |               |        |        |        |        |        |         |         |         |         |         | 30,000  | 30,000  | 30,000  | 30,000  | 0.0%       | 0.0%       | -     |
| Happy 14GB            | 30            |               |        |        |        |        |        | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 0.0%       | 0.0%       | -     |
| Happy 22GB            | 30            |               |        |        |        |        |        |         |         |         |         |         | 77,000  | 77,000  | 77,000  | 77,000  | 0.0%       | 0.0%       | -     |
| Happy 55GB            | 30            |               |        |        |        |        |        | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 110,000 | 0.0%       | 0.0%       | -     |
| Happy 100GB           | 30            |               |        |        |        |        |        |         |         |         |         |         | 135,000 | 135,000 | 135,000 | 135,000 | 0.0%       | 0.0%       | -     |
| Always ON (AON) 2.5GB | Active period |               |        |        |        |        |        | 15,500  | 15,500  | 15,500  | 15,500  | 15,500  | 15,500  | 15,500  | 15,500  | 15,500  | 0.0%       | 0.0%       | -     |
| Always ON (AON) 6GB   | Active period |               |        |        |        |        |        | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 31,000  | 0.0%       | 0.0%       | -     |
| Always ON (AON) 12GB  | Active period |               |        |        |        |        |        | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 55,000  | 0.0%       | 0.0%       | -     |
| Always ON (AON) 6GB   | Active period |               |        |        |        |        |        | 73,000  | 73,000  | 73,000  | 73,000  | 73,000  | 73,000  | 73,000  | 73,000  | 73,000  | 0.0%       | 0.0%       | -     |
| Always ON (AON) 40GB  | Active period |               |        |        |        |        |        |         |         |         |         |         | 99,000  | 99,000  | 99,000  | 99,000  | 0.0%       | 0.0%       | -     |
| Data (Daily) 0.3GB    | 1             |               |        |        |        |        |        | 3,000   | 3,000   | 3,000   | 3,000   | 3,000   | 3,000   | 3,000   | 3,000   | 3,000   | 0.0%       | 0.0%       | -     |
| Data (Daily) 1GB      | 1             |               |        |        |        |        |        | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 0.0%       | 0.0%       | -     |
| Data (Daily) 3GB      | 2             |               |        |        |        |        |        |         |         |         |         |         | 10,000  | 10,000  | 10,000  | 10,000  | 0.0%       | 0.0%       | -     |
| Kombo 1GB             | 1             |               |        |        |        |        |        | 6,000   | 6,000   | 6,000   | 6,000   | 6,000   | 6,000   | 6,000   | 6,000   | 6,000   | 0.0%       | 0.0%       | -     |
| Kombo 3GB             | 30            |               |        |        |        |        |        | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 35,000  | 0.0%       | 0.0%       | -     |
| Kombo 32GB            | 30            |               |        |        |        |        |        | 65,000  | 65,000  | 65,000  | 65,000  | 65,000  | 65,000  | 65,000  | 65,000  | 65,000  | 0.0%       | 0.0%       | -     |
| Kombo 38GB            | 30            |               |        |        |        |        |        | 85,000  | 85,000  | 85,000  | 85,000  | 85,000  | 85,000  | 85,000  | 85,000  | 85,000  | 0.0%       | 0.0%       | -     |
| Home 17GB             | 30            |               |        |        |        |        |        | 75,000  | 75,000  | 75,000  | 75,000  | 75,000  | 75,000  | 75,000  | 75,000  | 75,000  | 0.0%       | 0.0%       | -     |
| Home 10GB             | 30            |               |        |        |        |        |        | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 0.0%       | 0.0%       | -     |
| Home 15GB             | 30            |               |        |        |        |        |        | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 23: Axis price changes

| Products                 | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|--------------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                          |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| OWSEM 2GB                | 30            |               |        |        |        |        |        | 40,900  | 40,900  | 40,900 | 40,900 | 40,900 | 40,900 | 40,900 | 40,900 | 40,900 | 0.0%       | 0.0%       | -     |
| OWSEM 3GB                | 30            |               |        |        |        |        |        | 50,900  | 50,900  | 50,900 | 50,900 | 50,900 | 50,900 | 50,900 | 50,900 | 50,900 | 0.0%       | 0.0%       | -     |
| OWSEM 5GB                | 30            |               |        |        |        |        |        | 60,900  | 60,900  | 60,900 | 60,900 | 60,900 | 60,900 | 60,900 | 60,900 | 60,900 | 0.0%       | 0.0%       | -     |
| OWSEM 8GB                | 30            |               |        |        |        |        |        | 76,400  | 76,400  | 76,400 | 76,400 | 76,400 | 76,400 | 76,400 | 76,400 | 76,400 | 0.0%       | 0.0%       | -     |
| OWSEM 15GB               | 30            |               |        |        |        |        |        | 94,700  | 96,700  | 96,700 | 96,700 | 96,700 | 96,700 | 96,700 | 96,700 | 96,700 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 3GB  | 30            |               |        |        |        |        |        | 39,900  | 39,900  | 31,500 | 31,500 | 31,500 | 31,500 | 31,500 | 31,500 | 31,500 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 8GB  | 30            |               |        |        |        |        |        | 82,900  | 82,900  | 63,800 | 63,800 | 63,800 | 63,800 | 63,800 | 63,800 | 63,800 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 12GB | 30            |               |        |        |        |        |        | 110,900 | 110,900 | 85,100 | 85,100 | 85,100 | 85,100 | 85,100 | 85,100 | 85,100 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 16GB | 60            |               |        |        |        |        |        | 139,900 | 139,900 | 97,969 | 97,969 | 97,969 | 97,969 | 97,969 | 97,969 | 97,969 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 2GB  | 7             |               |        |        |        |        |        | 16,200  | 16,200  | 13,700 | 13,700 | 13,700 | 13,700 | 13,700 | 16,200 | 16,200 | 0.0%       | 18.2%      | -     |
| BRONET Kuota 24 Jam 5GB  | 7             |               |        |        |        |        |        | 21,500  | 21,500  | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 2GB  | 3             |               |        |        |        |        |        | 9,500   | 9,500   | 9,500  | 9,500  | 9,500  | 9,500  | 9,500  | 9,500  | 9,500  | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 5GB  | 3             |               |        |        |        |        |        | 13,000  | 13,000  | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 1GB  | 1             |               |        |        |        |        |        | 5,200   | 5,200   | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 0.0%       | 0.0%       | -     |
| BRONET Kuota 24 Jam 3GB  | 1             |               |        |        |        |        |        | 9,100   | 9,100   | 9,100  | 9,100  | 9,100  | 9,100  | 9,100  | 9,100  | 9,100  | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 24: Smartfren price changes

| Products                 | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|--------------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                          |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23     | Mar-23     |       |
| Unlimited (Daily) 1GB    | 1             |               |        |        |        |        |        | 9,000   | 9,000   | 9,000   | 9,000   | 9,000   | 9,000   | 9,000   | 9,000      | 9,000      | 0.0%  |
| Unlimited (Daily) 7GB    | 7             |               |        |        |        |        |        | 22,500  | 22,500  | 22,500  | 22,500  | 22,500  | 25,000  | 25,000  | 25,000     | 25,000     | 0.0%  |
| Unlimited (Daily) 14GB   | 14            |               |        |        |        |        |        | 40,000  | 40,000  | 40,000  | 40,000  | 40,000  | 45,000  | 45,000  | 45,000     | 45,000     | 0.0%  |
| Unlimited (Nonstop) 2GB  | 10            |               |        |        |        |        |        | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 10,000     | 10,000     | 0.0%  |
| Unlimited (Nonstop) 3GB  | 14            |               |        |        |        |        |        | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 15,000     | 15,000     | 0.0%  |
| Unlimited (Nonstop) 12GB | 30            |               |        |        |        |        |        | 45,000  | 45,000  | 45,000  | 50,000  | 45,000  | 50,000  | 50,000  | 50,000     | 50,000     | 0.0%  |
| Unlimited (Nonstop) 45GB | 30            |               |        |        |        |        |        | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000    | 100,000    | 0.0%  |
| Internet Volume 0.5GB    | 3             |               |        |        |        |        |        | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000      | 5,000      | 0.0%  |
| Internet Volume 1.25GB   | 7             |               |        |        |        |        |        | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  | 10,000     | 10,000     | 0.0%  |
| Internet Volume 2GB      | 30            |               |        |        |        |        |        | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 15,000  | 15,000     | 15,000     | 0.0%  |
| Internet Volume 3GB      | 7             |               |        |        |        |        |        | 12,800  | 12,800  | 12,800  | 12,800  | 12,800  | 12,800  | 12,800  | 12,800     | 12,800     | 0.0%  |
| Internet Volume 6GB      | 30            |               |        |        |        |        |        | 40,000  | 40,000  | 40,000  | 40,000  | 40,000  | 40,000  | 40,000  | 40,000     | 40,000     | 0.0%  |
| Internet Volume 10GB     | 30            |               |        |        |        |        |        | 60,000  | 60,000  | 60,000  | 60,000  | 60,000  | 60,000  | 60,000  | 60,000     | 60,000     | 0.0%  |
| Internet Volume 20GB     | 30            |               |        |        |        |        |        | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000    | 100,000    | 0.0%  |
| Data (Pure) 1GB          | 1             |               |        |        |        |        |        | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   | 5,000      | 5,000      | 0.0%  |
| Data (Pure) 1GB          | 7             |               |        |        |        |        |        | 8,000   | 8,000   | 8,000   | 8,000   | 8,000   | 8,000   | 8,000   | 8,000      | 8,000      | 0.0%  |

