

## XL Axiata

BUY (unchanged)

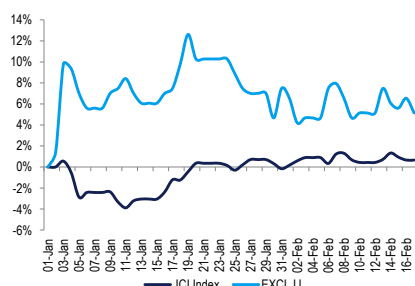
Company Update | Telecommunications | EXCL IJ | 20 March 2023

## Stock Data

Target price	Rp3,300
Prior TP	Rp3,500
Current price	Rp1,950
Upside/downside	69%
Shares outstanding (mn)	13,128
Market cap (Rp bn)	25,404
Free float	33%
Avg. 6m daily T/O (Rp bn)	39

## Price Performance

	3M	6M	12M
Absolute	-4.9%	-24.4%	-26.1%
Relative to JCI	-3.8%	-15.8%	-22.0%
52w low/high (Rp)	1,870 – 3,290		



## Major Shareholders

Axiata Investments	66.3%
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## Overblown concern on LINK; widening discount provides better entry point

- FY23F top-line/EBITDA growth of 6%/9% is among ASEAN-best.
- Concerns on LINK are seem overblown. Axiata also seems unlikely to follow through with a transaction that could be negative to EXCL.
- Discounts to TLKM/ISAT are widening despite it being arguably the best-placed telco to benefit from improvement in mobile. Reaffirm BUY.

## Robust top-line growth from price hikes and network expansion

We project EXCL to see revenue growth of c.6% in FY23-24F through price hikes and market share gains in ex-Java. EXCL has increased the prices of its products nationwide by about 7.5% on 10Mar23, ahead of the festive season, and given the favorable competitive landscape, we expect to see further monetization from the company in the upcoming months. We expect an 8% yoy ARPU growth in FY23F (vs. +11% yoy in FY22). We also believe that it will continue to expand its coverage in ex-Java.

## Margins improvement on lower direct costs and timely deleveraging

We forecast its EBITDA margin to expand from 49% in FY22 to 50% this year, partly driven by lower direct costs post-3G migration. Post-RI (Rp5tr), it also paid down its debt in two stages – Rp3.2tr in Dec22 and Rp1.8tr in Jan23, which should result in lower net debt/EBITDA (from 0.6x to 0.4x) and floating-rate debt (from 78% to 55%), and c.Rp300bn of savings on interest burden. We penciled-in +131bps yoy on net margin improvement.

## Concerns on LINK are likely already priced-in at current valuation

EXCL's share price has fallen by 41% since LINK announcement at end-Jan22. Considering that the acquisition is c.4% bottom-line dilutive, this suggests that most of the concerns has been priced-in. We also believe that Axiata seems unlikely to follow through with a transaction that could prove to be detrimental to EXCL, as it is Axiata's largest revenue/EBITDA contributor. Moreover, we do not see an urgency from Axiata to free-up its capital, as: 1) it has a comfortable cash position and leverage level at 2.3x net debt/EBITDA; 2) its frontier market businesses are self-sustaining; and 3) additional funding for its digital businesses will likely be sourced from external investors.

## Reiterate BUY, with a slightly lower TP of Rp3,300

We fine-tune our FY23-24F EBITDA/net profit by 1-2%/7-9%, as we factor-in FY22 data point and a slightly higher cost base, but still maintaining BUY on EXCL with a lower blended valuation-based (DCF and EV/EBITDA multiple) 12-month TP of Rp3,300 (from Rp3,500 previously). Risks: unfavorable change to LINK's shareholder structure and competition.

Financial Summary (Rp bn)	2021A	2022A	2023F	2024F	2025F
Revenue	26,754	29,142	31,030	32,723	34,443
EBITDA	13,287	14,235	15,444	16,448	17,597
EBITDA growth	1.7%	7.1%	8.5%	6.5%	7.0%
Net profit	1,288	1,109	1,589	1,949	2,315
EPS (Rp)	120	104	149	182	217
EPS growth	246.6%	-13.9%	43.2%	22.7%	18.8%
ROE	6.4%	4.3%	6.0%	7.1%	8.1%
PER (x)	16.2	18.8	13.1	10.7	9.0
EV/EBITDA (x)	4.1	4.2	3.7	3.4	3.2
Dividend yield	1.6%	2.6%	3.8%	4.7%	6.1%
Forecast change			-9.2%	-6.6%	-27.3%
IPS vs. consensus			100%	99%	99%

Source: Company, Indo Premier

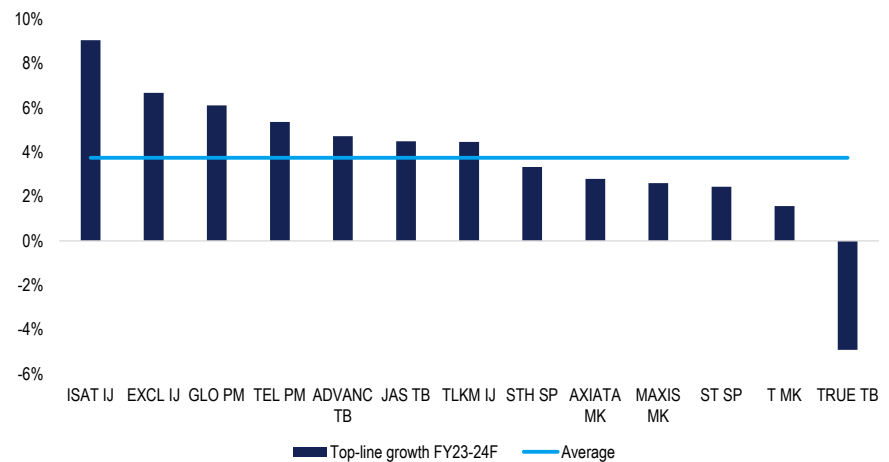
Share price closing as of: 17 March 2023

## Despite the noises, fundamentals are intact

### Robust top-line growth underpinned by price hikes and network expansion into ex-Java

We project EXCL to see revenue growth of c.6% in FY23-24F through price hikes-led growth in Java and market share-led growth in ex-Java. EXCL has increased the prices of its products nationwide by about 7.5% on 10Mar23, ahead of the festive season, and given the favourable competitive landscape, we expect to see further monetization from the company in the upcoming months. All in, we expect EXCL to see 8% yoy ARPU growth in FY23F (vs. +11% yoy in FY22). We also believe that it will continue to expand its coverage in ex-Java, post-3G spectrum refarming.

**Fig. 1: Topline growth of ASEAN telcos (FY23-24F)**



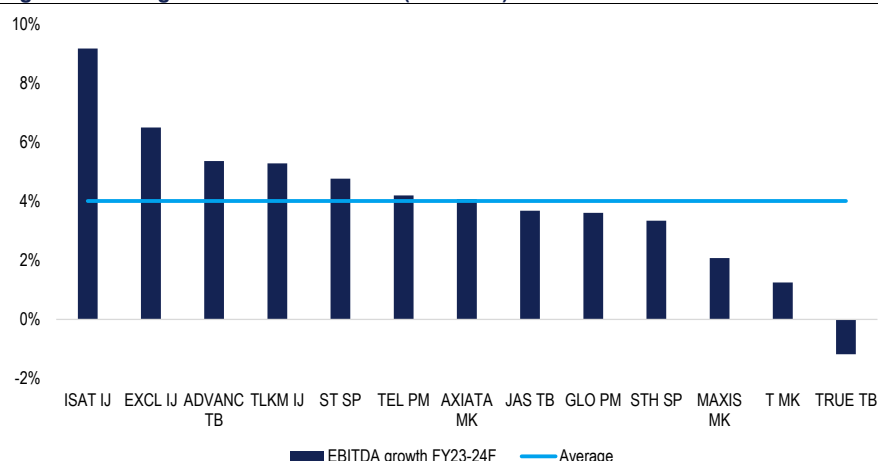
Source: Company, Bloomberg, Indo Premier

### Margins improvement on lower direct costs and timely deleveraging

We expect its EBITDA margin to expand from 49% in FY22 to 50% this year, partly driven by lower direct costs post-3G migration. Post-rights issue (Rp5tr; completed in Dec22), it also paid down its debt in two stages – Rp3.2tr in Dec22 and Rp1.8tr in Jan23. As a result, its net debt/EBITDA (ex. leases) declined from 0.6x in FY21 to 0.5x in FY22, while its exposure to floating-rate debt also declined from 78% in FY21 to 64% in FY22.

All else being equal, its net debt/EBITDA should decline further to 0.4x and exposure to floating-rate debt could decline to 50-55% in 1Q23, reflecting the full-impact of the deleveraging. This results in c.Rp300bn of savings on interest burden, which should translate to net margin improvement (+131bps yoy). The additional balance sheet capacity, in our view, could also prove to be key in the long-term, given the upcoming spectrum auctions.

Fig. 2: EBITDA growth of ASEAN telcos (FY23-24F)