Source: Company, Indo Premier

Fig. 25: e-SIM cards price changes

| Products                        | Period (days) | Price (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|---------------------------------|---------------|---------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                                 |               | Jan-22        | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| by.U                            |               |               |        |        |        |        |        |         |         |         |         |         |         |         |         |         |            |            |       |
| Yang Bikin Nempel               | 14            |               |        |        |        |        |        | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 0.0%       | 0.0%       | -     |
| Yang TIGA Giga Seminggu         | 7             |               |        |        |        |        |        | 17,099  | 17,099  | 17,099  | 17,099  | 17,099  | 17,099  | 17,099  | 17,099  | 17,099  | 0.0%       | 0.0%       | -     |
| Yang Bikin Cuan Tiap Hari       | 14            |               |        |        |        |        |        | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 20,199  | 0.0%       | 0.0%       | -     |
| Yang Bikin Deket                | 1             |               |        |        |        |        |        | 15,099  | 15,099  | 15,099  | 15,099  | 15,099  | 15,099  | 15,099  | 15,099  | 15,099  | 0.0%       | 0.0%       | -     |
| Yang Bikin Kumat                | 10            |               |        |        |        |        |        | 25,199  | 25,199  | 25,199  | 25,199  | 25,199  | 25,199  | 25,199  | 25,199  | 25,199  | 0.0%       | 0.0%       | -     |
| Yang Bikin Nagih                | 30            |               |        |        |        |        |        | 55,499  | 55,499  | 55,499  | 55,499  | 55,499  | 55,499  | 55,499  | 55,499  | 55,499  | 0.0%       | 0.0%       | -     |
| Yang Bikin DUAbest              | 30            |               |        |        |        |        |        | 80,799  | 80,799  | 80,799  | 80,799  | 80,799  | 80,799  | 80,799  | 80,799  | 80,799  | 0.0%       | 0.0%       | -     |
| Yang Bikin Anti Cemas           | 30            |               |        |        |        |        |        | 105,999 | 105,999 | 105,999 | 105,999 | 105,999 | 105,999 | 105,999 | 105,999 | 105,999 | 0.0%       | 0.0%       | -     |
| Yang Dicap Dua Jempol           | 30            |               |        |        |        |        |        | 126,199 | 126,199 | 126,199 | 126,199 | 126,199 | 126,199 | 126,199 | 126,199 | 126,199 | 0.0%       | 0.0%       | -     |
| Yang Dicap Tiga Jempol          | 30            |               |        |        |        |        |        | 156,499 | 156,499 | 156,499 | 156,499 | 156,499 | 156,499 | 156,499 | 156,499 | 156,499 | 0.0%       | 0.0%       | -     |
| Live.On                         |               |               |        |        |        |        |        |         |         |         |         |         |         |         |         |         |            |            |       |
| Power Mini                      | 10            |               |        |        |        |        |        | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 16,000  | 0.0%       | 0.0%       | -     |
| Power Click                     | 10            |               |        |        |        |        |        | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 0.0%       | 0.0%       | -     |
| Power Start                     | 7             |               |        |        |        |        |        | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 25,000  | 0.0%       | 0.0%       | -     |
| Power Go                        | 30            |               |        |        |        |        |        | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 50,000  | 0.0%       | 0.0%       | -     |
| Power On                        | 30            |               |        |        |        |        |        | 59,000  | 59,000  | 59,000  | 59,000  | 65,000  | 65,000  | 65,000  | 65,000  | 65,000  | 0.0%       | 0.0%       | -     |
| Power Full                      | 30            |               |        |        |        |        |        | 114,000 | 114,000 | 114,000 | 125,000 | 125,000 | 125,000 | 125,000 | 114,000 | 114,000 | 0.0%       | -8.8%      | -     |
| Power Full (with monthly bonus) | 30            |               |        |        |        |        |        | 105,000 | 105,000 | 105,000 | 125,000 | 125,000 | 125,000 | 125,000 | 110,000 | 110,000 | 0.0%       | -12.0%     | -     |
| Power Blast                     | 30            |               |        |        |        |        |        | 135,000 | 135,000 | 135,000 | 135,000 | 135,000 | 140,000 | 140,000 | 140,000 | 140,000 | 0.0%       | 0.0%       | -     |
| Power Max                       | 30            |               |        |        |        |        |        | 150,000 | 150,000 | 150,000 | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 26: Indihome packages

| Products                                 | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                                                                     |                   | Notes                     |
|------------------------------------------|----------------------------------|-----------------------|-------------------------|-------------|---------------------------------------------------------------------------|-------------------|---------------------------|
|                                          |                                  |                       |                         |             | TV Channels/OTT/Quota                                                     | Landline          |                           |
| 1P Package (Internet only)               | 280,000                          | 30                    | 9,333                   |             | Disney+                                                                   |                   |                           |
|                                          | 295,000                          | 30                    | 9,833                   |             |                                                                           |                   |                           |
|                                          | 310,000                          | 40                    | 7,750                   |             |                                                                           |                   |                           |
| 2P Package (Internet + TV)               | 370,000                          | 30                    | 12,333                  | 83 channels | Free access to IndiHomeTV                                                 |                   |                           |
|                                          | 340,000                          | 30                    | 11,333                  | 83 channels | Free access to IndiHomeTV, Disney+                                        |                   |                           |
|                                          | 455,000                          | 30                    | 15,167                  | 83 channels | Free access to IndiHome TV, Catchplay+, Vidio, Disney+, WeTV              |                   |                           |
|                                          | 485,000                          | 40                    | 12,125                  | 83 channels | Free access to IndiHome TV, Catchplay+, Vidio, Disney+, WeTV              |                   |                           |
|                                          | 505,000                          | 50                    | 10,100                  | 83 channels | Free access to IndiHomeTV, Catchplay+, Vidio, Diney+, WeTV                |                   |                           |
| 2P Package Gamer (Internet + TV)         | 399,000                          | 30                    | 13,300                  | 30 channels | Access to GameQoo                                                         |                   | Installation fee discount |
| 2P Package (Internet + Phone)            | 300,000                          | 30                    | 10,000                  |             | Disney+                                                                   | 100mins home call |                           |
|                                          | 295,000                          | 40                    | 7,375                   |             |                                                                           |                   |                           |
|                                          | 330,000                          | 40                    | 8,250                   |             | Disney+                                                                   | 100mins home call |                           |
|                                          | 360,000                          | 50                    | 7,200                   |             | Disney+                                                                   | 100mins home call |                           |
| 2P Package Gamer (Internet + Phone)      | 375,000                          | 30                    | 12,500                  |             | Access to GameQoo                                                         | 100mins home call |                           |
|                                          | 545,000                          | 50                    | 10,900                  |             | Free access to IndiHome TV, Dinesy+, GameQoo, Pijar belajar, Langit Musik | 100mins home call | Installation fee discount |
|                                          | 895,000                          | 100                   | 8,950                   |             | Free access to IndiHome TV, Dinesy+, GameQoo, Pijar belajar, Langit Musik | 100mins home call |                           |
| 3P Package (Internet + TV + Phone)       | 360,000                          | 30                    | 12,000                  | 83 channels | Free access to IndihomeTV, Disney+                                        | 100mins home call |                           |
|                                          | 390,000                          | 30                    | 13,000                  | 83 channels | Free access to IndihomeTV                                                 | 100mins home call |                           |
|                                          | 475,000                          | 30                    | 15,833                  | 83 channels | Free access to IndiHome TV, Catchplay+, Vidio, Disney+, WeTV              | 100mins home call |                           |
|                                          | 495,000                          | 40                    | 12,375                  | 83 channels | Free access to IndiHome TV, Catchplay+, Vidio, Disney+, WeTV              | 100mins home call |                           |
|                                          | 515,000                          | 50                    | 10,300                  | 83 channels | Free access to IndiHome TV, Catchplay+, Vidio, Disney+, WeTV              | 100mins home call |                           |
| 3P Package Gamer (Internet + TV + Phone) | 615,000                          | 50                    | 12,300                  | 83 channels | Access to GameQoo, IndiHomeTV, Disney+, Pijar belajar, Langit Musik       | 100mins home call | Installation fee discount |
|                                          | 965,000                          | 100                   | 9,650                   | 83 channels | Access to GameQoo, IndiHomeTV, Disney+, Pijar belajar, Langit Musik       | 100mins home call |                           |

Source: Company, Indo Premier

Fig. 27: MyRepublic packages

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| Products     | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                 |          | Notes                 |
|--------------|----------------------------------|-----------------------|-------------------------|-------------|-----------------------|----------|-----------------------|
|              |                                  |                       |                         |             | TV Channels/OTT/Quota | Landline |                       |
| Value        | 309,000                          | 30                    | 10,300                  |             |                       |          |                       |
| Fast         | 409,000                          | 50                    | 8,180                   |             |                       |          |                       |
| Nova         | 639,000                          | 100                   | 6,390                   |             |                       |          | Including Router Pro  |
| MyGamer      | 749,000                          | 250                   | 2,996                   |             |                       |          | Including Router Pro  |
| Value + TV   | 389,000                          | 30                    | 12,967                  | 74 channels | Vidio Platinum        |          |                       |
| Fast + TV    | 509,000                          | 50                    | 10,180                  | 77 channels | Vidio Platinum        |          |                       |
| Nova + TV    | 739,000                          | 100                   | 7,390                   | 77 channels | Vidio Platinum        |          | Free exclusive router |
| MyGamer + TV | 829,000                          | 250                   | 3,316                   | 77 channels | Vidio Platinum        |          | Free exclusive router |

Source: Company, Indo Premier

Fig. 28: First Media packages

| Products         | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels                         | Combo                                                                                              |          | Notes                                                      |
|------------------|----------------------------------|-----------------------|-------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------|----------|------------------------------------------------------------|
|                  |                                  |                       |                         |                                     | TV Channels/OTT/Quota                                                                              | Landline |                                                            |
| Stream - Value   | 275,000                          | 30                    | 9,167                   |                                     | Access to FirstMediaX, HBO GO, 12-months First+ Cloud 20GB service                                 |          | Cashback Rp15k/month for 12 months, Free installation fee  |
| Stream - Pro     | 525,000                          | 150                   | 3,500                   |                                     | Access to FirstMediaX, HBO GO, CinemaWorld On Demand, Viu, 12-months First+ Cloud 20GB service     |          | Cashback Rp25k/month for 12 months, Free installation fee  |
| Stream - Premium | 695,000                          | 250                   | 2,780                   |                                     | Access to FirstMediaX, HBO GO, CinemaWorld On Demand, Viu, 12-months First+ Cloud 20GB service     |          | Cashback Rp35k/month for 12 months, Free installation fee  |
| Joy - Value      | 340,000                          | 50                    | 6,800                   | 71 channels (52 SD, 19 HD)          | Access to FirstMediaX, First Sport Pack, 12-months First+ Cloud 20GB service                       |          | Cashback Rp15k/month for 12 months, Free installation fee  |
| Joy - Pro        | 415,000                          | 100                   | 4,150                   | 80 channels (58 SD, 22 HD)          | Access to FirstMediaX, First Sport Pack, 12-months First+ Cloud 20GB service                       |          | Cashback Rp25k/month for 12 months, Free installation fee  |
| Joy - Premium    | 665,000                          | 175                   | 3,800                   | 178 channels (94 SD, 83 HD, 1 4K)   | Access to FirstMediaX, Champion TV, Premier Sport, SPOTV, 12-months First+ Cloud 20GB service      |          | Cashback Rp35k/month for 12 months, Free installation fee  |
| Star - Value     | 975,000                          | 250                   | 3,900                   | 201 channels (104 SD, 96 HD, 1 4K)  | Access to FirstMediaX, Catchplay, Viu, HBO GO, Lionsgate Play, 12-months First+ Cloud 20GB service |          | Cashback Rp50k/month for 12 months, Free installation fee  |
| Star - Pro       | 1,798,500                        | 300                   | 5,995                   | 207 channels (106 SD, 97 HD, 4 4K)  | Access to FirstMediaX, Catchplay, Viu, HBO GO, Lionsgate Play, 12-months First+ Cloud 20GB service |          | Cashback Rp100k/month for 12 months, Free installation fee |
| Star - Premium   | 3,106,500                        | 500                   | 6,213                   | 224 channels (119 SD, 101 HD, 4 4K) | Access to FirstMediaX, Catchplay, Viu, HBO GO, Lionsgate Play, 12-months First+ Cloud 20GB service |          | Cashback Rp200k/month for 12 months, Free installation fee |

Source: Company, Indo Premier

Fig. 29: Biznet packages

|--|--|--|--|--|--|--|--|

| Products        | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels      | Combo                                                                            |          | Notes                                                                                                                                                           |
|-----------------|----------------------------------|-----------------------|-------------------------|------------------|----------------------------------------------------------------------------------|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                 |                                  |                       |                         |                  | TV Channels/OTT/Quota                                                            | Landline |                                                                                                                                                                 |
| Internet 0C     | 250,000                          | 30                    | 8,333                   |                  |                                                                                  |          | Only available in Java, Batam, Bali, and Bangka, except in Jakarta, Depok, Tangerang, Bekasi, Surabaya, Denpasar, and Badung, minimum contract for three months |
| Internet 1C     | 375,000                          | 100                   | 3,750                   |                  | Free Biznet Shopping Bag, Biznet Wifi <sup>1)</sup> , Biznet Video <sup>2)</sup> |          | Only available in Java, Batam, Bali, and Bangka                                                                                                                 |
| Internet 2C     | 575,000                          | 200                   | 2,875                   |                  |                                                                                  |          | Only available in Java, Batam, Bali, and Bangka                                                                                                                 |
| Home Gamers 3C  | 700,000                          | 250                   | 2,800                   |                  |                                                                                  |          | Only available in Java, Batam, Bali, and Bangka                                                                                                                 |
| Combo 1C        | 575,000                          | 100                   | 5,750                   | 56 channels IPTV |                                                                                  |          | Only available in Java, Bali, and Batam                                                                                                                         |
| Combo 2C        | 775,000                          | 200                   | 3,875                   | 56 channels IPTV |                                                                                  |          | Only available in Java, Bali, and Batam                                                                                                                         |
| Internet 0AS    | 250,000                          | 20                    | 12,500                  |                  |                                                                                  |          | Only available in Sumatera and Kalimantan, minimum contract for three months                                                                                    |
| Internet 1AS    | 350,000                          | 50                    | 7,000                   |                  | Free Biznet Shopping Bag, Biznet Wifi <sup>1)</sup> , Biznet Video <sup>2)</sup> |          | Only available in Sumatera and Kalimantan                                                                                                                       |
| Internet 2AS    | 550,000                          | 100                   | 5,500                   |                  |                                                                                  |          | Only available in Sumatera and Kalimantan                                                                                                                       |
| Home Gamers 3AS | 650,000                          | 125                   | 5,200                   |                  |                                                                                  |          | Only available in Sumatera and Kalimantan                                                                                                                       |
| Internet 1AW    | 330,000                          | 30                    | 11,000                  |                  |                                                                                  |          | Only available in Sulawesi                                                                                                                                      |
| Internet 2AW    | 530,000                          | 50                    | 10,600                  |                  | Free Biznet Shopping Bag, Biznet Wifi <sup>1)</sup> , Biznet Video <sup>2)</sup> |          | Only available in Sulawesi                                                                                                                                      |
| Gamers 3AW      | 630,000                          | 50                    | 12,600                  |                  |                                                                                  |          | Only available in Sulawesi                                                                                                                                      |
| Internet 1AN    | 450,000                          | 30                    | 15,000                  |                  |                                                                                  |          | Only available in Nusa Tenggara                                                                                                                                 |
| Internet 2AN    | 650,000                          | 50                    | 13,000                  |                  | Free Biznet Shopping Bag, Biznet Wifi <sup>1)</sup> , Biznet Video <sup>2)</sup> |          | Only available in Nusa Tenggara                                                                                                                                 |
| Gamers 3AN      | 800,000                          | 50                    | 16,000                  |                  |                                                                                  |          | Only available in Nusa Tenggara                                                                                                                                 |

Source: Company, Indo Premier

Notes:

- 1) Biznet Wifi: up to 100 Mbps
- 2) Biznet Video: video-on-demand (VOD) portal

Fig. 30: XL packages

| Products   | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                                                                    |          | Notes                                               |
|------------|----------------------------------|-----------------------|-------------------------|-------------|--------------------------------------------------------------------------|----------|-----------------------------------------------------|
|            |                                  |                       |                         |             | TV Channels/OTT/Quota                                                    | Landline |                                                     |
| Value      | 305,000                          | 30                    | 10,167                  |             | 15GB (2 SIM Cards), Vidio Platinum 12 months, Free SMS and calls on-net  |          | <b>March promo: Rp274k</b><br>Free installation fee |
| Smart      | 379,000                          | 50                    | 7,580                   |             | 25GB (2 SIM Cards), Vidio Platinum 12 months, Free SMS and calls on-net  |          | <b>March promo: Rp334k</b><br>Free installation fee |
| Family     | 469,000                          | 100                   | 4,690                   |             | 50GB (3 SIM Cards), Vidio Platinum 12 months, Free SMS and calls on-net  |          | <b>March promo: Rp409k</b><br>Free installation fee |
| Super User | 679,000                          | 300                   | 2,263                   |             | 100GB (4 SIM Cards), Vidio Platinum 12 months, Free SMS and calls on-net |          | <b>March promo: Rp599k</b><br>Free installation fee |
| Ultimate   | 1,099,000                        | 1,000                 | 1,099                   |             | 300GB (5 SIM Cards), Vidio Platinum 12 months, Free SMS and calls on-net |          | <b>March promo: Rp999k</b><br>Free installation fee |
| Value      | 159,000                          | 30                    | 5,300                   |             | 15GB (2 SIM Cards), Free SMS and calls on-net                            |          | <b>March promo: Rp129k</b><br>Free installation fee |
| Smart      | 244,000                          | 60                    | 4,067                   |             | 25GB (2 SIM Cards), Free SMS and calls on-net                            |          | <b>March promo: Rp199k</b><br>Free installation fee |
| Family     | 359,000                          | 120                   | 2,992                   |             | 50GB (3 SIM Cards), Free SMS and calls on-net                            |          | <b>March promo: Rp299k</b><br>Free installation fee |
| Super User | 479,000                          | 200                   | 2,395                   |             | 100GB (4 SIM Cards), Free SMS and calls on-net                           |          | <b>March promo: Rp399k</b><br>Free installation fee |
| Ultimate   | 579,000                          | 300                   | 1,930                   |             | 100GB (4 SIM Cards), Free SMS and calls on-net                           |          | <b>March promo: Rp499k</b><br>Free installation fee |
| Family     | 349,000                          | 100                   | 3,490                   |             | Free access Apps <sup>1)</sup>                                           |          | Free installation fee                               |
| Super User | 499,000                          | 300                   | 1,663                   |             | Free access Apps <sup>1)</sup>                                           |          |                                                     |
| Ultimate   | 999,000                          | 1,000                 | 999                     |             | Free access Apps <sup>1)</sup>                                           |          |                                                     |

Source: Company, Indo Premier

Note:

- 1) Free access Apps: Vidio, Catchplay+, Youtube, AirConsole, Kumparan, Nussa, facetofeet, erosnow, Google Play Games, Google Play Movies & TV, Google Play Music

Fig. 31: CBN packages

| Products            | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                                                            |          | Notes                       |
|---------------------|----------------------------------|-----------------------|-------------------------|-------------|------------------------------------------------------------------|----------|-----------------------------|
|                     |                                  |                       |                         |             | TV Channels/OTT/Quota                                            | Landline |                             |
| Fiber Broadband 20  | 299,000                          | 20                    | 14,950                  |             | Dens.TV+ Apps (FTA channel) on mobile devices & web              |          | Up to 40Mbps speed boost    |
| Fiber Broadband 50  | 399,000                          | 50                    | 7,980                   |             | Dens.TV+ Apps (FTA channel) on mobile devices & web              |          | Up to 100Mbps speed boost   |
| Fiber Broadband 100 | 799,000                          | 100                   | 7,990                   |             | Dens.TV+ Apps (FTA channel) on mobile devices & web, Dens.TV Box |          | Up to 200Mbps speed boost   |
| Fiber Broadband 300 | 1,399,000                        | 300                   | 4,663                   |             | Dens.TV+ Apps (FTA channel) on mobile devices & web, Dens.TV Box |          | Up to 300Mbps speed boost   |
| Fiber Broadband 1G  | NA                               | 1,000                 | NA                      |             | Dens.TV+ Apps (FTA channel) on mobile devices & web, Dens.TV Box |          | Up to 1,000Mbps speed boost |

Source: Company, Indo Premier

Fig. 32: MNC Play packages

| Products                                  | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                                                       |          | Notes |
|-------------------------------------------|----------------------------------|-----------------------|-------------------------|-------------|-------------------------------------------------------------|----------|-------|
|                                           |                                  |                       |                         |             | TV Channels/OTT/Quota                                       | Landline |       |
| Residential Internet and Interactive IPTV | 339,000                          | 30                    | 11,300                  | 72 channels | Free Vision+ Premium Video on Demand, Including Android STB |          |       |
|                                           | 459,000                          | 50                    | 9,180                   | 72 channels | Free Vision+ Premium Video on Demand, Including Android STB |          |       |
|                                           | 629,000                          | 70                    | 8,986                   | 72 channels | Free Vision+ Premium Video on Demand, Including Android STB |          |       |
|                                           | 709,000                          | 100                   | 7,090                   | 72 channels | Free Vision+ Premium Video on Demand, Including Android STB |          |       |
| Residential Internet for Online Game      | 539,000                          | 50                    | 10,780                  |             | Free game items (Mobile Legends, Free Fire, PUBG Mobile)    |          |       |
|                                           | 799,000                          | 100                   | 7,990                   |             | Free game items (Mobile Legends, Free Fire, PUBG Mobile)    |          |       |

Source: Company, Indo Premier

Fig. 33: Oxygen packages

| Products   | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                                                                                                                                                 |          | Notes                   |
|------------|----------------------------------|-----------------------|-------------------------|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------------------|
|            |                                  |                       |                         |             | TV Channels/OTT/Quota                                                                                                                                 | Landline |                         |
| Stream 25  | 306,000                          | 25                    | 12,240                  |             | Unlimited Smartfren quota for 3-4 gadgets, Free modem for WiFi                                                                                        |          | Free installation fee   |
| Stream 50  | 414,000                          | 50                    | 8,280                   |             | Unlimited Smartfren quota for 5 gadgets, Free modem for WiFi                                                                                          |          | Free installation fee   |
| Stream 100 | 576,000                          | 100                   | 5,760                   |             | Unlimited Smartfren quota for 10 gadgets, Free modem for WiFi                                                                                         |          | Free installation fee   |
| Zoom 25    | 324,000                          | 25                    | 12,960                  | 86 channels | Unlimited Smartfren quota for 3-4 gadgets, Free modem for WiFi                                                                                        |          | Free installation fee   |
| Zoom 50    | 432,000                          | 50                    | 8,640                   | 86 channels | Unlimited Smartfren quota for 5 gadgets, Free modem for WiFi                                                                                          |          | Free installation fee   |
| Zoom 100   | 595,000                          | 100                   | 5,950                   | 86 channels | Unlimited Smartfren quota for 10 gadgets, Free modem for WiFi                                                                                         |          | Free installation fee   |
| Power 25   | 378,000                          | 25                    | 15,120                  | 90 channels | Unlimited Smartfren quota for 3-4 gadgets, Free modem for WiFi, Free TransVision basic package XStream                                                |          |                         |
| Power 50   | 486,000                          | 50                    | 9,720                   | 90 channels | Unlimited Smartfren quota for 5 gadgets, Free modem for WiFi, Free TransVision basic package Xstream                                                  |          |                         |
| Power 100  | 648,000                          | 100                   | 6,480                   | 90 channels | Unlimited Smartfren quota for 10 gadgets, Free modem for WiFi, Free TransVision basic package Xstream                                                 |          |                         |
| Squad 25   | 378,000                          | 25                    | 15,120                  | 83 channels | 6GB Smartfren quota, Unlimited Smartfren night quota, 1,000+ Video on Demand, Free calls on-net (Only available in Jadetabek area)                    |          | Free Premium STB rental |
| Squad 50   | 486,000                          | 50                    | 9,720                   | 83 channels | 10GB Smartfren quota + 4GB extra quota, Unlimited Smartfren night quota, 1,000+ Video on Demand, Free calls on-net (Only available in Jadetabek area) |          | Free Premium STB rental |
| Squad 100  | 648,000                          | 100                   | 6,480                   | 83 channels | 18GB Smartfren quota + 8GB extra quota, Unlimited Smartfren night quota, 1,000+ Video on Demand, Free calls on-net (Only available in Jadetabek area) |          | Free Premium STB rental |