Source: Company, Bloomberg, Indo Premier

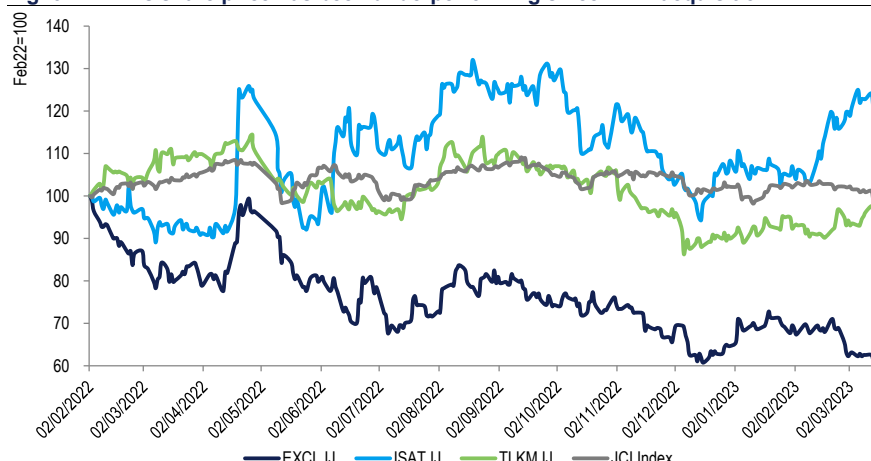
## Concerns on LINK are likely already priced-in at current valuation

### LINK's performance and a potential change in shareholder structures are likely the sources of concerns

Since the LINK acquisition was announced at end-Jan22, EXCL's share price has declined by about 41%. We believe that this can partly be attributable to: 1) LINK's financial performance that deteriorated post-deal announcement; and 2) rumors regarding a potential change in LINK's shareholder structures.

First, when the transaction was announced, pro-forma calculation was made using LINK's relatively solid 1Q22 figures. Its financial performance, however, deteriorated in the subsequent quarters (largely due to higher churn rate, bad debt, as well as higher personnel costs, D&A charges, and interest burden), which resulted in FY22 revenue/EBITDA/net profit that declined by 2%/15%/73% yoy. This translates to higher pro-forma valuation (from 5.6x to 7.7x FY22 EV/EBITDA, as its EBITDA base declined; from a c.20% discount to global average to a c.10% premium) and bottom-line dilution of c.4% for EXCL (vs. c.1% accretion previously). That said, even considering the bottom-line dilution, its share price has fallen by c.41%, which suggests that most of the concerns has been priced-in.

**Fig. 3: EXCL's share price has been underperforming since LINK acquisition**



Source: Bloomberg, Indo Premier

**Fig. 4: LINK acquisition could be slightly dilutive for EXCL**

	Pre-LINK	Post-LINK
EXCL's 1Q22 gross debt (inc. leases)	35,788	37,637
Estimated transaction cost (EXCL's portion)		2,642
Additional debt to fund the transaction		1,849
<i>Funding proportion by debt</i>		70.0%
Annual interest burden	2,360	2,482
<i>Effective interest rate</i>	6.6%	6.6%
Annual interest burden (after tax shield)	2,360	2,455
<i>Statutory tax rate</i>		22.0%
Income from LINK - net		38
FY23F core profit	1,541	1,483
<i>Accretion/dilution (%)</i>		-3.7%

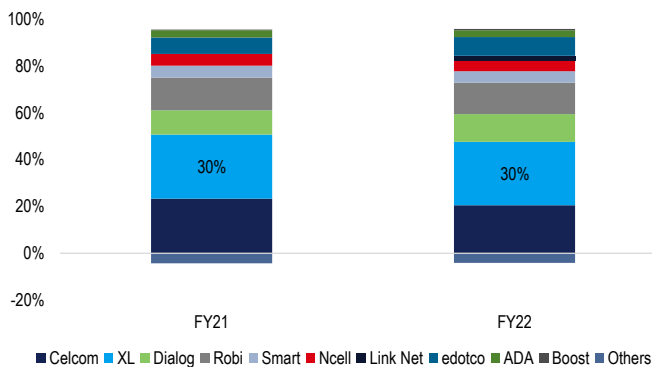
Source: Company, Indo Premier

Second, rumors regarding a potential change in shareholder structures started to circulate in recent months. Based our discussions with EXCL and LINK, however, we learned that the involved parties are currently not actively exploring the possibility of a change in shareholder structures.

While it is impossible to dismiss this possibility from the equation entirely, we believe that Axiata Group seems unlikely to follow through with a transaction that could prove to be detrimental to EXCL, as the company is Axiata's largest revenue/EBITDA contributor and the second-largest FCF contributor in the past couple of years.

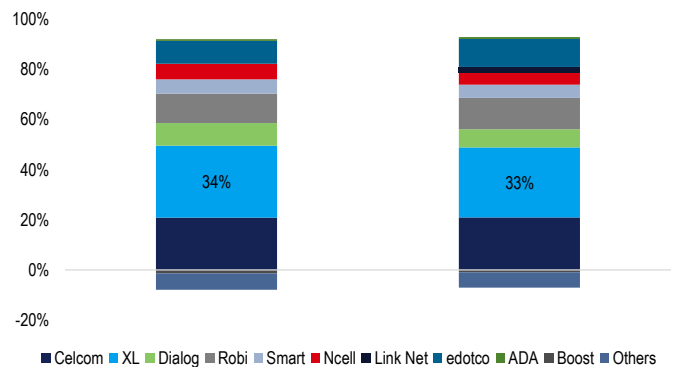
Furthermore, Axiata has a comfortable cash position and manageable leverage level at 2.3x net debt/EBITDA. Also, during its 2022 investor day in Dec22, we noted that: 1) management believes that its frontier markets businesses (in Bangladesh, Myanmar, Nepal, and Sri Lanka) should be self-funded and can even increase dividend payout in the coming years; and 2) for its digital businesses (ADA and Boost), additional funding will be sourced from external investors, like Softbank and Sumitomo's investments for ADA and Great Eastern's investment for Boost. As such, we do not sense an urgency from Axiata to free up capital.

Fig. 5: Revenue contribution to Axiata (FY21-22)



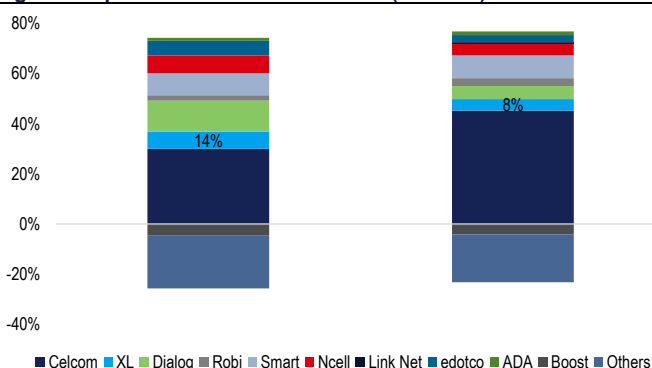
Source: Company, Indo Premier

Fig. 6: EBITDA contribution to Axiata (FY21-22)



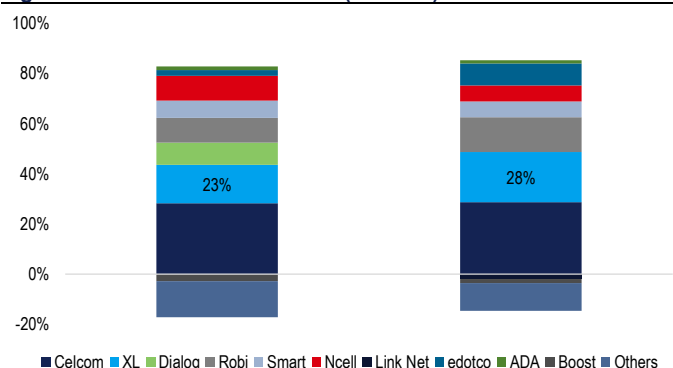
Source: Company, Indo Premier

Fig. 7: Net profit contribution to Axiata (FY21-22)



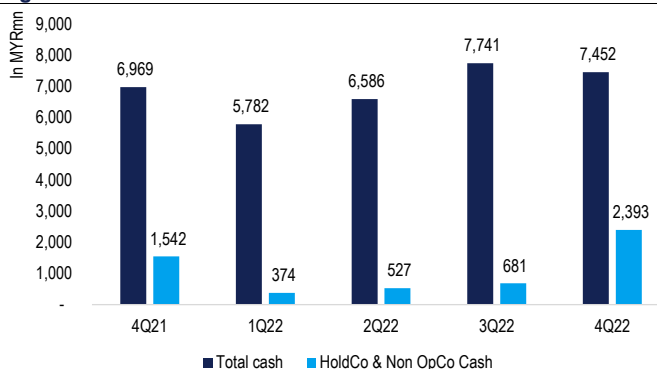
Source: Company, Indo Premier

Fig. 8: FCF contribution to Axiata (FY21-22)