Source: Company, Indo Premier

Fig. 34: ICON+ packages

| Products    | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                 |          | Notes                                                        |
|-------------|----------------------------------|-----------------------|-------------------------|-------------|-----------------------|----------|--------------------------------------------------------------|
|             |                                  |                       |                         |             | TV Channels/OTT/Quota | Landline |                                                              |
| Iconnet 10  | 185,000                          | 10                    | 18,500                  |             |                       |          |                                                              |
| Iconnet 20  | 207,000                          | 20                    | 10,350                  |             |                       |          |                                                              |
| Iconnet 50  | 297,000                          | 50                    | 5,940                   |             |                       |          | Only available in Greater Jakarta, free installation         |
| Iconnet 100 | 427,000                          | 100                   | 4,270                   |             |                       |          |                                                              |
| Iconnet 10  | 188,000                          | 10                    | 18,800                  |             |                       |          |                                                              |
| Iconnet 20  | 212,000                          | 20                    | 10,600                  |             |                       |          |                                                              |
| Iconnet 50  | 336,000                          | 50                    | 6,720                   |             |                       |          | Only available in Java and Bali, free installation           |
| Iconnet 100 | 563,000                          | 100                   | 5,630                   |             |                       |          |                                                              |
| Iconnet 10  | 193,000                          | 10                    | 19,300                  |             |                       |          |                                                              |
| Iconnet 20  | 250,000                          | 20                    | 12,500                  |             |                       |          |                                                              |
| Iconnet 50  | 395,000                          | 50                    | 7,900                   |             |                       |          | Only available in Sumatera and Kalimantan, free installation |
| Iconnet 100 | 635,000                          | 100                   | 6,350                   |             |                       |          |                                                              |
| Iconnet 10  | 196,000                          | 10                    | 19,600                  |             |                       |          |                                                              |
| Iconnet 20  | 287,000                          | 20                    | 14,350                  |             |                       |          |                                                              |
| Iconnet 50  | 414,000                          | 50                    | 8,280                   |             |                       |          | Only available in Eastern Indonesia, free installation       |
| Iconnet 100 | 679,000                          | 100                   | 6,790                   |             |                       |          |                                                              |

Source: Company, Indo Premier

Fig. 35: Bali Fiber packages

| Products                         | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels                   | Combo                 |          | Notes                                               |
|----------------------------------|----------------------------------|-----------------------|-------------------------|-------------------------------|-----------------------|----------|-----------------------------------------------------|
|                                  |                                  |                       |                         |                               | TV Channels/OTT/Quota | Landline |                                                     |
| Benoa - Basic                    | 199,000                          | 15                    | 13,267                  | 31 channels Basic TV channels |                       |          | Basic TV Channels only available in certain regions |
| Ubud - Basic                     | 279,000                          | 30                    | 9,300                   | 31 channels Basic TV channels |                       |          | Basic TV Channels only available in certain regions |
| Legian - Basic                   | 379,000                          | 60                    | 6,317                   | 31 channels Basic TV channels |                       |          | Basic TV Channels only available in certain regions |
| Kintamani - Basic                | 479,000                          | 120                   | 3,992                   | 31 channels Basic TV channels |                       |          | Basic TV Channels only available in certain regions |
| Benoa Combo Vaganza Platinum     | 329,000                          | 15                    | 21,933                  | 103 channels (64 SD, 39 HD)   |                       |          |                                                     |
| Ubud Combo Vaganza Platinum      | 409,000                          | 30                    | 13,633                  | 103 channels (64 SD, 39 HD)   |                       |          |                                                     |
| Legian Combo Vaganza Platinum    | 509,000                          | 60                    | 8,483                   | 103 channels (64 SD, 39 HD)   |                       |          |                                                     |
| Kintamani Combo Vaganza Platinum | 609,000                          | 120                   | 5,075                   | 103 channels (64 SD, 39 HD)   |                       |          |                                                     |
| Ubud Combo Xstream               | 379,000                          | 30                    | 12,633                  | 97 channels                   |                       |          |                                                     |
| Legian Combo Xstream             | 479,000                          | 60                    | 7,983                   | 97 channels                   |                       |          |                                                     |
| Kintamani Combo Xstream          | 579,000                          | 120                   | 4,825                   | 97 channels                   |                       |          |                                                     |

Source: Company, Indo Premier

Fig. 36: Indosat Hifi packages

| Products | Monthly Subscription Fee (in Rp) | Speed Limit (in Mbps) | Price/Mbps (in Rp/Mbps) | TV Channels | Combo                 |          | Notes                            |
|----------|----------------------------------|-----------------------|-------------------------|-------------|-----------------------|----------|----------------------------------|
|          |                                  |                       |                         |             | TV Channels/OTT/Quota | Landline |                                  |
| HiFi     | 245,000                          | 30                    | 8,167                   |             |                       |          | Free installation fee and router |
|          | 275,000                          | 50                    | 5,500                   |             |                       |          |                                  |
|          | 345,000                          | 100                   | 3,450                   |             |                       |          |                                  |
|          | 555,000                          | 300                   | 1,850                   |             |                       |          |                                  |
|          | 655,000                          | 500                   | 1,310                   |             |                       |          |                                  |

Source: Company, Indo Premier

Fig. 37: Indihome Price/Mbps

| Products                                   | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|--------------------------------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                                            | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| 1P Package (Internet only) 1               |                         |        |        |        |        |        | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 9,333  | 9,333  | 9,333  | 9,333  | 0.0%       | 0.0%       | -     |
| 1P Package (Internet only) 2               |                         |        |        |        |        |        |        |        |        |        |        | 9,833  | 9,833  | 9,833  | 9,833  | 0.0%       | 0.0%       | -     |
| 1P Package (Internet only) 3               |                         |        |        |        |        |        |        |        |        |        |        | 7,750  | 7,750  | 7,750  | 7,750  | 0.0%       | 0.0%       | -     |
| 2P Package (Internet + TV) 1               |                         |        |        |        |        |        | 12,333 | 12,333 | 12,333 | 12,333 | 12,333 | 12,333 | 12,333 | 12,333 | 12,333 | 0.0%       | 0.0%       | -     |
| 2P Package (Internet + TV) 2               |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 11,333 | N/A        | N/A        | -     |
| 2P Package (Internet + TV) 3               |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 15,167 | N/A        | N/A        | -     |
| 2P Package (Internet + TV) 4               |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 12,125 | N/A        | N/A        | -     |
| 2P Package (Internet + TV) 5               |                         |        |        |        |        |        | 11,900 | 11,900 | 11,900 | 11,900 | 11,900 | 11,900 | 11,900 | 11,900 | 10,100 | -15.1%     | -15.1%     | -     |
| 2P Package Gamer (Internet + TV)           |                         |        |        |        |        |        | 13,300 | 13,300 | 13,300 | 13,300 | 13,300 | 13,300 | 13,300 | 13,300 | 13,300 | 0.0%       | 0.0%       | -     |
| 2P Package (Internet + Phone) 1            |                         |        |        |        |        |        | 10,500 | 10,500 | 10,500 | 10,500 | 10,500 | 10,500 | 10,500 | 10,500 | 10,000 | -4.8%      | -4.8%      | -     |
| 2P Package (Internet + Phone) 2            |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 7,375  | N/A        | N/A        | -     |
| 2P Package (Internet + Phone) 3            |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 8,250  | N/A        | N/A        | -     |
| 2P Package (Internet + Phone) 4            |                         |        |        |        |        |        |        |        |        |        |        | 7,500  | 7,500  | 7,500  | 7,200  | -4.0%      | -4.0%      | -     |
| 2P Package Gamer (Internet + Phone) 1      |                         |        |        |        |        |        | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 0.0%       | 0.0%       | -     |
| 2P Package Gamer (Internet + Phone) 2      |                         |        |        |        |        |        | 10,900 | 10,900 | 10,900 | 10,900 | 10,900 | 10,900 | 10,900 | 10,900 | 10,900 | 0.0%       | 0.0%       | -     |
| 2P Package Gamer (Internet + Phone) 3      |                         |        |        |        |        |        | 8,950  | 8,950  | 8,950  | 8,950  | 8,950  | 8,950  | 8,950  | 8,950  | 8,950  | 0.0%       | 0.0%       | -     |
| 3P Package (Internet + TV + Phone) 1       |                         |        |        |        |        |        | 12,833 | 12,833 | 12,833 | 12,833 | 12,833 | 12,833 | 12,833 | 12,833 | 12,000 | -6.5%      | -6.5%      | -     |
| 3P Package (Internet + TV + Phone) 2       |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 13,000 | N/A        | N/A        | -     |
| 3P Package (Internet + TV + Phone) 3       |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 15,833 | N/A        | N/A        | -     |
| 3P Package (Internet + TV + Phone) 4       |                         |        |        |        |        |        |        |        |        |        |        |        |        |        | 12,375 | N/A        | N/A        | -     |
| 3P Package (Internet + TV + Phone) 5       |                         |        |        |        |        |        | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 10,300 | -16.3%     | -16.3%     | -     |
| 3P Package Gamer (Internet + TV + Phone) 1 |                         |        |        |        |        |        | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 12,300 | 0.0%       | 0.0%       | -     |
| 3P Package Gamer (Internet + TV + Phone) 2 |                         |        |        |        |        |        | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 38: MyRepublic Price/Mbps

| Products     | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|--------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|              | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Value        |                         |        |        |        |        |        | 11,433 | 11,433 | 11,433 | 11,433 | 10,300 | 10,300 | 10,300 | 10,300 | 10,300 | 0.0%       | 0.0%       | -     |
| Fast         |                         |        |        |        |        |        | 9,080  | 9,080  | 9,080  | 9,080  | 8,180  | 8,180  | 8,180  | 8,180  | 8,180  | 0.0%       | 0.0%       | -     |
| Nova         |                         |        |        |        |        |        | 7,100  | 7,100  | 7,100  | 7,100  | 6,390  | 6,390  | 6,390  | 6,390  | 6,390  | 0.0%       | 0.0%       | -     |
| MyGamer      |                         |        |        |        |        |        | 3,328  | 3,328  | 3,328  | 3,328  | 2,996  | 2,996  | 2,996  | 2,996  | 2,996  | 0.0%       | 0.0%       | -     |
| Value + TV   |                         |        |        |        |        |        | 14,400 | 14,400 | 14,400 | 14,400 | 12,967 | 12,967 | 12,967 | 12,967 | 12,967 | 0.0%       | 0.0%       | -     |
| Fast + TV    |                         |        |        |        |        |        | 11,300 | 11,300 | 11,300 | 11,300 | 10,180 | 10,180 | 10,180 | 10,180 | 10,180 | 0.0%       | 0.0%       | -     |
| Nova + TV    |                         |        |        |        |        |        | 8,210  | 8,210  | 8,210  | 8,210  | 7,390  | 7,390  | 7,390  | 7,390  | 7,390  | 0.0%       | 0.0%       | -     |
| MyGamer + TV |                         |        |        |        |        |        |        |        |        |        | 3,316  | 3,316  | 3,316  | 3,316  | 3,316  | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 39: First Media Price/Mbps

| Products         | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                  | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Stream - Value   |                         |        |        |        |        |        |        |        |        |        |        |        | 9,167  | 9,167  | 9,167  | 0.0%       | 0.0%       | -     |
| Stream - Pro     |                         |        |        |        |        |        |        |        |        |        |        |        | 3,500  | 3,500  | 3,500  | 0.0%       | 0.0%       | -     |
| Stream - Premium |                         |        |        |        |        |        |        |        |        |        |        |        | 2,780  | 2,780  | 2,780  | 0.0%       | 0.0%       | -     |
| Joy - Value      |                         |        |        |        |        |        |        |        |        |        |        |        | 6,800  | 6,800  | 6,800  | 0.0%       | 0.0%       | -     |
| Joy - Pro        |                         |        |        |        |        |        |        |        |        |        |        |        | 4,150  | 4,150  | 4,150  | 0.0%       | 0.0%       | -     |
| Joy - Premium    |                         |        |        |        |        |        |        |        |        |        |        |        | 3,800  | 3,800  | 3,800  | 0.0%       | 0.0%       | -     |
| Star - Value     |                         |        |        |        |        |        |        |        |        |        |        |        | 3,900  | 3,900  | 3,900  | 0.0%       | 0.0%       | -     |
| Star - Pro       |                         |        |        |        |        |        |        |        |        |        |        |        | 5,995  | 5,995  | 5,995  | 0.0%       | 0.0%       | -     |
| Star - Premium   |                         |        |        |        |        |        |        |        |        |        |        |        | 6,213  | 6,213  | 6,213  | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 40: Biznet Price/Mbps

| Products        | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|-----------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                 | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Internet 0C     |                         |        |        |        |        |        | 8,333  | 8,333  | 8,333  | 8,333  | 8,333  | 8,333  | 8,333  | 8,333  | 8,333  | 0.0%       | 0%         | -     |
| Internet 1C     |                         |        |        |        |        |        | 4,412  | 3,750  | 3,750  | 3,750  | 3,750  | 3,750  | 3,750  | 3,750  | 3,750  | 0.0%       | 0%         | -     |
| Internet 2C     |                         |        |        |        |        |        | 3,286  | 2,875  | 2,875  | 2,875  | 2,875  | 2,875  | 2,875  | 2,875  | 2,875  | 0.0%       | 0%         | -     |
| Home Gamers 3C  |                         |        |        |        |        |        | 4,000  | 2,800  | 2,800  | 2,800  | 2,800  | 2,800  | 2,800  | 2,800  | 2,800  | 0.0%       | 0%         | -     |
| Combo 1C        |                         |        |        |        |        |        | 6,765  | 5,750  | 5,750  | 5,750  | 5,750  | 5,750  | 5,750  | 5,750  | 5,750  | 0.0%       | 0%         | -     |
| Combo 2C        |                         |        |        |        |        |        | 4,429  | 3,875  | 3,875  | 3,875  | 3,875  | 3,875  | 3,875  | 3,875  | 3,875  | 0.0%       | 0%         | -     |
| Internet 0AS    |                         |        |        |        |        |        | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 12,500 | 0.0%       | 0%         | -     |
| Internet 1AS    |                         |        |        |        |        |        | 7,000  | 7,000  | 7,000  | 7,000  | 7,000  | 7,000  | 7,000  | 7,000  | 7,000  | 0.0%       | 0%         | -     |
| Internet 2AS    |                         |        |        |        |        |        | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 0.0%       | 0%         | -     |
| Home Gamers 3AS |                         |        |        |        |        |        | 6,500  | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 5,200  | 0.0%       | 0%         | -     |
| Internet 1AW    |                         |        |        |        |        |        | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 0.0%       | 0%         | -     |
| Internet 2AW    |                         |        |        |        |        |        | 10,600 | 10,600 | 10,600 | 10,600 | 10,600 | 10,600 | 10,600 | 10,600 | 10,600 | 0.0%       | 0%         | -     |
| Gamers 3AW      |                         |        |        |        |        |        | 12,600 | 12,600 | 12,600 | 12,600 | 12,600 | 12,600 | 12,600 | 12,600 | 12,600 | 0.0%       | 0%         | -     |
| Internet 1AN    |                         |        |        |        |        |        | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 0.0%       | 0%         | -     |
| Internet 2AN    |                         |        |        |        |        |        | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 0.0%       | 0%         | -     |
| Gamers 3AN      |                         |        |        |        |        |        | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 41: XL Price/Mbps

| Products                 | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|--------------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                          | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| XL Satu Fiber Value      |                         |        |        |        |        |        | 10,167 | 11,285 | 11,285 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 0.0%       | 0%         | -     |
| XL Satu Fiber Smart      |                         |        |        |        |        |        | 7,580  | 8,414  | 8,414  | 7,580  | 7,580  | 7,580  | 7,580  | 7,580  | 7,580  | 0.0%       | 0%         | -     |
| XL Satu Fiber Family     |                         |        |        |        |        |        | 4,690  | 5,206  | 5,206  | 4,690  | 4,690  | 4,690  | 4,690  | 4,690  | 4,690  | 0.0%       | 0%         | -     |
| XL Satu Fiber Super User |                         |        |        |        |        |        | 2,263  | 2,512  | 2,512  | 2,263  | 2,263  | 2,263  | 2,263  | 2,263  | 2,263  | 0.0%       | 0%         | -     |
| XL Satu Fiber Ultimate   |                         |        |        |        |        |        | 1,099  | 1,220  | 1,220  | 1,099  | 1,099  | 1,099  | 1,099  | 1,099  | 1,099  | 0.0%       | 0%         | -     |
| XL Satu Lite Value       |                         |        |        |        |        |        | 5,300  | 5,300  | 5,300  | 5,300  | 5,300  | 5,300  | 5,300  | 5,300  | 5,300  | 0.0%       | 0%         | -     |
| XL Satu Lite Smart       |                         |        |        |        |        |        | 4,067  | 4,067  | 4,067  | 4,067  | 4,067  | 4,067  | 4,067  | 4,067  | 4,067  | 0.0%       | 0%         | -     |
| XL Satu Lite Family      |                         |        |        |        |        |        | 2,992  | 2,992  | 2,992  | 2,992  | 2,992  | 2,992  | 2,992  | 2,992  | 2,992  | 0.0%       | 0%         | -     |
| XL Satu Lite Super User  |                         |        |        |        |        |        | 2,395  | 2,395  | 2,395  | 2,395  | 2,395  | 2,395  | 2,395  | 2,395  | 2,395  | 0.0%       | 0%         | -     |
| XL Satu Lite Ultimate    |                         |        |        |        |        |        | 1,809  | 1,930  | 1,930  | 1,809  | 1,809  | 1,809  | 1,809  | 1,809  | 1,809  | 0.0%       | 0%         | -     |
| XL Home Fiber Family     |                         |        |        |        |        |        | 3,490  | 3,490  | 3,490  | 3,490  | 3,490  | 3,490  | 3,490  | 3,490  | 3,490  | 0.0%       | 0%         | -     |
| XL Home Fiber Super User |                         |        |        |        |        |        | 1,663  | 1,663  | 1,663  | 1,663  | 1,663  | 1,663  | 1,663  | 1,663  | 1,663  | 0.0%       | 0%         | -     |
| XL Home Fiber Ultimate   |                         |        |        |        |        |        | 999    | 999    | 999    | 999    | 999    | 999    | 999    | 999    | 999    | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 42: CBN Price/Mbps

| Products            | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|---------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                     | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Fiber Broadband 20  |                         |        |        |        |        |        | 14,950 | 14,950 | 14,950 | 14,950 | 14,950 | 14,950 | 14,950 | 14,950 | 14,950 | 0.0%       | 0%         | -     |
| Fiber Broadband 50  |                         |        |        |        |        |        | 7,980  | 7,980  | 7,980  | 7,980  | 7,980  | 7,980  | 7,980  | 7,980  | 7,980  | 0.0%       | 0%         | -     |
| Fiber Broadband 100 |                         |        |        |        |        |        | 7,990  | 7,990  | 7,990  | 7,990  | 7,990  | 7,990  | 7,990  | 7,990  | 7,990  | 0.0%       | 0%         | -     |
| Fiber Broadband 300 |                         |        |        |        |        |        | 4,663  | 4,663  | 4,663  | 4,663  | 4,663  | 4,663  | 4,663  | 4,663  | 4,663  | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 43: MNC Play Price/Mbps

| Products                                      | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|-----------------------------------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                                               | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Residential Internet and Interactive IPTV 30  |                         |        |        |        |        |        | 11,300 | 11,300 | 11,300 | 11,300 | 11,300 | 11,300 | 11,300 | 11,300 | 11,300 | 0.0%       | 0%         | -     |
| Residential Internet and Interactive IPTV 50  |                         |        |        |        |        |        | 9,180  | 9,180  | 9,180  | 9,180  | 9,180  | 9,180  | 9,180  | 9,180  | 9,180  | 0.0%       | 0%         | -     |
| Residential Internet and Interactive IPTV 70  |                         |        |        |        |        |        | 8,986  | 8,986  | 8,986  | 8,986  | 8,986  | 8,986  | 8,986  | 8,986  | 8,986  | 0.0%       | 0%         | -     |
| Residential Internet and Interactive IPTV 100 |                         |        |        |        |        |        | 7,090  | 7,090  | 7,090  | 7,090  | 7,090  | 7,090  | 7,090  | 7,090  | 7,090  | 0.0%       | 0%         | -     |
| Residential Internet for Online Game 1        |                         |        |        |        |        |        |        |        |        |        |        | 10,780 | 10,780 | 10,780 | 10,780 | 0.0%       | 0%         | -     |
| Residential Internet for Online Game 2        |                         |        |        |        |        |        |        |        |        |        |        | 7,990  | 7,990  | 7,990  | 7,990  | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 44: Oxygen Play Price/Mbps

| Products   | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|            | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Stream 25  |                         |        |        |        |        |        | 12,240 | 12,240 | 12,240 | 12,240 | 12,240 | 12,240 | 12,240 | 12,240 | 12,240 | 0.0%       | 0%         | -     |
| Stream 50  |                         |        |        |        |        |        | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 0.0%       | 0%         | -     |
| Stream 100 |                         |        |        |        |        |        | 5,760  | 5,760  | 5,760  | 5,760  | 5,760  | 5,760  | 5,760  | 5,760  | 5,760  | 0.0%       | 0%         | -     |
| Zoom 25    |                         |        |        |        |        |        | 12,960 | 12,960 | 12,960 | 12,960 | 12,960 | 12,960 | 12,960 | 12,960 | 12,960 | 0.0%       | 0%         | -     |
| Zoom 50    |                         |        |        |        |        |        | 8,640  | 8,640  | 8,640  | 8,640  | 8,640  | 8,640  | 8,640  | 8,640  | 8,640  | 0.0%       | 0%         | -     |
| Zoom 100   |                         |        |        |        |        |        | 5,950  | 5,950  | 5,950  | 5,950  | 5,950  | 5,950  | 5,950  | 5,950  | 5,950  | 0.0%       | 0%         | -     |
| Power 25   |                         |        |        |        |        |        | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 0.0%       | 0%         | -     |
| Power 50   |                         |        |        |        |        |        | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 0.0%       | 0%         | -     |
| Power 100  |                         |        |        |        |        |        | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 0.0%       | 0%         | -     |
| Squad 25   |                         |        |        |        |        |        | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 15,120 | 0.0%       | 0%         | -     |
| Squad 50   |                         |        |        |        |        |        | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 9,720  | 0.0%       | 0%         | -     |
| Squad 100  |                         |        |        |        |        |        | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 6,480  | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 45: ICON+ Play Price/Mbps