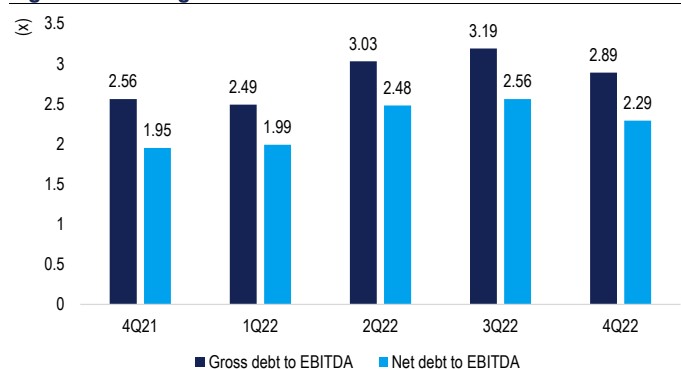
Source: Company, Indo Premier

Fig. 9: Axiata's cash level



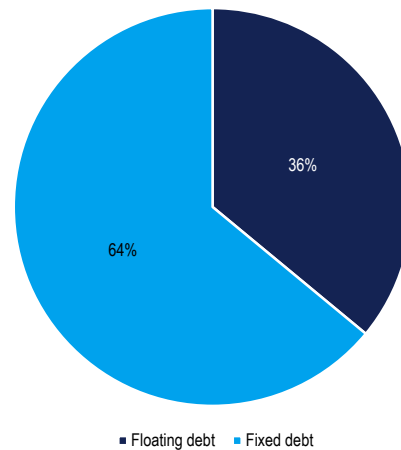
Source: Company, Indo Premier

Fig. 10: Axiata's gross and net debt/EBITDA



Source: Company, Indo Premier

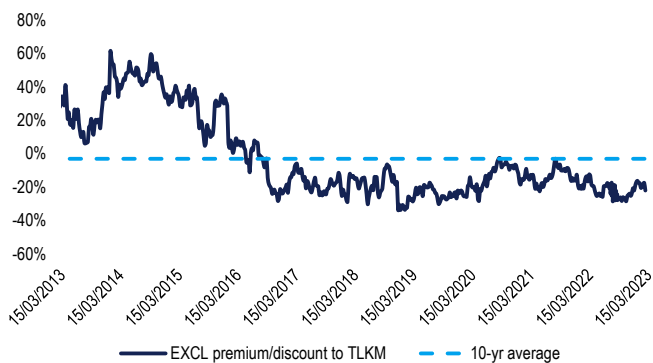
Fig. 11: Axiata's float/fixed debt



Source: Company, Indo Premier

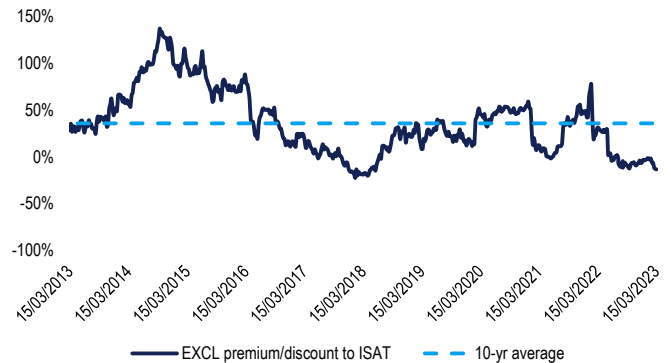
**Discounts to TLKM and ISAT are widening despite it being arguably the best-placed telco to benefit from improvement in the mobile space**  
EXCL currently trades at 3.7x FY23F EV/EBITDA, or at slightly below -1SD of its 10yr mean. Its valuation discount to TLKM and ISAT is also at multi-year highs (c.27/14% discount currently vs. c.3% discount/c.36% premium historically), despite it being arguably the best-placed telco to benefit from monetization-led improvement in the mobile space (c.95% of its revenue is driven by its mobile business vs. c.61%/82% for TLKM/ISAT).

Fig. 12: EXCL's premium/discount to TLKM



Source: Company, Bloomberg, Indo Premier

Fig. 13: EXCL's premium/discount to ISAT



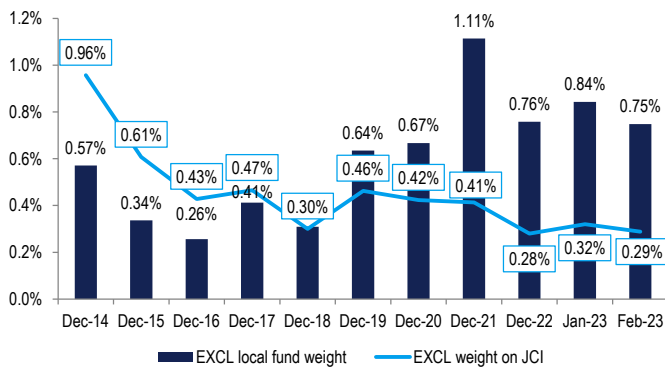
Source: Company, Bloomberg, Indo Premier

Fig. 14: EXCL EV/EBITDA band



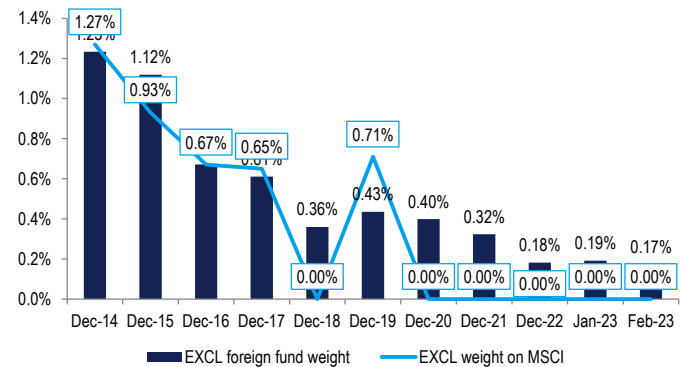
Source: Company, Bloomberg, Indo Premier

Fig. 15: EXCL local funds positioning vs JCI



Source: Company, Indo Premier

Fig. 16: EXCL foreign funds positioning vs MSCI



Source: Company, Indo Premier

### Reiterate BUY, with a lower TP of Rp3,300

Despite the noises in recent months, we believe that EXCL's fundamentals are intact. Indeed, its FY23-24F top-line and EBITDA growth are likely among the highest in ASEAN. Furthermore, as its share price has deteriorated by about 41% since the announcement of LINK acquisition at end-Jan22 (and -10% YTD), we believe that concerns on LINK (c.4% bottom-line dilutive) are likely already priced-in. EXCL currently trades at 3.7x FY23F EV/EBITDA, or at slightly below -1SD of its 10yr mean and at a c.35% discount to global telco average.