| Products                            | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|-------------------------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                                     | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Iconnet 10 Greater Jakarta          |                         |        |        |        |        |        | 13,500 | 13,500 | 13,500 | 13,500 | 13,500 | 13,500 | 18,500 | 18,500 | 18,500 | 0.0%       | 0%         | -     |
| Iconnet 20 Greater Jakarta          |                         |        |        |        |        |        | 9,250  | 9,250  | 9,250  | 9,250  | 9,250  | 9,250  | 10,350 | 10,350 | 10,350 | 0.0%       | 0%         | -     |
| Iconnet 50 Greater Jakarta          |                         |        |        |        |        |        | 5,940  | 5,940  | 5,940  | 5,940  | 5,940  | 5,940  | 5,940  | 5,940  | 5,940  | 0.0%       | 0%         | -     |
| Iconnet 100 Greater Jakarta         |                         |        |        |        |        |        | 4,270  | 4,270  | 4,270  | 4,270  | 4,270  | 4,270  | 4,270  | 4,270  | 4,270  | 0.0%       | 0%         | -     |
| Iconnet 10 Java and Bali            |                         |        |        |        |        |        | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 18,800 | 18,800 | 18,800 | 0.0%       | 0%         | -     |
| Iconnet 20 Java and Bali            |                         |        |        |        |        |        | 9,400  | 9,400  | 9,400  | 9,400  | 9,400  | 9,400  | 10,600 | 10,600 | 10,600 | 0.0%       | 0%         | -     |
| Iconnet 50 Java and Bali            |                         |        |        |        |        |        | 6,720  | 6,720  | 6,720  | 6,720  | 6,720  | 6,720  | 6,720  | 6,720  | 6,720  | 0.0%       | 0%         | -     |
| Iconnet 100 Java and Bali           |                         |        |        |        |        |        | 5,630  | 5,630  | 5,630  | 5,630  | 5,630  | 5,630  | 5,630  | 5,630  | 5,630  | 0.0%       | 0%         | -     |
| Iconnet 10 Sumatera and Kalimantan  |                         |        |        |        |        |        | 14,500 | 14,500 | 14,500 | 14,500 | 14,500 | 14,500 | 19,300 | 19,300 | 19,300 | 0.0%       | 0%         | -     |
| Iconnet 20 Sumatera and Kalimantan  |                         |        |        |        |        |        | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 9,650  | 12,500 | 12,500 | 12,500 | 0.0%       | 0%         | -     |
| Iconnet 50 Sumatera and Kalimantan  |                         |        |        |        |        |        | 7,900  | 7,900  | 7,900  | 7,900  | 7,900  | 7,900  | 7,900  | 7,900  | 7,900  | 0.0%       | 0%         | -     |
| Iconnet 100 Sumatera and Kalimantan |                         |        |        |        |        |        | 6,350  | 6,350  | 6,350  | 6,350  | 6,350  | 6,350  | 6,350  | 6,350  | 6,350  | 0.0%       | 0%         | -     |
| Iconnet 10 Eastern Indonesia        |                         |        |        |        |        |        | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 19,600 | 19,600 | 19,600 | 0.0%       | 0%         | -     |
| Iconnet 20 Eastern Indonesia        |                         |        |        |        |        |        | 9,800  | 9,800  | 9,800  | 9,800  | 9,800  | 9,800  | 14,350 | 14,350 | 14,350 | 0.0%       | 0%         | -     |
| Iconnet 50 Eastern Indonesia        |                         |        |        |        |        |        | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 8,280  | 0.0%       | 0%         | -     |
| Iconnet 100 Eastern Indonesia       |                         |        |        |        |        |        | 6,790  | 6,790  | 6,790  | 6,790  | 6,790  | 6,790  | 6,790  | 6,790  | 6,790  | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 46: Bali Fiber Play Price/Mbps

| Products                         | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|----------------------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|                                  | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Benoa - Basic                    |                         |        |        |        |        |        | 19,267 | 13,267 | 13,267 | 13,267 | 13,267 | 13,267 | 13,267 | 13,267 | 13,267 | 0.0%       | 0%         | -     |
| Ubud - Basic                     |                         |        |        |        |        |        | 12,300 | 9,300  | 9,300  | 9,300  | 9,300  | 9,300  | 9,300  | 9,300  | 9,300  | 0.0%       | 0%         | -     |
| Legian - Basic                   |                         |        |        |        |        |        | 7,617  | 6,317  | 6,317  | 6,317  | 6,317  | 6,317  | 6,317  | 6,317  | 6,317  | 0.0%       | 0%         | -     |
| Kintamani - Basic                |                         |        |        |        |        |        | 4,742  | 3,992  | 3,992  | 3,992  | 3,992  | 3,992  | 3,992  | 3,992  | 3,992  | 0.0%       | 0%         | -     |
| Benoa Combo Vaganza Platinum     |                         |        |        |        |        |        | 27,933 | 21,933 | 21,933 | 21,933 | 21,933 | 21,933 | 21,933 | 21,933 | 21,933 | 0.0%       | 0%         | -     |
| Ubud Combo Vaganza Platinum      |                         |        |        |        |        |        | 16,633 | 13,633 | 13,633 | 13,633 | 13,633 | 13,633 | 13,633 | 13,633 | 13,633 | 0.0%       | 0%         | -     |
| Legian Combo Vaganza Platinum    |                         |        |        |        |        |        | 9,983  | 8,483  | 8,483  | 8,483  | 8,483  | 8,483  | 8,483  | 8,483  | 8,483  | 0.0%       | 0%         | -     |
| Kintamani Combo Vaganza Platinum |                         |        |        |        |        |        | 5,825  | 5,075  | 5,075  | 5,075  | 5,075  | 5,075  | 5,075  | 5,075  | 5,075  | 0.0%       | 0%         | -     |
| Ubud Combo Xstream               |                         |        |        |        |        |        | 15,633 | 12,633 | 12,633 | 12,633 | 12,633 | 12,633 | 12,633 | 12,633 | 12,633 | 0.0%       | 0%         | -     |
| Legian Combo Xstream             |                         |        |        |        |        |        | 9,483  | 7,983  | 7,983  | 7,983  | 7,983  | 7,983  | 7,983  | 7,983  | 7,983  | 0.0%       | 0%         | -     |
| Kintamani Combo Xstream          |                         |        |        |        |        |        | 5,575  | 4,825  | 4,825  | 4,825  | 4,825  | 4,825  | 4,825  | 4,825  | 4,825  | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 47: Indosat Hifi Price/Mbps

| Products | Price/Mbps (in Rp/Mbps) |        |        |        |        |        |        |        |        |        |        |        |        |        |        | MoM change | YTD change | Notes |
|----------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
|          | Jan-22                  | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 |            |            |       |
| Hifi 30  |                         |        |        |        |        |        |        |        | 8,167  | 8,167  | 8,167  | 8,167  | 8,167  | 8,167  | 8,167  | 0.0%       | 0%         | -     |
| Hifi 50  |                         |        |        |        |        |        |        |        | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 5,500  | 0.0%       | 0%         | -     |
| Hifi 100 |                         |        |        |        |        |        |        |        | 3,450  | 3,450  | 3,450  | 3,450  | 3,450  | 3,450  | 3,450  | 0.0%       | 0%         | -     |
| Hifi 300 |                         |        |        |        |        |        |        |        |        |        | 1,850  | 1,850  | 1,850  | 1,850  | 1,850  | 0.0%       | 0%         | -     |
| Hifi 500 |                         |        |        |        |        |        |        |        |        |        | 1,310  | 1,310  | 1,310  | 1,310  | 1,310  | 0.0%       | 0%         | -     |

Source: Company, Indo Premier

Fig. 48: Indihome price changes

|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

| Products                                   | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|--------------------------------------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                                            | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| 1P Package (Internet only) 1               |                                  |        |        |        |        |        | 330,000 | 330,000 | 330,000 | 330,000 | 330,000 | 280,000 | 280,000 | 280,000 | 280,000 | 0.0%       | 0.0%       | -     |
| 1P Package (Internet only) 2               |                                  |        |        |        |        |        |         |         |         |         |         | 295,000 | 295,000 | 295,000 | 295,000 | 0.0%       | 0.0%       | -     |
| 1P Package (Internet only) 3               |                                  |        |        |        |        |        |         |         |         |         |         | 310,000 | 310,000 | 310,000 | 310,000 | 0.0%       | 0.0%       | -     |
| 2P Package (Internet + TV) 1               |                                  |        |        |        |        |        | 370,000 | 370,000 | 370,000 | 370,000 | 370,000 | 370,000 | 370,000 | 370,000 | 370,000 | 0.0%       | 0.0%       | -     |
| 2P Package (Internet + TV) 2               |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 340,000 | N/A        | N/A        | -     |
| 2P Package (Internet + TV) 3               |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 455,000 | N/A        | N/A        | -     |
| 2P Package (Internet + TV) 4               |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 485,000 | N/A        | N/A        | -     |
| 2P Package (Internet + TV) 5               |                                  |        |        |        |        |        | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 505,000 | -15.1%     | -15.1%     | -     |
| 2P Package Gamer (Internet + TV)           |                                  |        |        |        |        |        | 399,000 | 399,000 | 399,000 | 399,000 | 399,000 | 399,000 | 399,000 | 399,000 | 399,000 | 0.0%       | 0.0%       | -     |
| 2P Package (Internet + Phone) 1            |                                  |        |        |        |        |        | 315,000 | 315,000 | 315,000 | 315,000 | 315,000 | 315,000 | 315,000 | 315,000 | 300,000 | -4.8%      | -4.8%      | -     |
| 2P Package (Internet + Phone) 2            |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 295,000 | N/A        | N/A        | -     |
| 2P Package (Internet + Phone) 3            |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 330,000 | N/A        | N/A        | -     |
| 2P Package (Internet + Phone) 4            |                                  |        |        |        |        |        |         |         |         |         |         | 375,000 | 375,000 | 375,000 | 360,000 | -4.0%      | -4.0%      | -     |
| 2P Package Gamer (Internet + Phone) 1      |                                  |        |        |        |        |        | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 0.0%       | 0.0%       | -     |
| 2P Package Gamer (Internet + Phone) 2      |                                  |        |        |        |        |        | 545,000 | 545,000 | 545,000 | 545,000 | 545,000 | 545,000 | 545,000 | 545,000 | 545,000 | 0.0%       | 0.0%       | -     |
| 2P Package Gamer (Internet + Phone) 3      |                                  |        |        |        |        |        | 895,000 | 895,000 | 895,000 | 895,000 | 895,000 | 895,000 | 895,000 | 895,000 | 895,000 | 0.0%       | 0.0%       | -     |
| 3P Package (Internet + TV + Phone) 1       |                                  |        |        |        |        |        | 385,000 | 385,000 | 385,000 | 385,000 | 385,000 | 385,000 | 385,000 | 385,000 | 360,000 | -6.5%      | -6.5%      | -     |
| 3P Package (Internet + TV + Phone) 2       |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 390,000 | N/A        | N/A        | -     |
| 3P Package (Internet + TV + Phone) 3       |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 475,000 | N/A        | N/A        | -     |
| 3P Package (Internet + TV + Phone) 4       |                                  |        |        |        |        |        |         |         |         |         |         |         |         |         | 495,000 | N/A        | N/A        | -     |
| 3P Package (Internet + TV + Phone) 5       |                                  |        |        |        |        |        | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 515,000 | -16.3%     | -16.3%     | -     |
| 3P Package Gamer (Internet + TV + Phone) 1 |                                  |        |        |        |        |        | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 | 0.0%       | 0.0%       | -     |
| 3P Package Gamer (Internet + TV + Phone) 2 |                                  |        |        |        |        |        | 965,000 | 965,000 | 965,000 | 965,000 | 965,000 | 965,000 | 965,000 | 965,000 | 965,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 49: MyRepublic price changes