We toned down our FY23-24F EBITDA/net profit by 1-2%/7-9%, as we factor-in FY22 data point and a slightly higher cost base, but still maintaining BUY on EXCL with a lower blended valuation-based (DCF and EV/EBITDA multiple) 12-month TP of Rp3,300 (from Rp3,500 previously). Downside risks are unfavorable change to LINK's shareholder structure and competition.

Fig. 17: Telco comparable table

	Company name	Country	FY23F EV/EBITDA (x)	FY24F EV/EBITDA (x)	FY23F P/E (x)	FY23F PBV (x)	FY23F Div. yld (%)
<b>Indonesia</b>							
TLKM U	Telkom Indonesia	U	4.9	4.7	14.0	12.9	4.7
EXCL U	XL Axiata	U	3.7	3.4	13.1	10.7	3.8
ISAT U	Indosat	U	4.4	3.9	22.9	14.8	2.4
<b>Average</b>			<b>4.3</b>	<b>4.0</b>	<b>16.7</b>	<b>12.8</b>	<b>3.6</b>
<b>Asia</b>							
600050 CH	China United	CH	3.8		19.4	1.1	3.1
603881 CH	Shanghai AHub Co Ltd	CH	13.7	11.7	45.2	3.5	0.2
1310 HK	HKBN Ltd	HK	6.9	6.7	15.2	1.8	11.0
728 HK	China Telecom Corp Ltd	HK	4.9	4.6	11.2	0.8	6.2
IDEA IN	Vodafone Idea Ltd	IN	16.0	13.8			0.0
BHARTI IN	Bharti Airtel Ltd	IN	9.4	8.2	47.7	5.3	0.4
TCOM IN	Tata Communications Ltd	IN	9.5	8.7	19.6	15.9	1.7
017670 KS	SK Telecom Co Ltd	KS	3.7	3.7	9.4	0.9	7.2
032640 KS	LG Uplus Corp	KS	3.1	3.0	6.4	0.5	6.4
030200 KS	KT Corp	KS	3.2	3.2	5.7	0.5	7.0
AXIATA MK	Axiata Group Bhd	MK	5.7	5.5	21.4	1.2	3.9
MAXIS MK	Maxis Bhd	MK	9.8	9.6	21.4	4.8	5.0
TEL PM	PLDT Inc	PM	5.2	5.0	9.6	2.0	8.8
ST SP	Singapore Telecommunications Ltd	SP	12.4	11.8	17.6	1.4	5.5
STH SP	StarHub Ltd	SP	6.1	5.5	15.2	3.1	5.3
ORDS OM	Omani Qatari Telecommunications Co SAOG	OM			13.9	1.0	7.2
T MK	Telekom Malaysia Bhd	MK	4.8	4.7	13.7	2.1	3.7
ADVANC TB	Advanced Info Service PCL	TB	7.8	7.4	21.3	6.8	4.0
TRUE TB	True Corp PCL	TB	9.7	9.8	5.5	1.1	0.1
JAS TB	Jasmine International PCL	TB	5.8	5.6	193.0	96.5	
GLO PM	Globe Telecom Inc	PM	6.3	6.1	12.5	1.8	5.6
<b>Average</b>			<b>7.4</b>	<b>7.1</b>	<b>26.2</b>	<b>7.6</b>	<b>4.6</b>
<b>Europe</b>							
ORA FP	Orange SA	FP	5.2	5.1	9.1	0.9	6.8
DTE GR	Deutsche Telekom AG	GR	6.7	6.3	13.1	2.1	3.5
O2D GR	Telefonica Deutschland Holding AG	GR	4.9	4.8	44.9	1.6	6.4
VOD LN	Vodafone Group	LN	5.4	5.6	9.8	0.5	8.7
TEL NO	Telenor ASA	NO	6.5	6.5	17.4	4.0	7.8
TELIA SS	Telia Co AB	SS	6.4	6.2	17.4	1.6	7.7
TEF SM	Telefonica SA	SM	5.1	5.0	11.0	0.9	8.1
<b>Average</b>			<b>5.8</b>	<b>5.7</b>	<b>17.5</b>	<b>1.7</b>	<b>7.0</b>
<b>North America</b>							
TMUS US	T-Mobile US Inc	US	9.6	8.9	20.2	2.6	0.0
VZ US	Verizon Communications Inc	US	6.9	6.8	7.9	1.6	7.2
T US	AT&T Inc	US	6.8	6.7	7.5	1.2	6.2
<b>Average</b>			<b>7.8</b>	<b>7.5</b>	<b>11.9</b>	<b>1.8</b>	<b>4.4</b>
<b>Global Average</b>			<b>6.3</b>	<b>6.1</b>	<b>18.1</b>	<b>6.0</b>	<b>4.9</b>

Source: Company, Bloomberg, Indo Premier



Fig. 18: Fixed broadband comparable table

	Company name	Country	FY23F EV/EBITDA (x)	FY24F EV/EBITDA (x)	FY23F P/E (x)	FY23F PBV (x)	FY23F Div. yld (%)
<b>Indonesia</b>							
LINK UJ	Link Net Tbk PT	UJ					
<b>Asia Pacific</b>							
CNVRG PM	Converge Information and Communications Technology Solutions Inc	PM	4.9	4.4	10.8	2.1	0.8
GLO PM	Globe Telecom Inc	PM	6.3	6.1	12.5	1.8	5.6
GTPL IN	GTPL Hathway Ltd	IN					
ICN TB	Information & Communication Networks PCL	TB					
9432 JP	Nippon Telegraph & Telephone Corp	JP	7.0	6.8	11.6	1.6	3.1
SKT NZ	SKY Network Television Ltd	NZ	2.3	2.2	6.6	0.8	6.2
TDC MK	TIME dotCom Bhd	MK	11.5	10.3	21.4	2.9	5.2
TRUE TB	True Corp PCL	TB	9.7	9.8	5.5	1.1	0.1
<b>Average</b>			<b>7.0</b>	<b>6.6</b>	<b>11.4</b>	<b>1.7</b>	<b>3.5</b>
<b>Europe</b>							
EKT SM	Euskaltel SA	SM					
TNET BB	Telenet Group Holding NV	BB	5.4	5.3	5.0		6.6
<b>Average</b>			<b>5.4</b>	<b>5.3</b>	<b>5.0</b>		<b>6.6</b>
<b>North America</b>							
CABO US	Cable One Inc	US	7.9	7.7	11.8	1.9	1.8
CHTR US	Charter Communications Inc	US	7.2	6.9	10.4	4.0	0.0
CCA CN	Cogeco Communications Inc	CN	5.4	5.3	6.8	0.8	5.0
CMCSA US	Comcast Corp	US	6.9	6.6	9.8	1.8	3.2
LBTYA US	Liberty Global PLC	US	7.1	7.0		0.4	0.0
LILA US	Liberty Latin America Ltd	US	5.7	5.5	20.8	0.9	0.0
SJR/B CN	Shaw Communications Inc	CN	10.1	10.0	26.5	3.0	3.0
<b>Average</b>			<b>7.2</b>	<b>7.0</b>	<b>14.4</b>	<b>1.8</b>	<b>1.9</b>
<b>Global Average</b>			<b>6.5</b>	<b>6.3</b>	<b>10.2</b>	<b>1.8</b>	<b>4.0</b>

Source: Company, Bloomberg, Indo Premier

Fig. 19: Summary of forecast changes

EXCL	Previous			Current			Changes (%)		
(Rp bn)	FY23F	FY24F	FY25F	FY23F	FY24F	FY25F	FY23F	FY24F	FY25F
Revenue	31,030	32,916	34,508	31,030	32,723	34,443	0.4	-0.6	-0.2
EBITDA	15,520	16,778	17,793	15,444	16,448	17,597	-0.5	-2.0	-1.1
Net profit	1,750	2,086	3,186	1,589	1,949	2,315	-9.2	-6.6	-27.3

Source: Company, Indo Premier

Income Statement (Rp bn)	2021A	2022A	2023F	2024F	2025F
Net revenue	26,754	29,142	31,030	32,723	34,443
Cost of sales	-	-	-	-	-
<b>Gross profit</b>	<b>26,754</b>	<b>29,142</b>	<b>31,030</b>	<b>32,723</b>	<b>34,443</b>
SG&A Expenses	(23,423)	(25,484)	(26,590)	(27,837)	(29,146)
<b>Operating profit</b>	<b>3,331</b>	<b>3,658</b>	<b>4,440</b>	<b>4,886</b>	<b>5,296</b>
<b>EBITDA</b>	<b>13,287</b>	<b>14,235</b>	<b>15,444</b>	<b>16,448</b>	<b>17,597</b>
Net interest	(2,290)	(2,666)	(2,520)	(2,515)	(2,484)
Forex gain (loss)	10	(61)	(16)	(33)	(34)
Others	658	422	25	26	28
<b>Pre-tax income</b>	<b>1,708</b>	<b>1,353</b>	<b>1,930</b>	<b>2,364</b>	<b>2,806</b>
Income tax	(420)	(232)	(328)	(402)	(477)
Minority interest	-	(12)	(12)	(13)	(14)
<b>Net income</b>	<b>1,288</b>	<b>1,109</b>	<b>1,589</b>	<b>1,949</b>	<b>2,315</b>