| Products     | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|--------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|              | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Value        |                                  |        |        |        |        |        | 343,000 | 343,000 | 343,001 | 343,000 | 309,000 | 309,000 | 309,000 | 309,000 | 309,000 | 0.0%       | 0.0%       | -     |
| Fast         |                                  |        |        |        |        |        | 454,000 | 454,000 | 454,001 | 454,000 | 409,000 | 409,000 | 409,000 | 409,000 | 409,000 | 0.0%       | 0.0%       | -     |
| Nova         |                                  |        |        |        |        |        | 710,000 | 710,000 | 710,001 | 710,000 | 639,000 | 639,000 | 639,000 | 639,000 | 639,000 | 0.0%       | 0.0%       | -     |
| MyGamer      |                                  |        |        |        |        |        | 832,000 | 832,000 | 832,001 | 832,000 | 749,000 | 749,000 | 749,000 | 749,000 | 749,000 | 0.0%       | 0.0%       | -     |
| Value + TV   |                                  |        |        |        |        |        | 432,000 | 432,000 | 432,000 | 432,000 | 389,000 | 389,000 | 389,000 | 389,000 | 389,000 | 0.0%       | 0.0%       | -     |
| Fast + TV    |                                  |        |        |        |        |        | 565,000 | 565,000 | 565,000 | 565,000 | 509,000 | 509,000 | 509,000 | 509,000 | 509,000 | 0.0%       | 0.0%       | -     |
| Nova + TV    |                                  |        |        |        |        |        | 821,000 | 821,000 | 821,000 | 821,000 | 739,000 | 739,000 | 739,000 | 739,000 | 739,000 | 0.0%       | 0.0%       | -     |
| MyGamer + TV |                                  |        |        |        |        |        |         |         |         |         | 829,000 | 829,000 | 829,000 | 829,000 | 829,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 50: First Media price changes

| Products         | Monthly subscription fee (in Rp) |        |        |        |        |        |        |        |        |        |        |        |           |           |           | MoM change | YTD change | Notes |
|------------------|----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------|-----------|-----------|------------|------------|-------|
|                  | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23    | Feb-23    | Mar-23    |            |            |       |
| Stream - Value   |                                  |        |        |        |        |        |        |        |        |        |        |        | 275,000   | 275,000   | 275,000   | 0.0%       | 0.0%       | -     |
| Stream - Pro     |                                  |        |        |        |        |        |        |        |        |        |        |        | 525,000   | 525,000   | 525,000   | 0.0%       | 0.0%       | -     |
| Stream - Premium |                                  |        |        |        |        |        |        |        |        |        |        |        | 695,000   | 695,000   | 695,000   | 0.0%       | 0.0%       | -     |
| Joy - Value      |                                  |        |        |        |        |        |        |        |        |        |        |        | 340,000   | 340,000   | 340,000   | 0.0%       | 0.0%       | -     |
| Joy - Pro        |                                  |        |        |        |        |        |        |        |        |        |        |        | 415,000   | 415,000   | 415,000   | 0.0%       | 0.0%       | -     |
| Joy - Premium    |                                  |        |        |        |        |        |        |        |        |        |        |        | 665,000   | 665,000   | 665,000   | 0.0%       | 0.0%       | -     |
| Star - Value     |                                  |        |        |        |        |        |        |        |        |        |        |        | 975,000   | 975,000   | 975,000   | 0.0%       | 0.0%       | -     |
| Star - Pro       |                                  |        |        |        |        |        |        |        |        |        |        |        | 1,798,500 | 1,798,500 | 1,798,500 | 0.0%       | 0.0%       | -     |
| Star - Premium   |                                  |        |        |        |        |        |        |        |        |        |        |        | 3,106,500 | 3,106,500 | 3,106,500 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 51: Biznet price changes

| Products        | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|-----------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                 | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Internet 0C     |                                  |        |        |        |        |        | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 0.0%       | 0.0%       | -     |
| Internet 1C     |                                  |        |        |        |        |        | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 375,000 | 0.0%       | 0.0%       | -     |
| Internet 2C     |                                  |        |        |        |        |        | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 0.0%       | 0.0%       | -     |
| Home Gamers 3C  |                                  |        |        |        |        |        | 700,000 | 700,000 | 700,000 | 700,000 | 700,000 | 700,000 | 700,000 | 700,000 | 700,000 | 0.0%       | 0.0%       | -     |
| Combo 1C        |                                  |        |        |        |        |        | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 575,000 | 0.0%       | 0.0%       | -     |
| Combo 2C        |                                  |        |        |        |        |        | 775,000 | 775,000 | 775,000 | 775,000 | 775,000 | 775,000 | 775,000 | 775,000 | 775,000 | 0.0%       | 0.0%       | -     |
| Internet 0AS    |                                  |        |        |        |        |        | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 0.0%       | 0.0%       | -     |
| Internet 1AS    |                                  |        |        |        |        |        | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 0.0%       | 0.0%       | -     |
| Internet 2AS    |                                  |        |        |        |        |        | 550,000 | 550,000 | 550,000 | 550,000 | 550,000 | 550,000 | 550,000 | 550,000 | 550,000 | 0.0%       | 0.0%       | -     |
| Home Gamers 3AS |                                  |        |        |        |        |        | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 0.0%       | 0.0%       | -     |
| Internet 1AW    |                                  |        |        |        |        |        | 330,000 | 330,000 | 330,000 | 330,000 | 330,000 | 330,000 | 330,000 | 330,000 | 330,000 | 0.0%       | 0.0%       | -     |
| Internet 2AW    |                                  |        |        |        |        |        | 530,000 | 530,000 | 530,000 | 530,000 | 530,000 | 530,000 | 530,000 | 530,000 | 530,000 | 0.0%       | 0.0%       | -     |
| Gamers 3AW      |                                  |        |        |        |        |        | 630,000 | 630,000 | 630,000 | 630,000 | 630,000 | 630,000 | 630,000 | 630,000 | 630,000 | 0.0%       | 0.0%       | -     |
| Internet 1AN    |                                  |        |        |        |        |        | 450,000 | 450,000 | 450,000 | 450,000 | 450,000 | 450,000 | 450,000 | 450,000 | 450,000 | 0.0%       | 0.0%       | -     |
| Internet 2AN    |                                  |        |        |        |        |        | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 | 0.0%       | 0.0%       | -     |
| Gamers 3AN      |                                  |        |        |        |        |        | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 52: XL price changes

| Products                 | Monthly subscription fee (in Rp) |        |        |        |        |        |           |           |           |           |           |           |           |           |           | MoM change | YTD change | Notes |
|--------------------------|----------------------------------|--------|--------|--------|--------|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|-------|
|                          | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22    | Aug-22    | Sep-22    | Oct-22    | Nov-22    | Dec-22    | Jan-23    | Feb-23    | Mar-23    |            |            |       |
| XL Satu Fiber Value      |                                  |        |        |        |        |        | 305,000   | 338,550   | 338,550   | 305,000   | 305,000   | 305,000   | 305,000   | 305,000   | 305,000   | 0.0%       | 0.0%       | -     |
| XL Satu Fiber Smart      |                                  |        |        |        |        |        | 379,000   | 420,690   | 420,690   | 379,000   | 379,000   | 379,000   | 379,000   | 379,000   | 379,000   | 0.0%       | 0.0%       | -     |
| XL Satu Fiber Family     |                                  |        |        |        |        |        | 469,000   | 520,590   | 520,590   | 469,000   | 469,000   | 469,000   | 469,000   | 469,000   | 469,000   | 0.0%       | 0.0%       | -     |
| XL Satu Fiber Super User |                                  |        |        |        |        |        | 679,000   | 753,690   | 753,690   | 679,000   | 679,000   | 679,000   | 679,000   | 679,000   | 679,000   | 0.0%       | 0.0%       | -     |
| XL Satu Fiber Ultimate   |                                  |        |        |        |        |        | 1,099,000 | 1,219,890 | 1,219,890 | 1,099,000 | 1,099,000 | 1,099,000 | 1,099,000 | 1,099,000 | 1,099,000 | 0.0%       | 0.0%       | -     |
| XL Satu Lite Value       |                                  |        |        |        |        |        | 159,000   | 159,000   | 159,000   | 159,000   | 159,000   | 159,000   | 159,000   | 159,000   | 159,000   | 0.0%       | 0.0%       | -     |
| XL Satu Lite Smart       |                                  |        |        |        |        |        | 244,000   | 244,000   | 244,000   | 244,000   | 244,000   | 244,000   | 244,000   | 244,000   | 244,000   | 0.0%       | 0.0%       | -     |
| XL Satu Lite Family      |                                  |        |        |        |        |        | 359,000   | 359,000   | 359,000   | 359,000   | 359,000   | 359,000   | 359,000   | 359,000   | 359,000   | 0.0%       | 0.0%       | -     |
| XL Satu Lite Super User  |                                  |        |        |        |        |        | 479,000   | 479,000   | 479,000   | 479,000   | 479,000   | 479,000   | 479,000   | 479,000   | 479,000   | 0.0%       | 0.0%       | -     |
| XL Satu Lite Ultimate    |                                  |        |        |        |        |        | 579,000   | 579,000   | 579,000   | 579,000   | 579,000   | 579,000   | 579,000   | 579,000   | 579,000   | 0.0%       | 0.0%       | -     |
| XL Home Fiber Family     |                                  |        |        |        |        |        | 349,000   | 349,000   | 349,000   | 349,000   | 349,000   | 349,000   | 349,000   | 349,000   | 349,000   | 0.0%       | 0.0%       | -     |
| XL Home Fiber Super User |                                  |        |        |        |        |        | 499,000   | 499,000   | 499,000   | 499,000   | 499,000   | 499,000   | 499,000   | 499,000   | 499,000   | 0.0%       | 0.0%       | -     |
| XL Home Fiber Ultimate   |                                  |        |        |        |        |        | 999,000   | 999,000   | 999,000   | 999,000   | 999,000   | 999,000   | 999,000   | 999,000   | 999,000   | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 53: CBN price changes

| Products            | Monthly subscription fee (in Rp) |        |        |        |        |        |           |           |           |           |           |           |           |           |           | MoM change | YTD change | Notes |
|---------------------|----------------------------------|--------|--------|--------|--------|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|-------|
|                     | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22    | Aug-22    | Sep-22    | Oct-22    | Nov-22    | Dec-22    | Jan-23    | Feb-23    | Mar-23    |            |            |       |
| Fiber Broadband 20  |                                  |        |        |        |        |        | 299,000   | 299,000   | 299,000   | 299,000   | 299,000   | 299,000   | 299,000   | 299,000   | 299,000   | 0.0%       | 0.0%       | -     |
| Fiber Broadband 50  |                                  |        |        |        |        |        | 399,000   | 399,000   | 399,000   | 399,000   | 399,000   | 399,000   | 399,000   | 399,000   | 399,000   | 0.0%       | 0.0%       | -     |
| Fiber Broadband 100 |                                  |        |        |        |        |        | 799,000   | 799,000   | 799,000   | 799,000   | 799,000   | 799,000   | 799,000   | 799,000   | 799,000   | 0.0%       | 0.0%       | -     |
| Fiber Broadband 300 |                                  |        |        |        |        |        | 1,399,000 | 1,399,000 | 1,399,000 | 1,399,000 | 1,399,000 | 1,399,000 | 1,399,000 | 1,399,000 | 1,399,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 54: Oxygen price changes

| Products                                      | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|-----------------------------------------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                                               | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Residential Internet and Interactive IPTV 30  |                                  |        |        |        |        |        | 339,000 | 339,000 | 339,000 | 339,000 | 339,000 | 339,000 | 339,000 | 339,000 | 339,000 | 0.0%       | 0.0%       | -     |
| Residential Internet and Interactive IPTV 50  |                                  |        |        |        |        |        | 459,000 | 459,000 | 459,000 | 459,000 | 459,000 | 459,000 | 459,000 | 459,000 | 459,000 | 0.0%       | 0.0%       | -     |
| Residential Internet and Interactive IPTV 70  |                                  |        |        |        |        |        | 629,000 | 629,000 | 629,000 | 629,000 | 629,000 | 629,000 | 629,000 | 629,000 | 629,000 | 0.0%       | 0.0%       | -     |
| Residential Internet and Interactive IPTV 100 |                                  |        |        |        |        |        | 709,000 | 709,000 | 709,000 | 709,000 | 709,000 | 709,000 | 709,000 | 709,000 | 709,000 | 0.0%       | 0.0%       | -     |
| Internet for Game Online 1                    |                                  |        |        |        |        |        |         |         |         |         |         | 539,000 | 539,000 | 539,000 | 539,000 | 0.0%       | 0.0%       | -     |
| Internet for Game Online 2                    |                                  |        |        |        |        |        |         |         |         |         |         | 799,000 | 799,000 | 799,000 | 799,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 55: Oxygen price changes

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

| Products   | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|            | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Stream 25  |                                  |        |        |        |        |        | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 | 0.0%       | 0.0%       | -     |
| Stream 50  |                                  |        |        |        |        |        | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 0.0%       | 0.0%       | -     |
| Stream 100 |                                  |        |        |        |        |        | 576,000 | 576,000 | 576,000 | 576,000 | 576,000 | 576,000 | 576,000 | 576,000 | 576,000 | 0.0%       | 0.0%       | -     |
| Zoom 25    |                                  |        |        |        |        |        | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 0.0%       | 0.0%       | -     |
| Zoom 50    |                                  |        |        |        |        |        | 432,000 | 432,000 | 432,000 | 432,000 | 432,000 | 432,000 | 432,000 | 432,000 | 432,000 | 0.0%       | 0.0%       | -     |
| Zoom 100   |                                  |        |        |        |        |        | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 595,000 | 0.0%       | 0.0%       | -     |
| Power 25   |                                  |        |        |        |        |        | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 0.0%       | 0.0%       | -     |
| Power 50   |                                  |        |        |        |        |        | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 0.0%       | 0.0%       | -     |
| Power 100  |                                  |        |        |        |        |        | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 0.0%       | 0.0%       | -     |
| Squad 25   |                                  |        |        |        |        |        | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 378,000 | 0.0%       | 0.0%       | -     |
| Squad 50   |                                  |        |        |        |        |        | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 486,000 | 0.0%       | 0.0%       | -     |
| Squad 100  |                                  |        |        |        |        |        | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 648,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 56: ICON+ price changes

| Products                            | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|-------------------------------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                                     | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Iconnet 10 Greater Jakarta          |                                  |        |        |        |        |        | 135,000 | 135,000 | 135,000 | 135,000 | 135,000 | 135,000 | 185,000 | 185,000 | 185,000 | 0.0%       | 0.0%       | -     |
| Iconnet 20 Greater Jakarta          |                                  |        |        |        |        |        | 185,000 | 185,000 | 185,000 | 185,000 | 185,000 | 185,000 | 207,000 | 207,000 | 207,000 | 0.0%       | 0.0%       | -     |
| Iconnet 50 Greater Jakarta          |                                  |        |        |        |        |        | 297,000 | 297,000 | 297,000 | 297,000 | 297,000 | 297,000 | 297,000 | 297,000 | 297,000 | 0.0%       | 0.0%       | -     |
| Iconnet 100 Greater Jakarta         |                                  |        |        |        |        |        | 427,000 | 427,000 | 427,000 | 427,000 | 427,000 | 427,000 | 427,000 | 427,000 | 427,000 | 0.0%       | 0.0%       | -     |
| Iconnet 10 Java and Bali            |                                  |        |        |        |        |        | 140,000 | 140,000 | 140,000 | 140,000 | 140,000 | 140,000 | 188,000 | 188,000 | 188,000 | 0.0%       | 0.0%       | -     |
| Iconnet 20 Java and Bali            |                                  |        |        |        |        |        | 188,000 | 188,000 | 188,000 | 188,000 | 188,000 | 188,000 | 212,000 | 212,000 | 212,000 | 0.0%       | 0.0%       | -     |
| Iconnet 50 Java and Bali            |                                  |        |        |        |        |        | 336,000 | 336,000 | 336,000 | 336,000 | 336,000 | 336,000 | 336,000 | 336,000 | 336,000 | 0.0%       | 0.0%       | -     |
| Iconnet 100 Java and Bali           |                                  |        |        |        |        |        | 563,000 | 563,000 | 563,000 | 563,000 | 563,000 | 563,000 | 563,000 | 563,000 | 563,000 | 0.0%       | 0.0%       | -     |
| Iconnet 10 Sumatera and Kalimantan  |                                  |        |        |        |        |        | 145,000 | 145,000 | 145,000 | 145,000 | 145,000 | 145,000 | 193,000 | 193,000 | 193,000 | 0.0%       | 0.0%       | -     |
| Iconnet 20 Sumatera and Kalimantan  |                                  |        |        |        |        |        | 193,000 | 193,000 | 193,000 | 193,000 | 193,000 | 193,000 | 250,000 | 250,000 | 250,000 | 0.0%       | 0.0%       | -     |
| Iconnet 50 Sumatera and Kalimantan  |                                  |        |        |        |        |        | 395,000 | 395,000 | 395,000 | 395,000 | 395,000 | 395,000 | 395,000 | 395,000 | 395,000 | 0.0%       | 0.0%       | -     |
| Iconnet 100 Sumatera and Kalimantan |                                  |        |        |        |        |        | 635,000 | 635,000 | 635,000 | 635,000 | 635,000 | 635,000 | 635,000 | 635,000 | 635,000 | 0.0%       | 0.0%       | -     |
| Iconnet 10 Eastern Indonesia        |                                  |        |        |        |        |        | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 196,000 | 196,000 | 196,000 | 0.0%       | 0.0%       | -     |
| Iconnet 20 Eastern Indonesia        |                                  |        |        |        |        |        | 196,000 | 196,000 | 196,000 | 196,000 | 196,000 | 196,000 | 287,000 | 287,000 | 287,000 | 0.0%       | 0.0%       | -     |
| Iconnet 50 Eastern Indonesia        |                                  |        |        |        |        |        | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 414,000 | 0.0%       | 0.0%       | -     |
| Iconnet 100 Eastern Indonesia       |                                  |        |        |        |        |        | 679,000 | 679,000 | 679,000 | 679,000 | 679,000 | 679,000 | 679,000 | 679,000 | 679,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 57: Bali Fiber price changes

| Products                         | Monthly subscription fee (in Rp) |        |        |        |        |        |         |         |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|----------------------------------|----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|                                  | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22  | Aug-22  | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Benoa - Basic                    |                                  |        |        |        |        |        | 289,000 | 199,000 | 199,000 | 199,000 | 199,000 | 199,000 | 199,000 | 199,000 | 199,000 | 0.0%       | 0.0%       | -     |
| Ubud - Basic                     |                                  |        |        |        |        |        | 369,000 | 279,000 | 279,000 | 279,000 | 279,000 | 279,000 | 279,000 | 279,000 | 279,000 | 0.0%       | 0.0%       | -     |
| Legian - Basic                   |                                  |        |        |        |        |        | 469,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 0.0%       | 0.0%       | -     |
| Kintamani - Basic                |                                  |        |        |        |        |        | 569,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 0.0%       | 0.0%       | -     |
| Benoa Combo Vaganza Platinum     |                                  |        |        |        |        |        | 419,000 | 329,000 | 329,000 | 329,000 | 329,000 | 329,000 | 329,000 | 329,000 | 329,000 | 0.0%       | 0.0%       | -     |
| Ubud Combo Vaganza Platinum      |                                  |        |        |        |        |        | 499,000 | 409,000 | 409,000 | 409,000 | 409,000 | 409,000 | 409,000 | 409,000 | 409,000 | 0.0%       | 0.0%       | -     |
| Legian Combo Vaganza Platinum    |                                  |        |        |        |        |        | 599,000 | 509,000 | 509,000 | 509,000 | 509,000 | 509,000 | 509,000 | 509,000 | 509,000 | 0.0%       | 0.0%       | -     |
| Kintamani Combo Vaganza Platinum |                                  |        |        |        |        |        | 699,000 | 609,000 | 609,000 | 609,000 | 609,000 | 609,000 | 609,000 | 609,000 | 609,000 | 0.0%       | 0.0%       | -     |
| Ubud Combo Xstream               |                                  |        |        |        |        |        | 469,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 379,000 | 0.0%       | 0.0%       | -     |
| Legian Combo Xstream             |                                  |        |        |        |        |        | 569,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 479,000 | 0.0%       | 0.0%       | -     |
| Kintamani Combo Xstream          |                                  |        |        |        |        |        | 669,000 | 579,000 | 579,000 | 579,000 | 579,000 | 579,000 | 579,000 | 579,000 | 579,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier

Fig. 58: Indosat Hifi price changes

| Products | Monthly subscription fee (in Rp) |        |        |        |        |        |        |        |         |         |         |         |         |         |         | MoM change | YTD change | Notes |
|----------|----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|------------|------------|-------|
|          | Jan-22                           | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22  | Oct-22  | Nov-22  | Dec-22  | Jan-23  | Feb-23  | Mar-23  |            |            |       |
| Hifi 30  |                                  |        |        |        |        |        |        |        | 245,000 | 245,000 | 245,000 | 245,000 | 245,000 | 245,000 | 245,000 | 0.0%       | 0.0%       | -     |
| Hifi 50  |                                  |        |        |        |        |        |        |        | 275,000 | 275,000 | 275,000 | 275,000 | 275,000 | 275,000 | 275,000 | 0.0%       | 0.0%       | -     |
| Hifi 100 |                                  |        |        |        |        |        |        |        | 345,000 | 345,000 | 345,000 | 345,000 | 345,000 | 345,000 | 345,000 | 0.0%       | 0.0%       | -     |
| Hifi 300 |                                  |        |        |        |        |        |        |        |         |         | 555,000 | 555,000 | 555,000 | 555,000 | 555,000 | 0.0%       | 0.0%       | -     |
| Hifi 500 |                                  |        |        |        |        |        |        |        |         |         | 655,000 | 655,000 | 655,000 | 655,000 | 655,000 | 0.0%       | 0.0%       | -     |

Source: Company, Indo Premier



## SECTOR RATINGS

- OVERWEIGHT** : An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation
- NEUTRAL** : A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation
- UNDERWEIGHT** : An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation

## COMPANY RATINGS

- BUY** : Expected total return of 10% or more within a 12-month period
- HOLD** : Expected total return between -10% and 10% within a 12-month period
- SELL** : Expected total return of -10% or worse within a 12-month period

## ANALYSTS CERTIFICATION

The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

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