Balance Sheet (Rp bn)	2021A	2022A	2023F	2024F	2025F
Cash & equivalent	2,664	5,184	4,900	4,959	4,951
Receivable	610	852	765	807	849
Other current assets	4,459	4,372	4,375	4,511	4,651
<b>Total current assets</b>	<b>7,733</b>	<b>10,408</b>	<b>10,040</b>	<b>10,276</b>	<b>10,452</b>
Fixed assets	51,912	60,474	57,537	57,537	57,537
Goodwill	13,108	16,396	17,216	18,076	18,980
<b>Total non-current assets</b>	<b>65,020</b>	<b>76,869</b>	<b>74,753</b>	<b>75,613</b>	<b>76,517</b>
<b>Total assets</b>	<b>72,753</b>	<b>87,278</b>	<b>84,792</b>	<b>85,890</b>	<b>86,969</b>
Payable	10,705	11,491	11,583	12,126	12,697
Other payables	3,973	3,941	3,980	4,020	3,980
Current portion of LT loans	6,276	10,919	7,317	7,238	7,152
<b>Total current liab.</b>	<b>20,954</b>	<b>26,351</b>	<b>22,880</b>	<b>23,385</b>	<b>23,828</b>
Long term loans	29,372	33,041	33,333	32,975	32,582
Other LT liab.	2,338	2,112	2,010	1,986	1,973
<b>Total liabilities</b>	<b>52,665</b>	<b>61,504</b>	<b>58,224</b>	<b>58,346</b>	<b>58,383</b>
Equity	13,154	18,093	18,093	18,093	18,093
Retained earnings	6,934	7,550	8,345	9,320	10,361
Minority interest	-	131	131	131	131
<b>Total SHE + minority int.</b>	<b>20,089</b>	<b>25,774</b>	<b>26,569</b>	<b>27,544</b>	<b>28,585</b>
<b>Total liabilities &amp; equity</b>	<b>72,753</b>	<b>87,278</b>	<b>84,792</b>	<b>85,890</b>	<b>86,969</b>

Source: Company, Indo Premier

Cash Flow Statement (Rp bn)	2021A	2022A	2023F	2024F	2025F
Net income	1,288	1,109	1,589	1,949	2,315
Depr. & amortization	9,952	10,550	11,004	11,562	12,301
Changes in working capital	1,599	599	216	405	347
Others	(123)	(3,503)	(909)	(871)	(903)
<b>Cash flow from operating</b>	<b>12,716</b>	<b>8,756</b>	<b>11,900</b>	<b>13,046</b>	<b>14,060</b>
Capital expenditure	(14,706)	(19,139)	(8,068)	(11,562)	(12,301)
Others	4	27	-	-	-
<b>Cash flow from investing</b>	<b>(14,702)</b>	<b>(19,112)</b>	<b>(8,068)</b>	<b>(11,562)</b>	<b>(12,301)</b>
Loans	2,021	8,311	(3,309)	(437)	(480)
Equity	(14)	5,058	(12)	(13)	(14)
Dividends	(338)	(544)	(795)	(975)	(1,273)
Others	-	-	-	-	-
<b>Cash flow from financing</b>	<b>1,669</b>	<b>12,825</b>	<b>(4,116)</b>	<b>(1,425)</b>	<b>(1,767)</b>
<b>Changes in cash</b>	<b>(301)</b>	<b>2,520</b>	<b>(284)</b>	<b>59</b>	<b>(8)</b>

Key Ratios	2021A	2022A	2023F	2024F	2025F
Gross margin	100.0%	100.0%	100.0%	100.0%	100.0%
EBITDA margin	49.7%	48.8%	49.8%	50.3%	51.1%
Pre-tax margin	6.4%	4.6%	6.2%	7.2%	8.1%
Net margin	4.8%	3.8%	5.1%	6.0%	6.7%
ROA	1.8%	1.3%	1.9%	2.3%	2.7%
ROE	6.4%	4.3%	6.0%	7.1%	8.1%
ROIC	6.5%	6.2%	7.0%	7.8%	8.4%

Acct. receivables TO (days)	8	9	9	9	9
Acct. payables - other TO (days)	141	141	141	141	141

Net debt/EBITDA (inc.leases) (x)	2.5	2.7	2.3	2.1	2.0
Net debt/EBITDA (ex. leases) (x)	0.6	0.5	0.1	(0.1)	(0.2)
Interest coverage (x)	1.4	1.3	1.7	1.9	2.1

Source: Company, Indo Premier

**INVESTMENT RATINGS**

BUY : Expected total return of 10% or more within a 12-month period  
HOLD : Expected total return between -10% and 10% within a 12-month period  
SELL : Expected total return of -10% or worse within a 12-month period

**ANALYSTS CERTIFICATION**

The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

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